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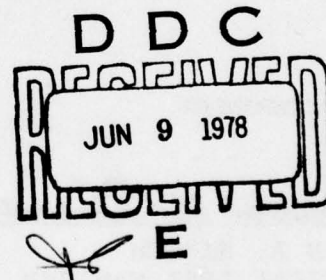
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PRODUCTION/COST ANALYSIS OF RAMJET ENGINES

VOUGHT CORPORATION
DALLAS, TEXAS 75222

DECEMBER 1977

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Final Technical Report April 1976 - June 1977



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This technical report has been reviewed and is approved for publication.

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| 20. ABSTRACT (Continue on reverse side if necessary and identify by block number) The subject program was conducted for the purpose of generating cost information on ramjet engines and developing a methodology that could be employed to accurately predict production costs of ramjet engines. The methodology addresses many different ramjet types, sizes and production quantities. The methodology determines the cost of individual modules of ramjet assemblies based on similarity of the modules to baseline components that are identified in a cost handbook. (There are typically around 20 basic components of a (continued) | | |

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20. ABSTRACT (continued)

given ramjet to be costed.) The total cost of the engine is a summation of all the appropriate cost elements.

A significant accomplishment of the program was the development of a large cost data base on many different configurations, materials of construction and variations in manufacturing processes. This data base should provide a good foundation on which to build other cost data as it becomes available.

The costing methodology developed under this program has been shown to be fast (a complete ramjet engine cost exercise can be done in 3-4 hours with only a desk calculator). The methodology is flexible, allowing the cost estimator to substitute actual cost data where it may be available, and to include special factors where he feels they are warranted. The methodology is judged to be accurate. Although actual production data is not available for comparison, the bulk of the cost estimates were generated by detailed Industrial Engineering estimates.

This report summarizes the approach taken in defining the ramjet assemblies and sub-assemblies, the method employed in costing the ramjet components, the baseline cost data for all of the identified components, a description of the methodology, and example problems to illustrate how the methodology is applied. The report also identifies areas where the methodology can be improved and expanded. As the methodology is used by government and industry representatives, further improvements can be expected.

The cost handbook is published separately from the final report. Copies of the cost handbook are available through the Chemical Propulsion Information Agency (CPIA), Johns Hopkins Applied Physics Laboratory, Laurel, Maryland 20810, (CPIA Publication No. 288). The cost handbook is self-contained, complete with instructions on how to apply the methodology. It is presented in loose leaf format to allow future additions and/or changes.

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FOREWORD

This final report was prepared by the Vought Corporation, Dallas, Texas, under U.S. Air Force Contract F33615-76-C-2043, Production Cost Analysis of Ramjet Engines. The work was administered under the direction of the Air Force Aero Propulsion Laboratory with Mr. Jack R. Fultz as the Project Engineer for the Laboratory. The work reported herein was performed during the period April 1976 through June 1977 at Vought under the direction of Mr. H. E. Reynolds, Project Engineer, Technical Research and Development. The principal Vought personnel whose efforts have contributed to the success of this investigation were Messrs. F. D. Allen, M. L. Brandt, T. E. Branum, H. T. Emmons, B. W. Looker, D. L. Norwood, R. P. Peterson, J. E. Rasmusen, and C. W. Simpson.

The draft document was submitted to the Air Force for review and approval in July 1977.

This technical report has been reviewed and is approved.

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GLOSSARY OF TERMS

| | |
|-----------|--------------------------------|
| ALVRJ | Air Launched Low Volume Ramjet |
| CER | Cost Estimating Relationship |
| FMS | Fuel Management System |
| G & A | General and Administrative |
| GORJE | Generic Ordnance Ramjet Engine |
| IRR | Integral Rocket/Ramjet |
| LDR, LFDR | Liquid Fuel Ducted Rocket |
| LFRJ | Liquid Fuel Ramjet |
| SDR, SFDR | Solid Fuel Ducted Rocket |
| SFRJ | Solid Fuel Ramjet |
| TCPF | Total Cost Plus Fee |
| TDC | Total Direct Cost |
| TEC | Total Estimated Cost |
| WBS | Work Breakdown Structure |

SECTION I BACKGROUND

The concept of ramjet propulsion dates from 1913. Forerunners of today's ramjet propulsion designs began to appear in 1928 in Germany and France. Research on ramjet propulsion in England and the United States was begun during World War II. In the United States, this research culminated in the production of two fully operational ramjet engines for use on two missiles, the Bomarc and the Talos.

Since the Bomarc and Talos engines are not truly representative of current-day ramjets and because there has been no ramjet production program since that time, historical cost data are not available to the weapon system planners for making projections of ramjet costs for new tactical missile applications. Further, the limited cost data that are available on today's development-type ramjets may not be directly applicable to production programs.

These technology type hardware costs have been further distorted by the limited quantity of systems built. Because of the small numbers that have been built, most of them have been essentially "hand built", expensive hardware. Consequently, these hardware costs are neither representative of what could be achieved in production or consistent with the cost level that will be required for tactical missile applications.

Prior to this study the only specifically applicable work that had been published on ramjet cost prediction was the Booz-Allen study performed for the Naval Weapons Center (reference 1) and more recently an NWC Technical Memorandum by Mr. Andrew Victor (reference 2). The first study was directed toward generating cost and reliability predictions for two specific configurations: an integral rocket/ramjet and the Generic Ordnance Ramjet Engine (GORJE). The second study dealt with the generation of Cost Estimating Relationships (CERs) for a number of general ramjet engine types based on cost data available to the Navy from a variety of sources including proprietary production engineering cost estimates.

In recent years, mission requirements have emerged which can only be satisfied by ramjets. To demonstrate the cost effectiveness of ramjet powered missiles, several things must occur. First, a credible methodology must be available that will predict, with good accuracy, the cost of ramjet engines over a range of sizes and for a variety of configurations. Second, cost must be directly relatable to engine performance. Third, there must be a concerted effort on the part of both government and industry to investigate ways of reducing the cost of ramjets and ramjet components by the application of low cost fabrication processes and materials. Finally, attention must be given to the identification of ramjet life cycle cost (LCC) factors so that methods for reducing the costs of ownership can be developed.

This program provides considerable expansion of the ramjet costing data base to include a broad range of ramjet engine configurations, a significant range of engine sizes (6" to 18" diameter), and production quantities up to 5000 units. Very little has been done in relating performance to cost or investigating Life Cycle Costs, but it is believed this program provides a major step in the right direction and can provide a good costing base from which these other studies can grow.

SECTION II PROGRAM OBJECTIVES

The primary objective of this program was twofold: 1) to develop a methodology from which the costs of parts, sub-components, components and sub-assemblies of ramjet engines could be accurately forecast and 2) to develop a cost estimating handbook. The methodology had to be applicable to a broad range of ramjet types as specified in the following statement from the Air Force Aero Propulsion Laboratory RFP:

"The costing methodology to be developed shall be sufficiently flexible to permit production costs to be generated for the entire gamut of ramjet engine types ranging from the simplest pitot inlet, constant fuel flow (pressurized tank) design to the much more complex integral rocket/ramjet design with widely variable fuel flow (turbopump) capability."

The methodology also had to be presented in a form suitable for use by both government and industry. Additional objectives of the method were that the handbook permit rapid (4 hours or less) and accurate (Class 1, ± 10 percent) cost estimates for any of the ramjets when used by a competent (familiar with the methodology) estimator starting with a listing of the key parameters taken from the ramjet engine drawings.

The requirement that the methodology allow the prediction of costs down to the parts level dictated that the methodology employ a modular costing technique. The cost of a particular ramjet assembly would then be determined by selecting the appropriate modules, determining their fabrication costs and adding the costs of assembly of the modules into a complete ramjet system.

The modular costing approach has several advantages. First, it provides a great deal of flexibility in being able to determine the costs of many different configurations. It provides high visibility of costs from the complete ramjet assembly down to the component and part level so that the primary cost drivers in a given system can be readily identified. Finally, the data base can be easily expanded or modified without disturbing the validity of the model or the methodology.

A secondary objective that might be considered a derivative of the first objective was the establishment of a cost data base for ramjet components. The paucity of data in ramjet component fabrication has made it difficult for ramjet enthusiasts to know where to start to obtain system costs. A comprehensive collection of cost data resulting from this program provides an excellent starting place on which to build. Variation in component designs from that shown in the study or disagreements with presented cost data are minor perturbations that can be dealt with satisfactorily. This data forms a common base from which any ramjet cost estimates can start.

A final objective of the program was to demonstrate or verify the validity of the costing methodology. This has presented a real challenge because there is no current production ramjet engine program on which a hard comparison can be made. An alternate approach to methodology validity confirmation was taken and is described in subsequent sections of the report.

SECTION III APPROACH

The generation of the cost methodology for ramjet engines was carried out in the following manner. First, a study was made to determine the overall types of configurations and arrangements of ramjet engines that should be covered by the methodology. From this, a general description of each ramjet type was made and the system Work Breakdown Structure (WBS) was prepared. Next, an identification was made of the primary structural configuration and component designs that would be required for each block of the system WBS's. This task required a detailed design description of many components including not only pictorial representations, but in many cases a detail description of the steps in the fabrication process.

Detail estimates of the baseline set of components were generated. The baseline components were sized to fit a nominal 15-inch diameter ramjet to take advantage of much available cost data that had been generated by Vought in earlier ramjet engine Design-to-Cost studies. Cost variations as a function of size change were determined for a number of specific components so that cost size factors could be established. Learning curves were also established for each of the major cost elements so that a quantity adjustment factor could be generated.

The next major task of the program was to organize the cost data into a handbook form that would be easy to use by a qualified estimator. Here, the modular approach was taken to provide maximum visibility of cost data.

The final task of the program was to exercise the methodology to verify its validity/accuracy by making comparison with a "known" system cost.

A more detailed description of each of the above tasks is given in the following sections of the report.

1. RAMJET ENGINE DEFINITION

A requirement of the program was to develop a costing methodology applicable to a large number of the ramjet engine types from simple pitot type inlet podded engines to the more sophisticated integral rocket/ramjet engines. In selecting the types and configurations to be included, special emphasis was placed on those systems currently under study and development by both the Air Force and the Navy.

Eight classes of ramjet engines were defined. Three of the ramjets are liquid fuel ramjets (LFRJ). The first one is an integral rocket/ramjet which utilizes a single pressure chamber for both the sustainer and the booster operation. This arrangement is particularly attractive for volume limited applications. The second engine employs a tandem or staged booster which is separated from the ramjet after the system reaches sustainer take-over speeds. The third LFRJ is a podded design where the ramjet inlet, combustor and sustainer nozzle are mounted separately from the missile airframe. The booster may be separated after ramjet take-over or it may remain with the missile during sustained flight. The fourth engine type is

a solid fuel ramjet (SFRJ) that utilizes a solid propellant which is burned with ambient air. The SFRJ also employs an integral booster/combustor pressure chamber to achieve even higher volumetric efficiency. Another significant feature of the SFRJ is the elimination of the requirement for fuel pumping, storage, and control. The fifth and sixth engine types are solid fuel ducted rockets (SFDR) (integral rocket/ramjet configuration and tandem or staged booster configuration). The SFDR which utilizes a fuel-rich rocket exhaust mixed with additional air to achieve an afterburning effect, offers potential advantages of high performance for low volume engines. The seventh and eighth engine types are liquid fuel ducted rockets (LFDR). These engines are variations of the SFDR (with IRR and staged booster configurations also) but with liquid fuel rather than solid fuel sustainer operation. Although this system is not currently under development by either of the services, the LFDR probably offers the highest performance potential for a given engine volume. It does, however, require rather complex fuel management systems which makes it very expensive for many missions.

The eight configurations that have been defined will be sufficient to characterize any current or future ramjet engine of interest to the military. A schematic illustration of these ramjet engines is given in Figure 1.

2. WORK BREAKDOWN STRUCTURE

A Work Breakdown Structure (WBS) was employed to segregate costs of the ramjet engines into smaller packages so that better visibility of key costs drivers would be possible. The usual method of constructing a WBS is to start at the top level, in this case a ramjet engine assembly, and subdivide it into major sub-assemblies; then divide the sub-assemblies into components, and so on until the smallest part is identified.

In one sense, a detailed WBS for each of the ramjet engines was needed to establish a breakdown of the costs to a level that could be meaningful to a person conducting a cost evaluation. In another sense, the WBS had to be somewhat general because limitless configurations had to be dealt with, and the cost methodology had to retain flexibility in regard to specific configurations.

The original plan was to segregate costs down to the parts level for presentation in the Cost Handbook; however, when it appeared that literally thousands of individual data sheets would be required, a new approach was taken. It was clear that the initial approach violated one of the program objectives of establishing a methodology capable of being exercised by hand and in a matter of a few hours.

The magnitude of the task is illustrated in Figure 2, which is a schematic of a Work Breakdown Structure for the LFRJ-IRR. Several levels of the WBS and the typical number of items at each level are shown. The numbers at the right signify the approximate number of blocks that might appear at each level. The product of the numbers shows that a potential of 3,000 to over 11,000 parts would require separate cost data presentations. Other ramjet types have as many as five sub-assemblies. Consequently, the number of parts requiring costing would be 4,000 to 14,000.

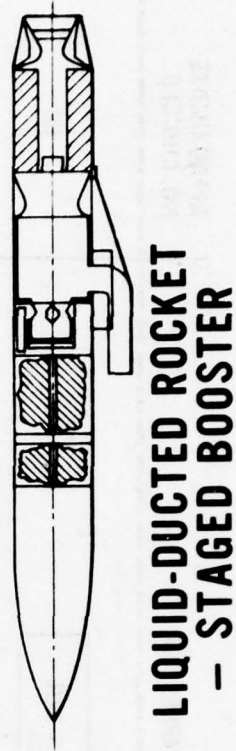
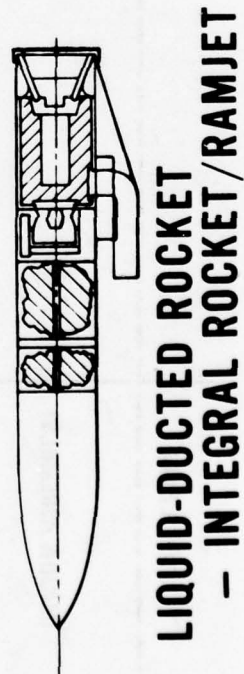
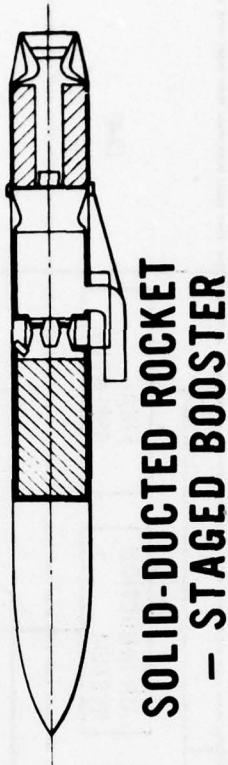
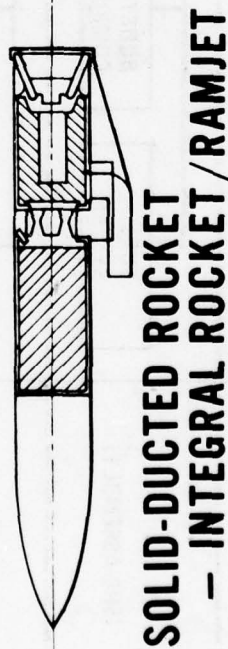
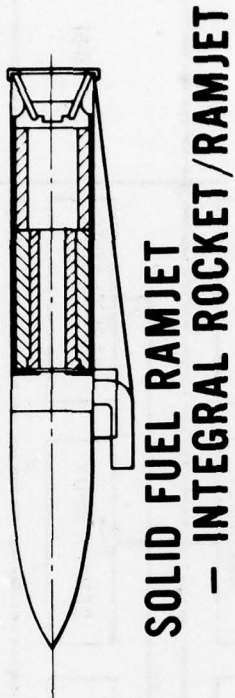
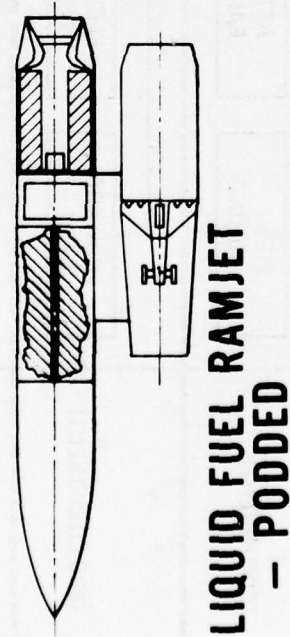
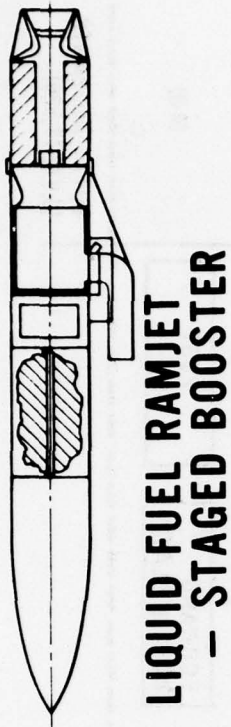
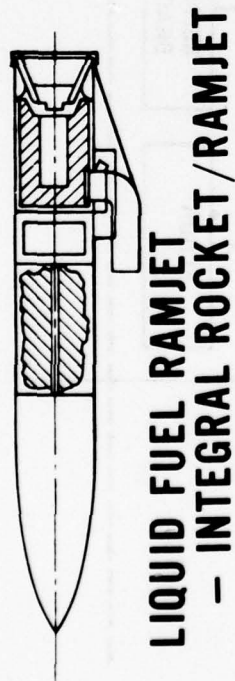


FIGURE 1 RAMJET ENGINE TYPES

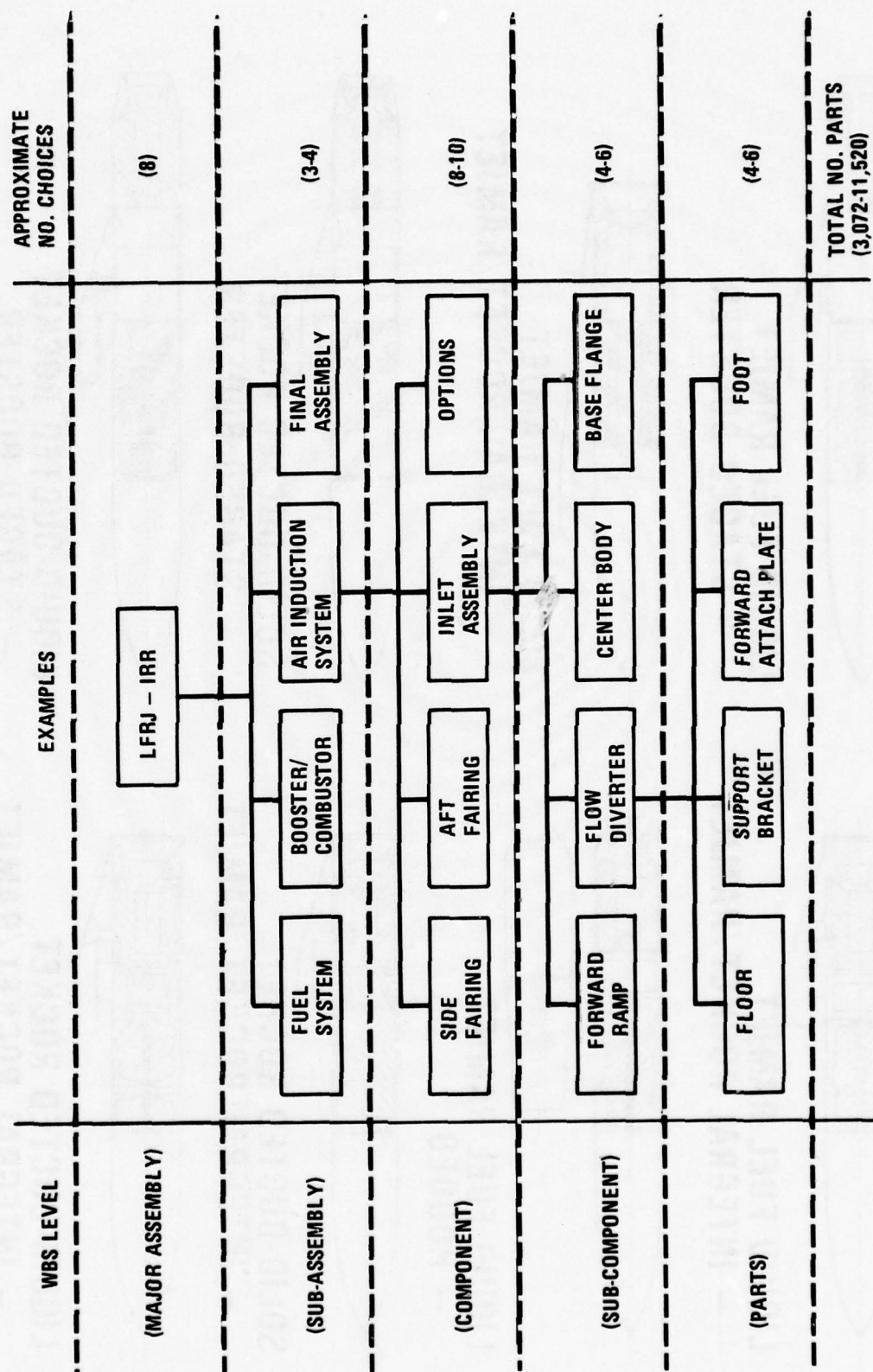


FIGURE 2 PARTIAL WBS OUTLINE SHOWING NUMBER OF CHOICES AVAILABLE

As a result, a closer evaluation of the level to which the WBS should be made was performed. A number of things was apparent. There is a large number of ways to design a particular element of a ramjet engine. For example, the forward attach plate shown in the WBS could be cut from sheet metal, stamped, forged, machined, or even cast. It could be attached by any number of methods from bolting on to laser welding; and although certain limitations on material choices would be expected, dozens of materials could be used to fabricate the plate. To investigate the cost of each approach would be a never-ending task.

A second observation revealed the specific part applied to only one unique design, and the part may or may not apply to a slightly different design. Another way of looking at it is in the previously discussed example, where the flow diverter could be redesigned to change the forward attach plate to a different arrangement, combined with another part, or perhaps even eliminated completely.

The net result of this evaluation was that the cost breakdown should extend only to the level where practical choices could be made by the cost evaluator. This level turns out to be the "component" level.

The definition of component is rather broad. It varies from an assembly of parts (like an inlet assembly) to a material (a particular kind of booster propellant) to a complete sub-system (fuel control system). A listing of the components is given in another section of the report.

After the decision was made to limit the WBS for each engine to the component level, a WBS was prepared for each of the ramjet types.

The system WBS for each of the eight ramjet engines is shown in the Cost Handbook which is published separately. An example of the type of WBS for one of the ramjets is shown in Figure 3. Note that the WBS is independent of a particular design. It is a general WBS for a ramjet type rather than a specific one of a given design. This is in keeping with the desire to make the cost methodology applicable to a large number of configurations. It is equally applicable to an engine with one inlet or four inlets or applicable to one with a chin inlet or an aft-mounted inlet. Therefore, these are the kinds of choices that the ramjet cost analyst must make to convert the general WBS to one for his specific design. This is accomplished by providing as many of the basic component variations as possible so that the cost evaluator can find a component that approximates the one for his particular engine. The cost of that component is then assumed to be representative for his component. As will be seen in a subsequent section, several hundred specific components have been identified exclusive of material choices that the cost evaluator may have for selection.

The decision to limit the detail cost breakdown to the component level satisfied the objective of having a fast, simple approach to generating production costs for a particular engine. The WBS "Tree" in Figure 2 shows that a ramjet will be made up of 3 or 4 sub-assemblies, each having, typically, 8-10 components, thus giving each engine anywhere from 24 to 40

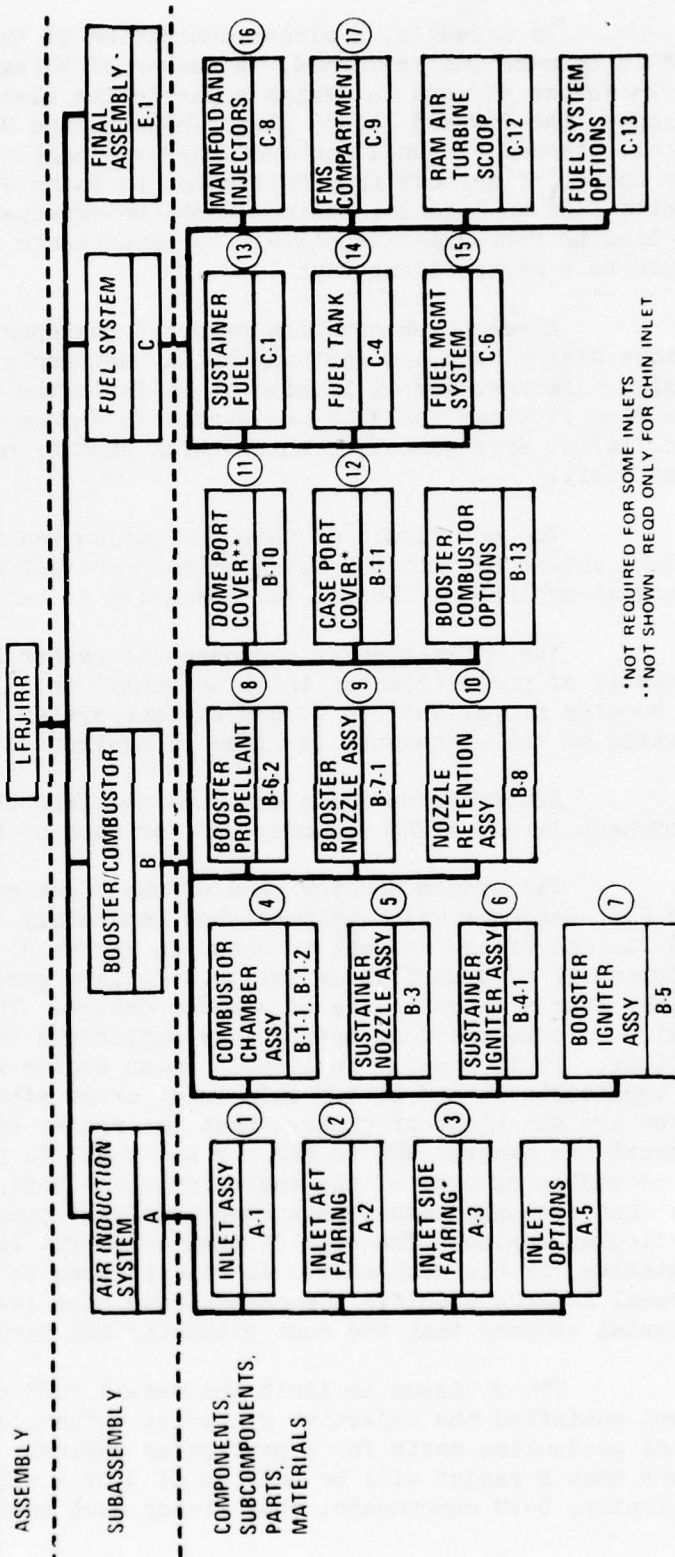
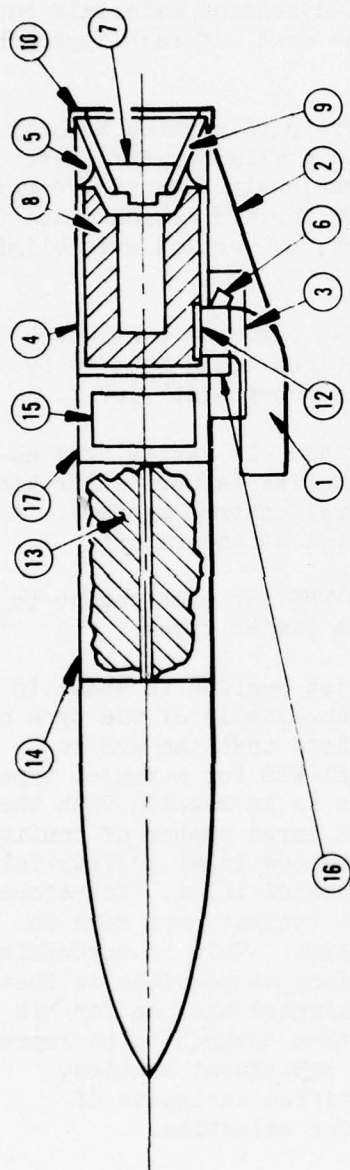


FIGURE 3 MAJOR ASSEMBLY WORK BREAKDOWN STRUCTURE - LIQUID FUEL RAMJET - IRR

individual components. The goal established at the outset of the program was that the methodology produced should allow the user to compute the cost of a ramjet engine in a period of 2 to 4 hours with no more than a slide rule or desk calculator. Allocating five minutes per calculation for each component, this methodology falls precisely in that time range goal.

3. APPROACH TO COST METHODOLOGY DEVELOPMENT

A number of techniques is employed to generate costs of production hardware. These range from the detail "Industrial Engineering" approach to the "top-of-the-head" estimates of the pseudo-expert. A brief study of the various costing methods was made to determine which was most applicable to the situation and the needs of this program. A review of some of the standard methods and their applicability to the program is discussed.

Industrial Engineering Approach - This technique, sometimes referred to as a "grass-roots" or "building-block" approach is based on establishing a Work Breakdown Structure or hierarchical tree of work elements which can be individually analyzed and estimated in detail. The estimates include every element of work associated with the production of that part and includes everything from buying the raw material to crating and shipping the final product. The total cost of the system is computed by summing the costs of each sub-element of the WBS along with whatever additional costs are required to assemble sub-elements into the final product.

For a given design, this approach is obviously the most accurate approach to cost estimation. For general usage, however, where specific designs are not available, the procedure does not have much significance and the estimates could be misleading. Within certain ground rules assumed for this program, the "Industrial Engineering" approach has been used extensively and essentially forms the backbone of the cost methodology developed. This will be discussed later.

Analogy Approach - This technique involves the direct comparison of the product in question to something already built and for which cost data exist. The costs are estimated on the basis of similarity to the product in existence. This approach has some good and bad features that should be noted. If the two products are very similar, then the production costs should be very accurately predicted. One must guard against automatically assuming the two production situations will be identical, however. For instance a labor strike, a materials shortage, a reorganization of a company, development of a new process or piece of equipment are examples of factors that can influence the final cost of a product and possibly distort the projected cost of a similar product. The analogy approach is, however, a valuable approach and has been employed extensively in the development of the cost methodology for this program.

Statistical Approach - This method requires large amounts of historical data. It is similar to the analogy approach in that it predicts cost on the basis of product similarity. The historical data base is statistically analyzed, by regression analysis methods or other mathematical

techniques, to produce cost as a function of some key parameter such as weight, size or performance level. These are generally referred to as CER's (Cost Estimating Relationships) and can be further used to investigate cost sensitivity. In one sense, the statistical approach is an improvement on the analogy approach because it tends to "Wash Out" or desensitize the cost to special factors such as those mentioned previously. One thing that tends to make it less accurate, however, is that it averages many designs into one composite design which may or may not be truly representative of the design in question. However, the technique is a valuable tool and was used a limited amount in this program.

"Expert-Opinion" Approach - This approach is a great simplification of the Industrial Engineering approach. It has been given many nicknames such as "SWAG", "Ball park" or "Top-of-the-head" estimating, but basically consists of an estimate by a person or persons having experience and knowledge of the costs of similar products. The cost estimate is generally arrived at with minimum or no formal cost breakdown. Buffalano, reference (15), describes a variation of this approach. It utilizes a group of "experts" making independent estimates which are statistically analyzed using a "Delphi" technique developed by the Rand Corporation. The results are then given to the evaluators to judge their own estimate in light of the analysis. The estimating procedure is repeated a second time and the results analyzed again. The technique has been used by NASA-Goddard and found to be relatively simple to use and effective. The general Expert-Opinion approach has been considered in this program to be a "last resort". In a few instances where neither specific cost data nor a specific design was available, the Expert-Opinion approach was the only way to obtain a cost estimate. In those instances the opinions were generally the result of a consultation with several knowledgeable people to accomplish, informally, the same kind of iterative process that the NASA estimators above employed.

The basic requirements of the Cost Methodology for this program were that it be fast (goal of four hours or less for a complete system estimate), accurate (goal of ± 10 percent), and simple (capable of being worked with slide rule or desk calculator). In order for the methodology to work for a variety of ramjet engine designs, it had to be flexible in order to permit cost evaluators to use their own cost data where desired.

The final approach to the development of the methodology utilizes all of the previously described approaches. The basic structure of the methodology and the bulk of the cost estimates were obtained using the detailed "Industrial Engineering" approach while a few of the components were obtained by "Statistical" and "Expert-Opinion" approaches. The basis for computing the cost of any given ramjet is predicated on its "analogy" or similarity to the components that are described and listed in the Cost Handbook.

The methodology centers on the selection and the manipulation of cost data for key components that have application to a variety of ramjet engines. A baseline set of components was defined and detail estimates of the cost elements of each component were made to arrive at a baseline cost for that component. Cost adjustment factors were produced that would allow the estimator to make corrections for size, quantity or production rate variation between the baseline and his situation.

To arrive at a cost for a given design, the estimator must break his system down into sub-assemblies and components in accordance with the suggested WBS for his particular type of ramjet. He selects components from the cost handbook that are similar in function and construction details. Cost data in the handbook is recorded on special computation forms provided and the cost data is "adjusted" in accordance with specific instructions to allow for variances from the baseline component. The adjusted cost of each component is recorded on a cost summary sheet where the estimator can compute the cost of the major sub-assemblies and the complete ramjet system. The system WBS provides a convenient checklist to prevent the user from overlooking certain cost elements of a particular ramjet. The methodology is set up to allow the user to simply fill in the blanks on certain data sheets to arrive at the complete system cost.

Flexibility is a key feature of the methodology. For example, if the cost estimator has some "hard" cost data on a particular component or sub-assembly, he is free to insert that cost data in the proper slot and ignore the corresponding cost estimate in the handbook. The total system cost is still a summation of the cost elements in the WBS and can include independent estimates as easily as those estimates in the handbook. This assumes that the estimator is substituting cost data that is truly interchangeable. The net result is an estimate in which the estimator can place even higher confidence.

The cost data in the handbook is considered to be very accurate for the baseline components; therefore, if the subject component is very similar in construction, the cost projection should also be accurate. If the subject component has some unique features or requirements that distinguish it from the baseline component, a cost difference would be expected. The methodology has been constructed to allow adjustments in the baseline cost data to compensate for design differences. In many cases it is not always straightforward as to what impact the design difference may have on component cost. It will be a matter of practical judgment.

4. BASELINE SYSTEM DESCRIPTION

The methodology described in the previous section requires the establishment of a complete set of ramjet components applicable to all of the ramjet types defined for the program. This has been done by reviewing all of the past and current ramjet programs to determine the configurations and characteristics that are prominent among the designs. For example, most of the work today is oriented toward air-launched ramjet missiles which, because of the weight and volume restraints, are predominantly integral/rocket/ramjet configurations. Information gathered from these programs shows the components that make up the integral rocket/ramjet have broad application to a large number of engines under development by both the Air Force and the Navy.

The Vought-developed ALVRJ (Air Launched, Low Volume Ramjet) ramjet engine has proved to be an invaluable source of information for this program.

The ALVRJ program, which dates back to 1968, has been the source of considerable ramjet technology development with many Design-to-Cost studies being conducted along the way. The ALVRJ system employs a liquid fuel integral rocket/ramjet propulsion system that is nominally 15 inches in diameter. The air induction system employs four concentric, 2-dimensional aft-mounted inlets. These supply air to the combustor chamber following burn-out of the booster and subsequent ejection of the boost nozzle and chamber port covers.

A more complete description of the ALVRJ ramjet and related systems can be found in reference (3). Figure 4 shows an inboard profile of the ALVRJ system. Although the ALVRJ system has not reached production status, there is an accumulation of cost data on the six prototype systems that were fabricated (five of which have been successfully flight tested) and many alternate component designs made in Vought's extensive Design-to-Cost program.

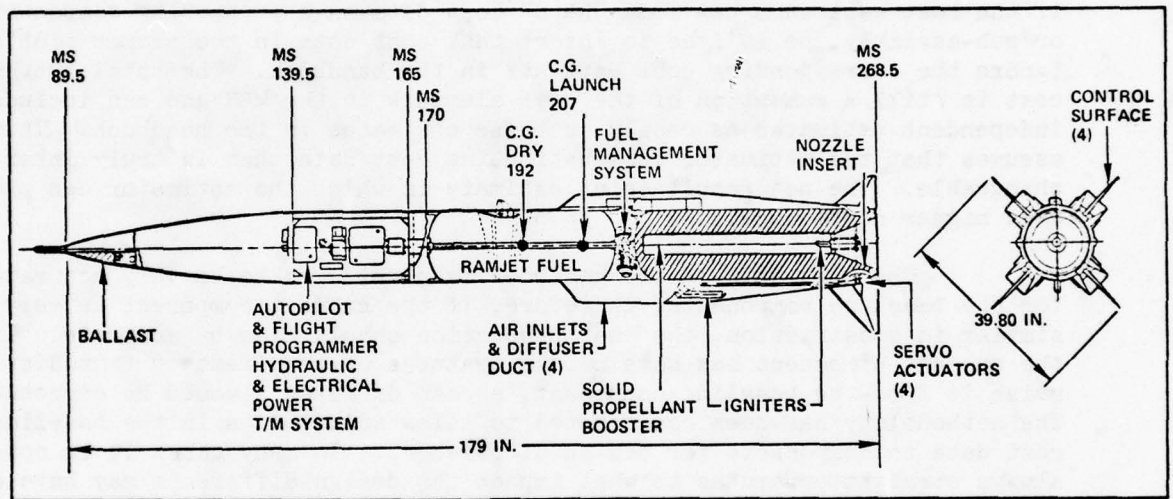


FIGURE 4 ALVRJ INBOARD PROFILE

The Baseline System for the Cost Methodology is built around many of the components present in the ALVRJ system in order to take maximum advantage of a data base which is believed to be accurate, very broad (covers a number of manufacturing methods and materials), and applicable to a large number of other ramjet configurations. Because the ALVRJ system utilizes a 15-inch diameter engine, (which is within the 6-inch to 18-inch diameter range selected for the study) and much of the cost data in the handbook are derived from that system, the baseline components are sized to a nominal 15-inch diameter engine.

Components required for other ramjet configurations not present in the ALVRJ or not part of one of the ALVRJ-related Design-to-Cost studies were also defined. Conceptual definitions were generated and sketches were made in order that detail estimates could be made. In order to be consistent with the Baseline System ground-rules, they were also sized to a nominal 15-inch diameter engine. A matrix of components and ramjet engines was constructed to make sure that all primary components of interest had been included in the Baseline System.

Minor design variations of the prominent configurations are also considered. For instance, the ALVRJ system employs 4 aft-mounted 2-D inlets; but the methodology is constructed in such a manner that if the cost estimator has only one or two aft-mounted 2-D inlets, proper adjustments can be made without invalidating the handbook cost data.

Additional configurations are also included in the Baseline System listing. In all, there are eight basic choices of inlet designs exclusive of material choice. Costs are projected for each of these designs -- thereby giving the user of the methodology a large number of inlets from which to select. Component choices were limited to current state-of-the-art designs. No attempt has been made to select a "best" or lowest cost design in the selection of components -- although many concepts do reflect low cost fabrication techniques. The components are all scalable up or down and are applicable to the full range of sizes specified for the program. Again, it might be observed that some of the component designs or fabrication processes may not be the best design for a particular size. It is conceivable that a smaller engine might be designed in such a way that standard tubing or other materials configurations could be employed in place of rolled, welded and machined materials and thereby save on production costs. In this regard, the baseline components listing might have included a description of components uniquely suitable to the smaller engine sizes; however, the constraint of time and money did not allow this to be explored fully. This is an area which could be done during a subsequent program.

One of the drawbacks to having a set of designs for the baseline is the possibility that the ramjet in question may have a component to be priced and there is not an equivalent design in the baseline data bank. This situation can be handled in one of two ways. The first option is to obtain a detail engineering estimate of the fabrication cost by qualified estimators familiar with manufacturing processes, tooling and materials costs. The second option is to find one or more components in the data bank that have similar characteristics and employ similar manufacturing processes and attempt to assign some degree of design complexity to the components of interest relative to the component in the data bank. This is the "Engineering Judgment" approach. Although it is a rough approximation, a simple parts-count comparison of the two components might be a first step in approximation of the relative cost of the two components. Provisions are made in the methodology for adjusting the cost whatever the reason might be for the needed adjustment.

Illustrations of many of the key components are shown in the following figures. Figure 5 shows eight basic inlet types -- four of which are typically aft-mounted and the other four are nose or chin inlets. Figure 6 illustrates some of the other air induction system components included in the data base, including some of the fairings and covers that go with the baseline inlets. Figure 7 shows only a few of the combustor chamber assemblies for the liquid fuel ramjet, solid fuel ramjet and ducted rocket. Note the three main types of construction: roll and weld, machined forging with shear spun case, and deep draw. Figure 8 illustrates the booster and sustainer nozzle concepts that are included. Figure 9 shows some of the booster and combustor miscellaneous hardware and options. Figure 10 shows the fuel tank configurations and some of the other fuel systems hardware. Figure 11 gives schematic drawings of four of the fuel control systems included in the data bank. The schematics illustrate the simplest to the most complex design for fuel controls. Figure 12 shows some of the miscellaneous hardware associated with the liquid fuel systems.

In all, there are over 125 specific components listed in the baseline components list. When the various options of construction materials, propellant formulations, and levels of design complexity are included, well over 300 basic choices are available to the cost estimator to find a match for his ramjet system. The key to using the methodology rests with the number and variety of component options that form the data base. If the baseline components adequately cover the field of choices, then the methodology will have accomplished the goals of the program. If there are vacancies in the data, they can be filled by simply adding the component configurations that are missing.

Table 1 gives a listing of all of the components in the Baseline Data. The alpha-numeric identification listed provides a key which is helpful in the assembly and application of the methodology. More complete descriptions and sketches of the components are presented in the cost handbook.

5. COMPONENT COST GENERATION

Projecting the cost of manufacturing any product is a hazardous business. Special situations and circumstances will cause one to challenge any set of cost figures that are reported. It is not expected that the methodology or the cost handbook generated under this program will prove to be an exception to that rule. For that reason, the assumptions used in generating costs for this program are carefully delineated in order that the reader may understand what the numbers represent and how they were obtained. Then, if he wants to make different assumptions, he is better equipped to use and/or modify the cost figures for his specific purposes.

Production costs here and in the cost handbook represent the selling price to the government by a prime contractor. The price includes all materials, sub-systems and services that are purchased or sub-contracted plus the prime contractor's costs and fee. Costs are production costs and do not include design or development costs. A detailed description of the labor rates, departmental overheads, burdens, and other factors will be described in later sections of the report.

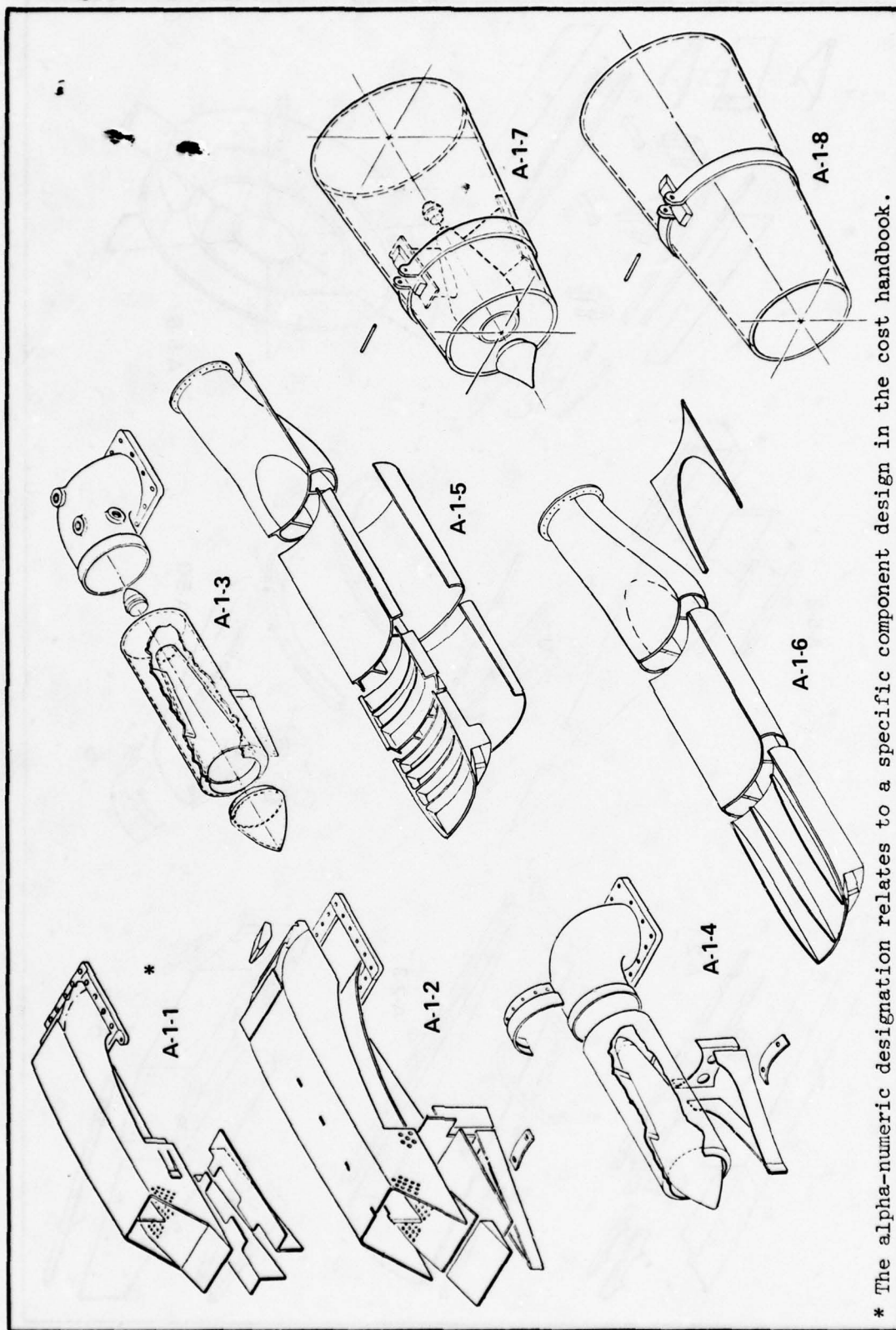


FIGURE 5 INLET SYSTEM CANDIDATES

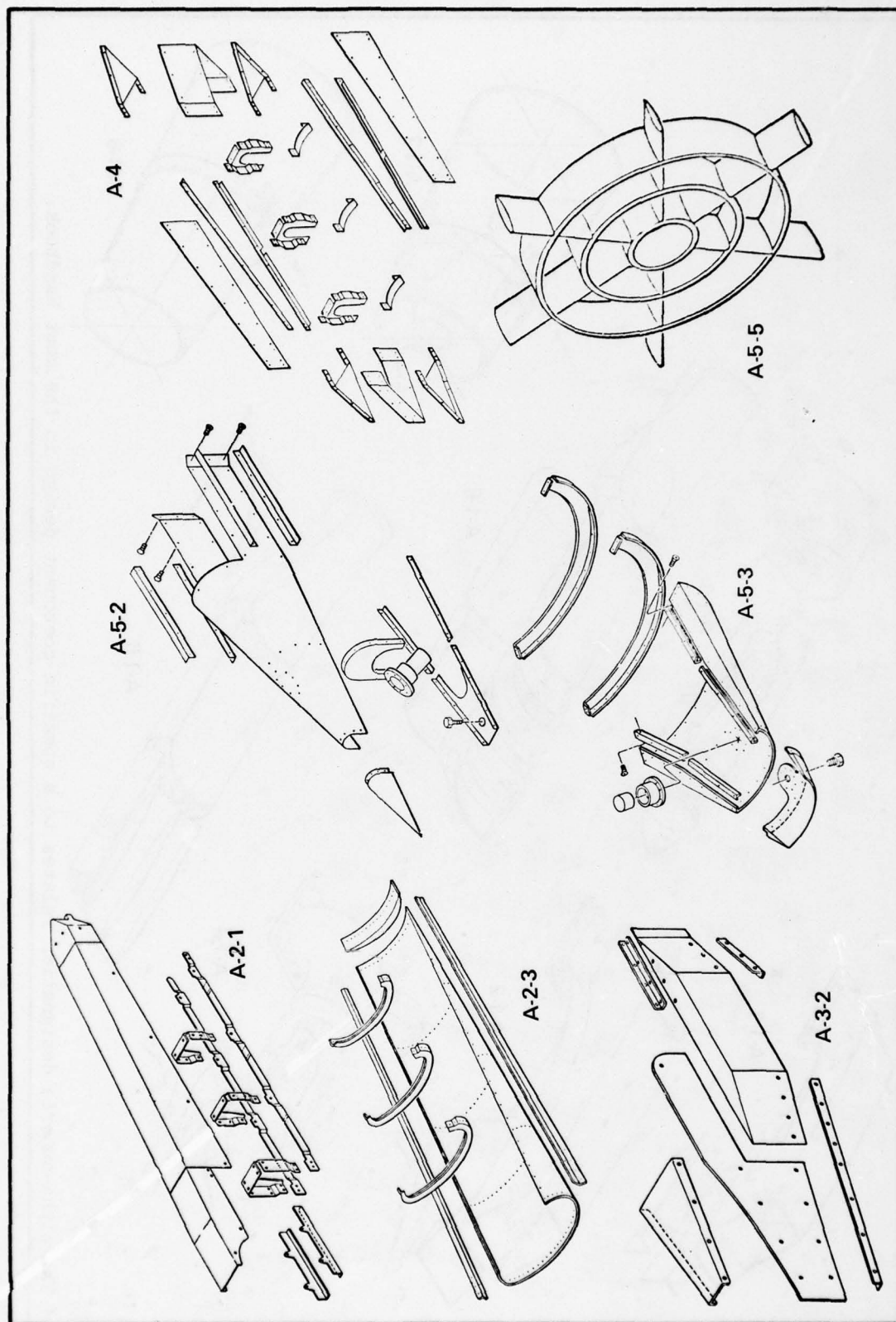


FIGURE 6 INLET FAIRINGS AND OPTIONS

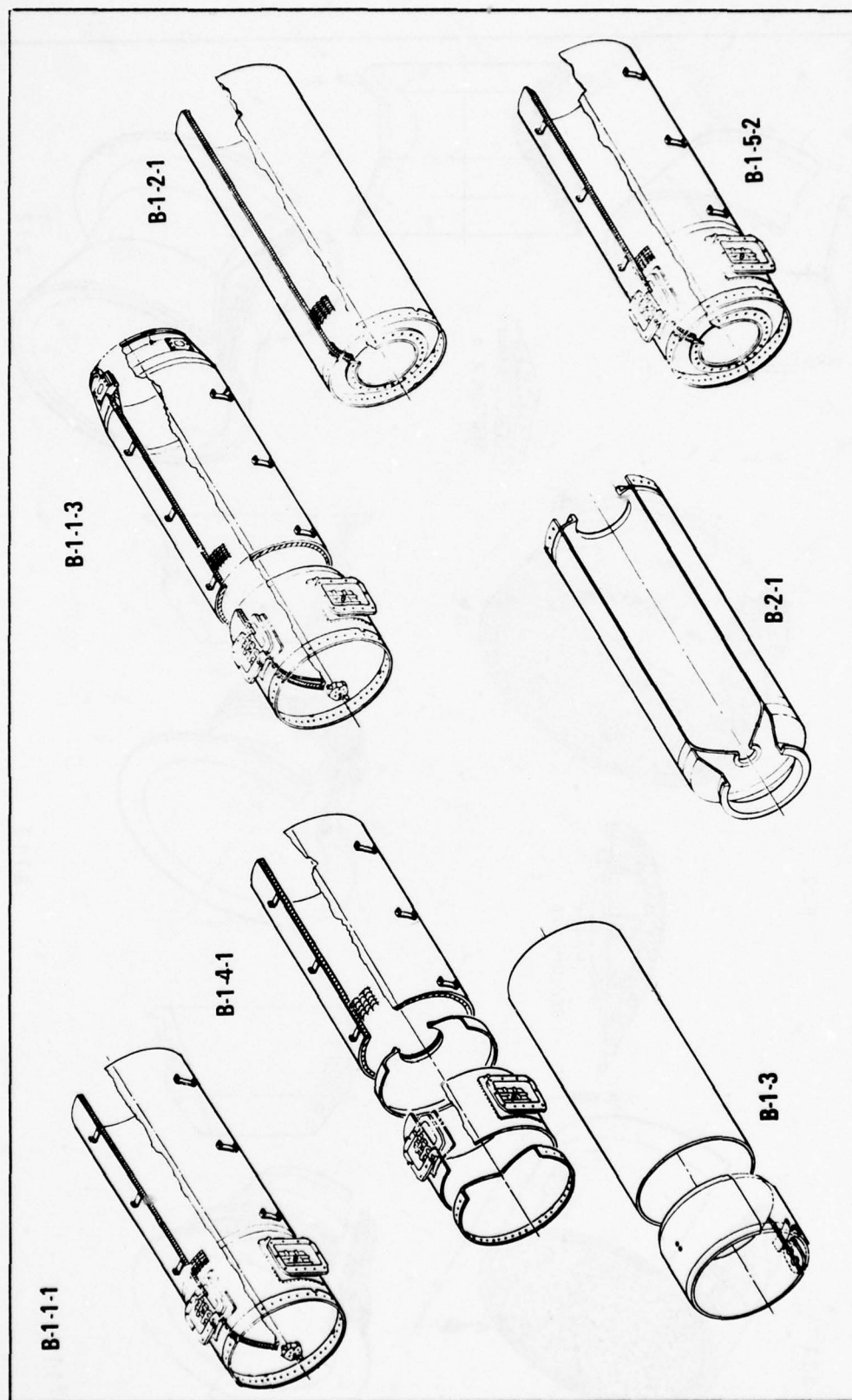


FIGURE 7 COMBUSTORS

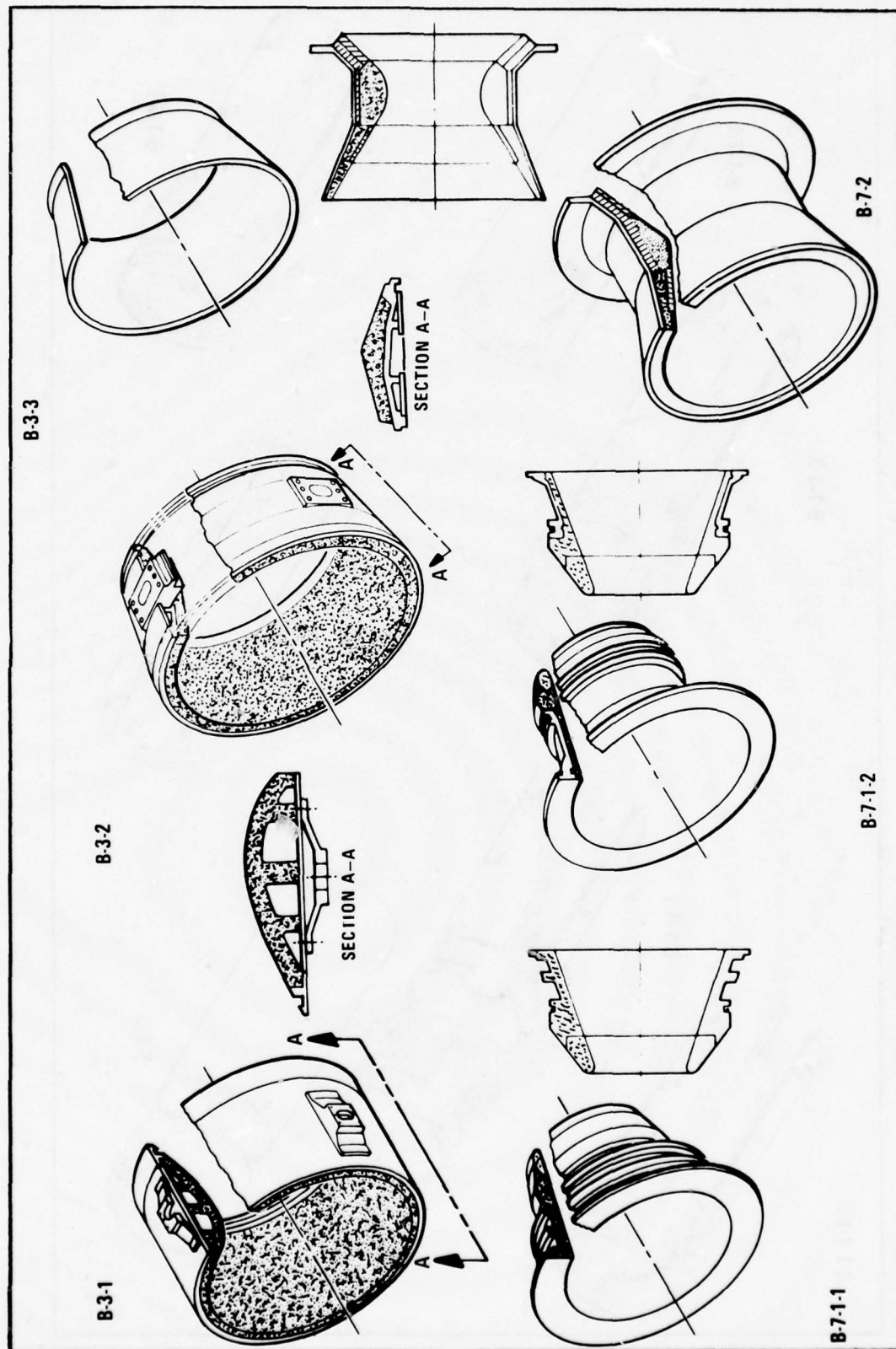


FIGURE 8 NOZZLES

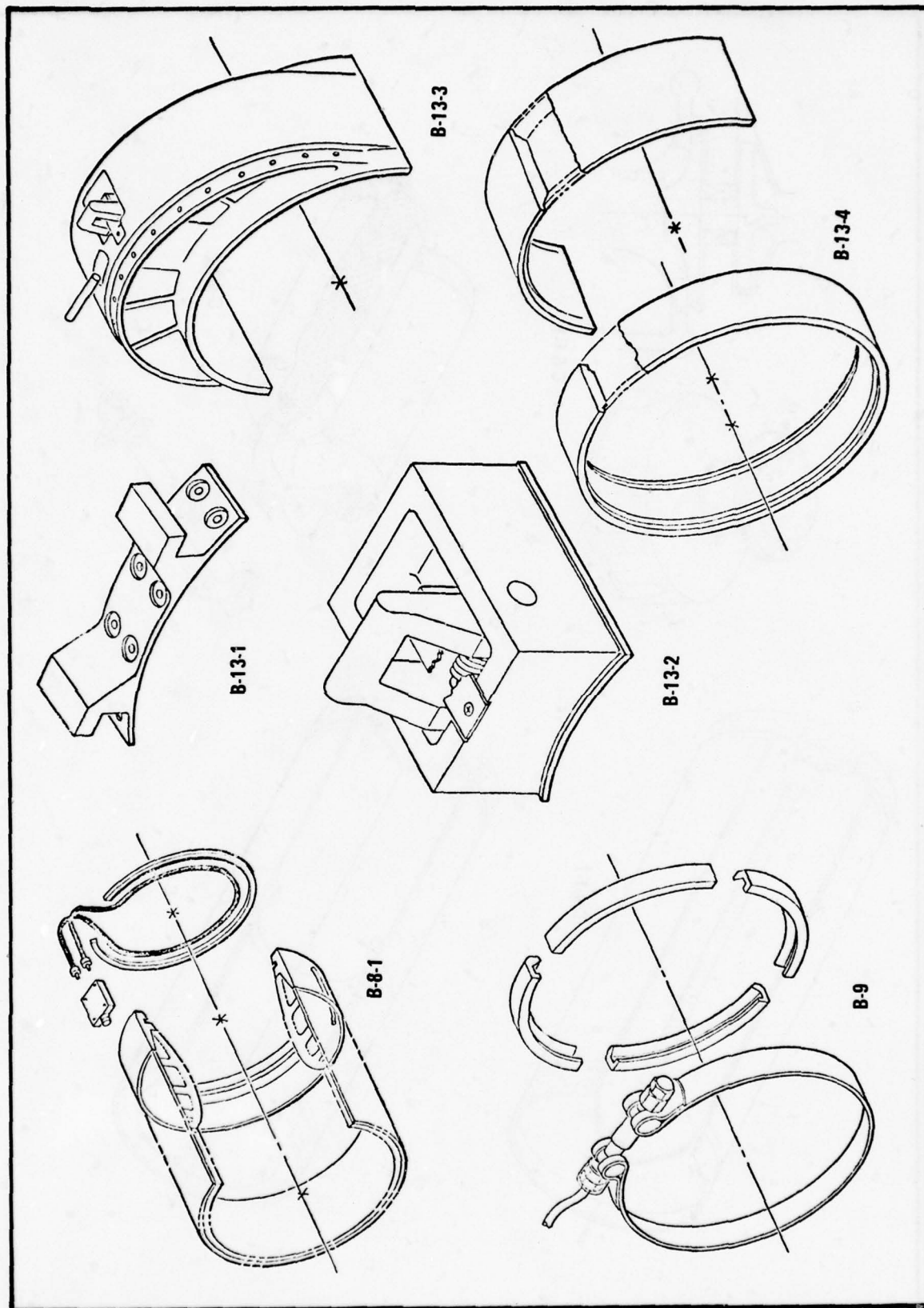


FIGURE 9 BOOSTER/COMBUSTOR MISCELLANEOUS HARDWARE

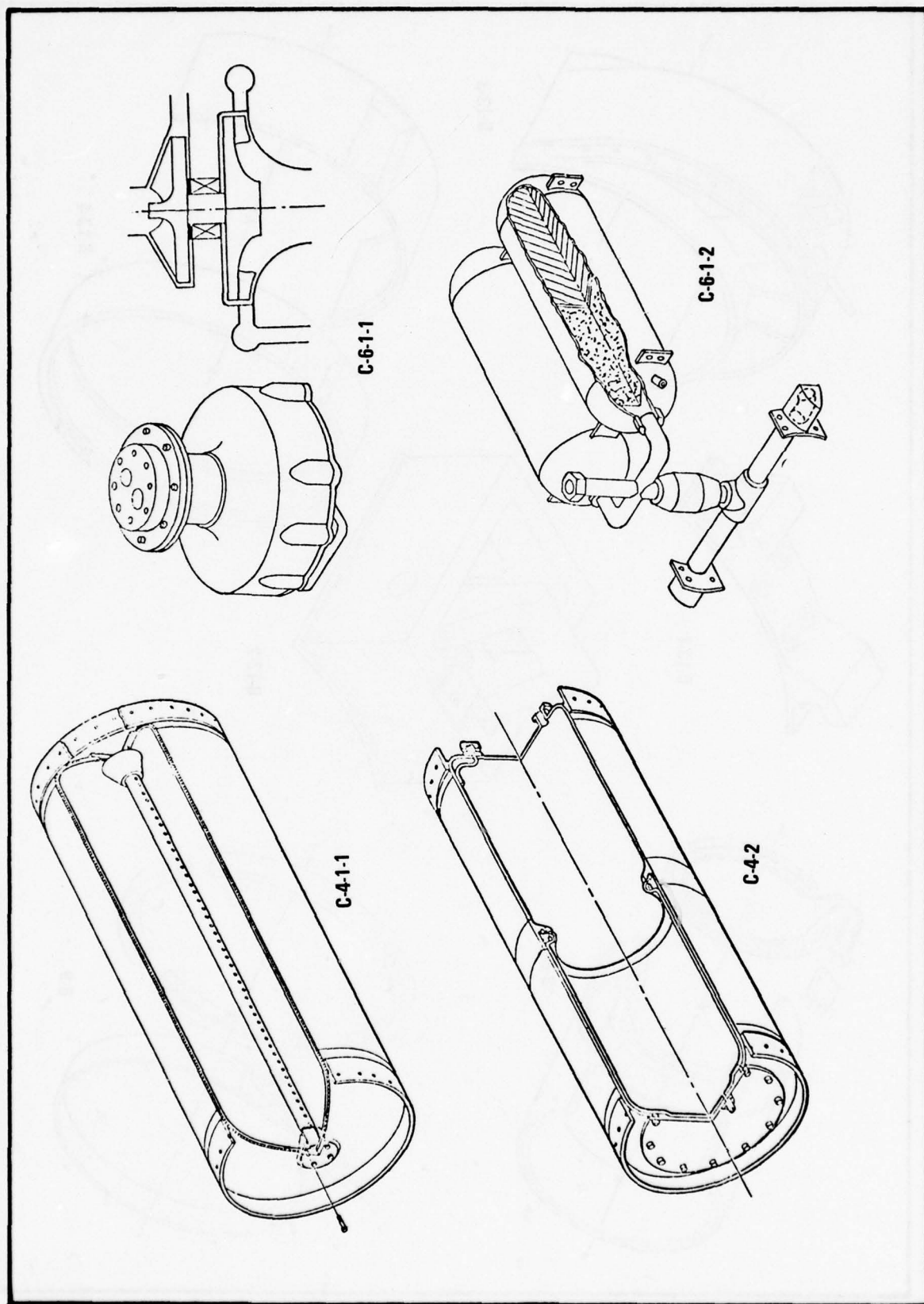


FIGURE 10 FUEL TANK HARDWARE

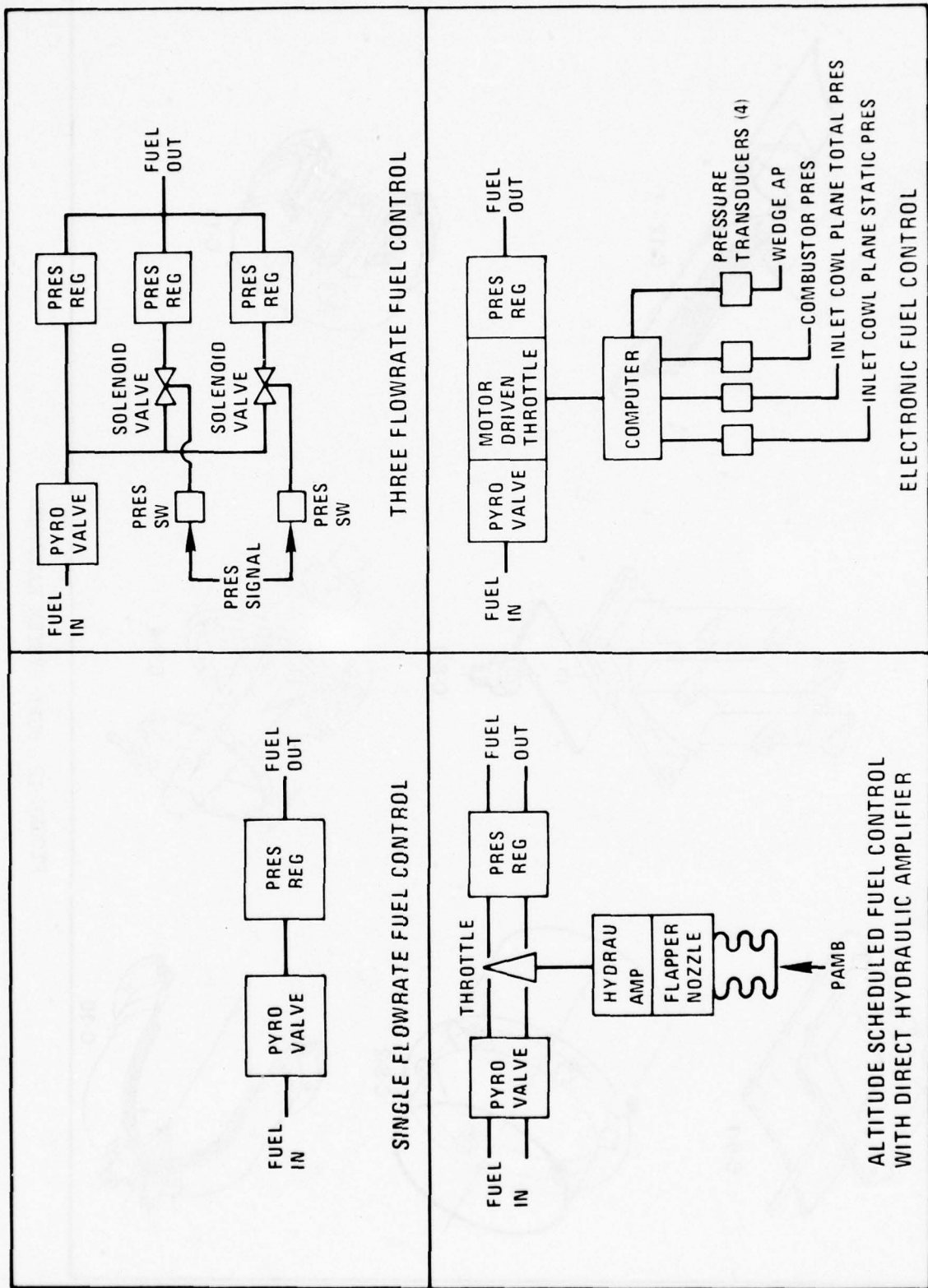


FIGURE 11 REPRESENTATIVE FUEL CONTROL SYSTEMS

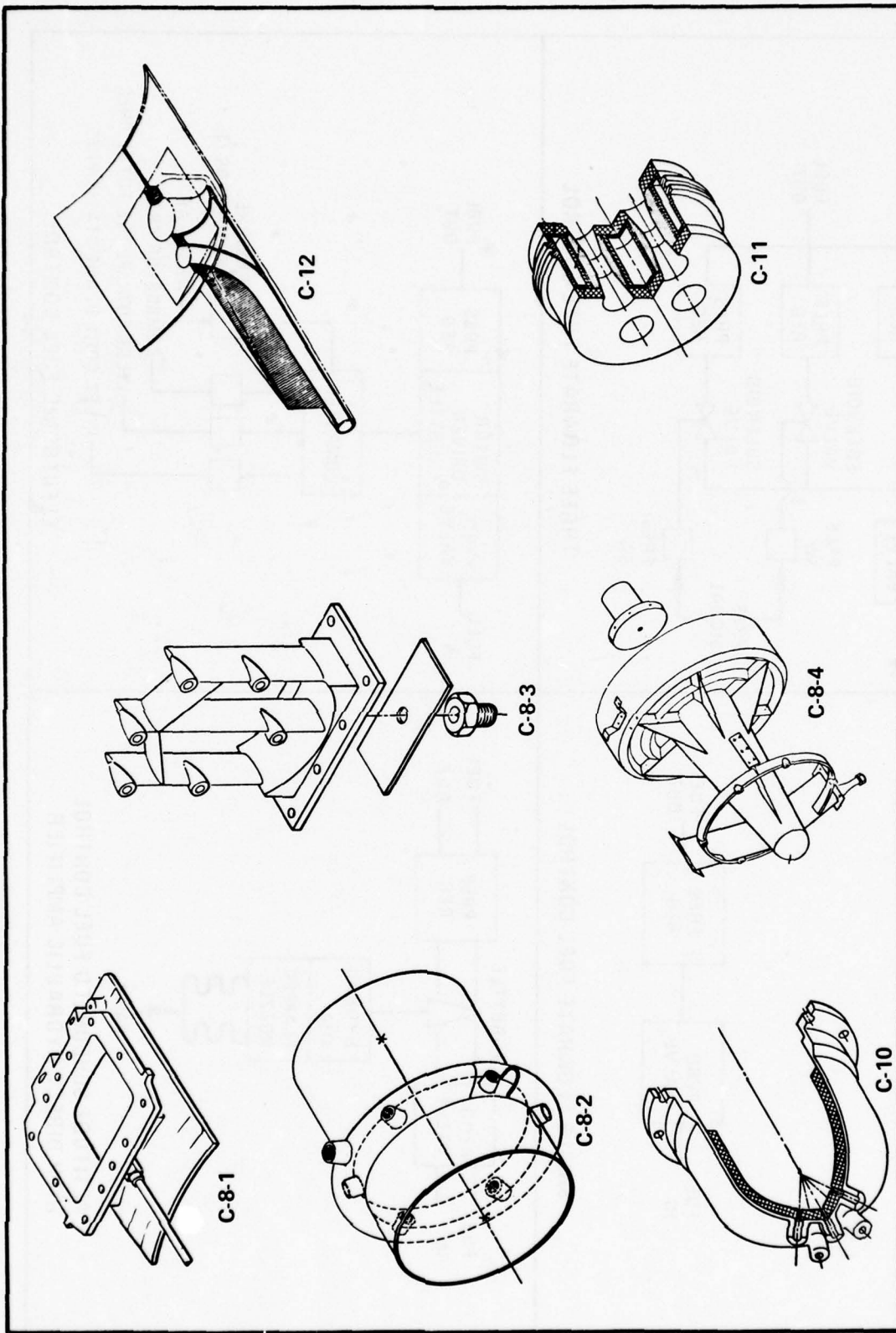


FIGURE 12 FUEL SYSTEM HARDWARE

TABLE 1
RAMJET COMPONENT MATRIX

AIR INDUCTION SYSTEM COMPONENTS

A-1 INLET ASSEMBLIES

- A-1-1 2-D AFT INLET ASSEMBLY - CAST CONSTRUCTION
- A-1-2 2-D AFT INLET ASSEMBLY - SHEET METAL CONSTRUCTION
- A-1-3 AXISYMMETRIC AFT INLET ASSEMBLY - CAST CONSTRUCTION
- A-1-4 AXISYMMETRIC AFT INLET ASSEMBLY - SHEET METAL CONSTRUCTION
- A-1-5 CHIN INLET ASSEMBLY - CAST/SHEET METAL CONSTRUCTION
- A-1-6 CHIN INLET ASSEMBLY - SHEET METAL CONSTRUCTION
- A-1-7 AXISYMMETRIC PODDED INLET ASSEMBLY - CAST/SHEET METAL CONSTRUCTION
- A-1-8 PITOT PODDED INLET ASSEMBLY - SHEET METAL CONSTRUCTION

A-2 INLET AFT FAIRINGS

- A-2-1 2-D AFT INLET AFT FAIRING
- A-2-2 AXISYMMETRIC AFT INLET AFT FAIRING
- A-2-3 CHIN INLET AFT FAIRING

A-3 INLET SIDE FAIRINGS

- A-3-1 2-D AFT INLET SIDE FAIRING
- A-3-2 AXISYMMETRIC AFT INLET SIDE FAIRING

A-4 POD ATTACH FAIRING

A-5 INLET OPTIONS

- A-5-1 2-D INLET COVER
- A-5-2 AXISYMMETRIC INLET COVER
- A-5-3 CHIN INLET COVER
- A-5-4 AIRFOIL TYPE AERODYNAMIC GRID-2D
- A-5-5 AIRFOIL TYPE AERODYNAMIC GRID-CIRCULAR

BOOSTER/COMBUSTOR SYSTEM COMPONENTS

B-1 COMBUSTOR CHAMBER ASSEMBLY (INTEGRAL OR NON-INTEGRAL DESIGN)

- B-1-1 CHAMBER FOR AFT INLET DESIGN (LFRJ)
 - B-1-1-1 ROLL AND WELD CONSTRUCTION
 - B-1-1-2 DEEP DRAW CONSTRUCTION
 - B-1-1-3 MACHINED & SHEAR SPUN CONSTRUCTION
- B-1-2 CHAMBER FOR CHIN INLET DESIGN (LFRJ)
 - B-1-2-1 ROLL AND WELD CONSTRUCTION
 - B-1-2-2 DEEP DRAW CONSTRUCTION
 - B-1-2-3 MACHINED & SHEAR SPUN CONSTRUCTION
- B-1-3 CHAMBER FOR PODDED DESIGN (LFRJ) ROLL & WELD CONSTRUCTION
- B-1-4 CHAMBER FOR AFT INLET DESIGN (SFRJ)
 - B-1-4-1 ROLL AND WELD CONSTRUCTION
 - B-1-4-2 DEEP DRAW CONSTRUCTION
 - B-1-4-3 MACHINED AND SHEAR SPUN CONSTRUCTION
- B-1-5 CHAMBER FOR AFT INLET DESIGN (SFDR OR LFDR)
 - B-1-5-1 ROLL AND WELD CONSTRUCTION
 - B-1-5-2 DEEP DRAW CONSTRUCTION
 - B-1-5-3 MACHINED AND SHEAR SPUN CONSTRUCTION

B-2 BOOSTER CHAMBER ASSEMBLY (FOR NON-INTEGRAL BOOSTER ONLY)

- B-2-1 STAGED (SEPARABLE)
 - B-2-1-1 ROLL AND WELD CONSTRUCTION
 - B-2-1-2 DEEP DRAW CONSTRUCTION
- B-2-2 NON-STAGED

TABLE 1 (CONT.)

- B-2-2-1 ROLL AND WELD CONSTRUCTION
- B-2-2-2 DEEP DRAW CONSTRUCTION
- B-3 SUSTAINER NOZZLE ASSEMBLY
 - B-3-1 SILICA PHENOLIC INSERT
 - B-3-2 METALLIC/SILICA PHENOLIC
- B-4 SUSTAINER IGNITER ASSEMBLY
 - B-4-1 LIQUID FUEL RAMJET IGNITER
 - B-4-1-1 EXTERNALLY LOCATED
 - B-4-1-2 INTERNALLY LOCATED
 - B-4-2 SOLID DUCTED ROCKET IGNITER
- B-5 BOOSTER IGNITER ASSEMBLY
 - B-5-1 HEAD END IGNITER
 - B-5-2 NOZZLE MOUNTED IGNITER
- B-6 BOOSTER PROPELLANT
 - B-6-1 PROPELLANT FOR INTEGRAL BOOSTER (SFRJ)
 - B-6-1-1 HTPB (HIGH SMOKE AND LOW SMOKE)
 - B-6-1-2 CTPB (HIGH SMOKE AND LOW SMOKE)
 - B-6-2 PROPELLANT FOR INTEGRAL BOOSTER (LFRJ, SFDR, LFDR)
 - B-6-2-1 HTPB (HIGH SMOKE AND LOW SMOKE)
 - B-6-2-2 CTPB (HIGH SMOKE AND LOW SMOKE)
 - B-6-3 PROPELLANT FOR NON-INTEGRAL BOOSTER
 - B-6-3-1 HTPB (HIGH SMOKE AND LOW SMOKE)
 - B-6-3-2 CTPB (HIGH SMOKE AND LOW SMOKE)
- B-7 BOOSTER NOZZLE ASSEMBLY
 - B-7-1 NOZZLE FOR INTEGRAL DESIGN
 - B-7-1-1 SILICA PHENOLIC/GRAPHITE
 - B-7-1-2 SILICA PHENOLIC/METAL/GRAPHITE #1
 - B-7-1-3 SILICA PHENOLIC/METAL/GRAPHITE #2
 - B-7-1-4 INTEGRAL DESIGN - CONSUMABLE BOOSTER NOZZLE
 - B-7-2 NOZZLE FOR NON-INTEGRAL BOOSTER
 - B-7-2-1 SILICA PHENOLIC/METAL/GRAPHITE
 - B-7-2-2 CONSUMABLE BOOSTER NOZZLE
- B-8 BOOSTER NOZZLE RETENTION ASSEMBLY (INTEGRAL)
 - B-8-1 BOOSTER NOZZLE RETENTION ASSEMBLY (INTEGRAL)
 - B-8-2 BOOSTER NOZZLE ATTACK CLAMP ASSEMBLY (INTEGRAL)
- B-9 BOOSTER ATTACH CLAMP ASSEMBLY (NON-INTEGRAL)
- B-10 DOME PORT COVER
- B-11 CASE PORT COVER
- B-12 AFT SHROUD (NON-INTEGRAL BOOSTER)
- B-13 BOOSTER/COMBUSTOR OPTIONS
 - B-13-1 FIXED LAUNCH RAIL
 - B-13-2 EXTERNAL FOLDING LAUNCH LUG
 - B-13-3 FOLDING LAUNCH LUG/SWAY BRACE/FAIRING SUPPORT
 - B-13-4 360° & 180° SWAY BRACE OR SUPPORT
 - B-13-5 THERMAL INSULATION FOR IR₂ (LFRJ OR DR)
 - B-13-5-1 PTV VENTED
 - B-13-5-2 SRL VENTED
 - B-13-5-3 CONTINUOUS
 - B-13-6 THERMAL INSULATION (SFRJ)
 - B-13-6-1 VENTED
 - B-13-6-2 CONTINUOUS
 - B-13-7 STRONGBACK
 - B-13-8 IGNITER SAFE/ARM ASSEMBLY

TABLE 1 (CONT.)

- SUSTAINER FUEL SYSTEM (LIQUID)
 - C-1 SUSTAINER FUEL - LFRJ
 - C-1-1 JP-5
 - C-1-2 SHELLDYNE
 - C-1-3 TH DIMER
 - C-1-4 SI-80
 - C-2 SUSTAINER FUEL - LFDR
 - C-2-1 UDMH
 - C-2-2 HYDRAZINE
 - C-2-3 MMH
 - C-3 SUSTAINER OXIDIZER - LFDR
 - C-3-1 IRFNA
 - C-3-2 NITROGEN TETROXIDE
 - C-4 FUEL TANK - LFRJ
 - C-4-1 FUEL TANK WITH STANDPIPE AND FULL BLADDER
 - C-4-1-1 ROLL AND WELD CONSTRUCTION
 - C-4-1-2 DEEP DRAW CONSTRUCTION
 - C-4-1-3 MACHINED FORGING WITH ROLL AND WELD CASE CONSTRUCTION
 - C-4-1-4 MACHINED AND SHEAR SPUN CONSTRUCTION
 - C-4-2 FUEL TANK WITH HALF ROLLING DIAPHRAGM
 - C-5 FUEL/OXIDIZER TANKS (LFDR) (REFER TO FUEL TANK SECTION C-4)
 - C-6 FUEL MANAGEMENT SYSTEM (LFRJ)
 - C-6-1 FUEL DELIVERY SYSTEM
 - C-6-1-1 TURBOPUMP
 - C-6-1-2 SOLID PROPELLANT GAS GENERATOR
 - C-6-2 FUEL CONTROL SYSTEM
 - C-6-2-1 SINGLE AND MULTIPLE DISCRETE FUEL FLOW RATE CONTROL
 - C-6-2-2 PNEUMATIC ALTITUDE SCHEDULED FUEL CONTROL
 - C-6-2-3 FUEL/AIR RATIO CONTROL WITH PRESSURE RECOVERY AND MN LIMITERS
 - C-7 FUEL MANAGEMENT SYSTEM (LFDR)
 - C-8 FUEL MANIFOLDS AND INJECTORS
 - C-8-1 WALL MOUNTED INJECTORS IN INLET PADS
 - C-8-2 WALL MOUNTED INJECTORS AROUND INLET DUCT
 - C-8-3 INTERNAL STREAM INJECTORS
 - C-8-4 INTERNAL STREAM INJECTOR FOR PODDED RAMJET
 - C-9 FUEL MANAGEMENT SYSTEM COMPARTMENT
 - C-10 GAS GENERATOR - LFDR
 - C-11 GAS GENERATOR NOZZLE - LFDR
 - C-12 RAM AIR TURBINE SCOOP
 - C-13 FUEL SYSTEM OPTIONS
 - C-13-1 FUEL TANK FIXED LAUNCH RAIL
 - C-13-2 FUEL TANK EXTERNAL FOLDING LAUNCH LUG
 - C-13-3 SUBMERGED FOLDING LAUNCH LUG AND TANK SWAY BRACE
 - C-13-4 FMS COMPARTMENT SUBMERGED FOLDING LAUNCH LUG
 - C-13-5 FUEL TANK FOLDING LAUNCH LUG/SWAY BRACE/FAIRING SUPPORT
 - C-13-6 360° & 180° SWAY BRACE OR SUPPORT
 - C-13-7 FUEL TANK STRONGBACK
 - C-13-8 PODDED ENGINE MOUNT LUG
 - C-13-9 EXTERNAL INSULATION
 - C-13-10 WIRING & PLUMBING TUNNEL
- SUSTAINER FUEL SYSTEM (SOLID)

TABLE 1 (CONT.)

- D-1 FUEL - SFDR
 - D-1-1 60% MAGNESIUM (CAST)
 - C-1-2 60% MAGNESIUM (PRESSED)
- D-2 FUEL - SFRJ
 - D-2-1 UT-18818 (LOW SMOKE)
 - D-2-2 UT-146949 (HIGH SMOKE)
- D-3 GAS GENERATOR CHAMBER ASSEMBLY (SFDR)
 - D-3-1 ROLL AND WELD CONSTRUCTION
 - D-3-2 DEEP DRAW CONSTRUCTION
 - D-3-3 MACHINED AND SHEAR SPUN CONSTRUCTION
- D-4 SOLID DUCTED ROCKET NOZZLE ASSEMBLY
- D-5 SOLID DUCTED ROCKET SYSTEM OPTIONS
 - D-5-1 FIXED LAUNCH RAIL
 - D-5-2 EXTERNAL FOLDING LAUNCH LUG
 - D-5-3 FOLDING LAUNCH LUG/SWAY BRACE/FAIRING SUPPORT
 - D-5-4 360° & 180° SWAY BRACE OR SUPPORT
 - D-5-5 STRONGBACK
- FINAL ASSEMBLY
 - E-1 LIQUID FUEL RAMJET - INTEGRAL ROCKET - RAMJET
 - E-2 LIQUID FUEL RAMJET - STAGED BOOSTER
 - E-3 LIQUID FUEL RAMJET - PODDED
 - E-4 SOLID FUEL RAMJET - INTEGRAL ROCKET - RAMJET
 - E-5 SOLID FUEL DUCTED ROCKET - INTEGRAL ROCKET - RAMJET
 - E-6 SOLID FUEL DUCTED ROCKET - STAGED BOOSTER
 - E-7 LIQUID FUEL DUCTED ROCKET - INTEGRAL ROCKET - RAMJET
 - E-8 LIQUID FUEL DUCTED ROCKET - STAGED BOOSTER

The nature of the product implies that the contractor will be a major aerospace manufacturer. Ramjet engines are not in the same category of manufacturing as turbine engines; therefore, it cannot be automatically assumed that the prime contractor would be limited to companies which have specialized turbine-engine manufacturing facilities. Ramjets, by their very nature, are fairly simple devices which are capable of manufacture by almost any airframe, engine or propulsion system company.

Most aerospace companies have a myriad of special fabrication equipment and capabilities; therefore, it is difficult to project the difference in manufacturing cost between company "A" and company "B". In order that the program not bog down in trying to establish which company is best equipped to manufacture which component, the manufacturing capabilities of the Vought Corporation are assumed "representative" of the aerospace industry. This assumption permits the cost estimating for this program to be done in the same way Vought estimates any other production job.

These basic ground-rules were used to estimate costs for the baseline components reported here and in the cost handbook. Detail estimates on those components that Vought normally manufactures were obtained from qualified departmental estimating specialists who, in most cases, had experience on the ALVRJ program.

Estimates for special hardware or materials such as castings or forgings that are produced by specialty firms were obtained from vendors or from standard costing catalogues and price lists.

Costs for subcontracted services such as propellant loading of boosters, solid propellant gas generators, solid fuel ramjets and solid ducted rockets were obtained through subcontracts. Costs for these services for a range of sizes and quantities were subcontracted to Chemical Systems Division of United Technologies (Sunnyvale) and Rocketdyne Division of Rockwell International (McGregor).

Cost estimates for special equipment or systems that would not typically be manufactured by Vought were obtained through direct contact with potential vendors, from prior cost quotes on similar programs, and from personal contact with individuals having experience in the areas in question. These are discussed later in the appropriate areas.

The following sections will describe the detail procedures and assumptions that were used to generate costs that are presented.

a. Production Cost Elements

There are many people and organizations involved in the manufacture and delivery of a product like a ramjet engine. Each person and organization has a specific function to perform to insure that the delivered product meets the requirements of the customer, but the costs for each function are accumulated and charged in different ways. In setting up a cost prediction methodology these elements of cost must be taken into account and their sensitivity to program variables must be determined.

In a broad sense, costs can be categorized by Direct and Indirect and by Recurring and Non-Recurring. A general matrix of major cost elements within these categories can be illustrated in the following figure.

| | DIRECT | INDIRECT |
|---------------|---|---|
| NON-RECURRING | <ul style="list-style-type: none"> o Design o Development o Test o Production Tooling | <ul style="list-style-type: none"> o Labor Overhead o Material Overhead o General and Administrative |
| RECURRING | <ul style="list-style-type: none"> o Manufacturing Labor o Materials o Support Services | <ul style="list-style-type: none"> o Labor Overhead o Material Overhead o G & A |

FIGURE 13 COST ELEMENT MATRIX

Direct costs are those costs which are uniquely and specifically associated with the product being manufactured. Indirect costs are those general costs associated with the company's doing business and are shared by all programs as a percentage of some element or elements of the program's direct costs.

In developing a methodology for predicting production costs of ramjets all elements of cost must be considered; however, only a few of them have major significance. These are production tooling, manufacturing labor and materials. Note that the tooling costs are in the non-recurring category whereas the labor and materials are recurring. The approach to estimating each of these three elements of cost is discussed in the following sections. The application of the appropriate percentage factors for the other cost elements (both direct and indirect) is also discussed in the section on dollarizing the estimates.

A summary of all of the cost estimates for the baseline components is included in Appendix 1. The tables in Appendix 1 are separated into components typically manufactured by the prime engine contractor (Tables 1-1, 1-2, and 1-3 for the three main structural materials); components and services that would typically be subcontracted such as thermal insulation and booster propellant loading (Table 1-4); and finally, those components that would typically be purchased like fuel controls, igniters and pumps (Table 1-5).

(1) Manufacturing Labor Estimating

The methodology developed for this program was designed to handle both non-recurring and recurring costs associated with the fabrication of every component, sub-component and part defined in the baseline system. Recurring costs are those incurred by all departments for their repetitive and sustaining effort associated with and in support of the serial manufacture

of a part. Non-recurring costs are those incurred only once during the manufacturing cycle and are associated with program costs rather than part cost. Figure 14 illustrates the recurring cost breakdown.

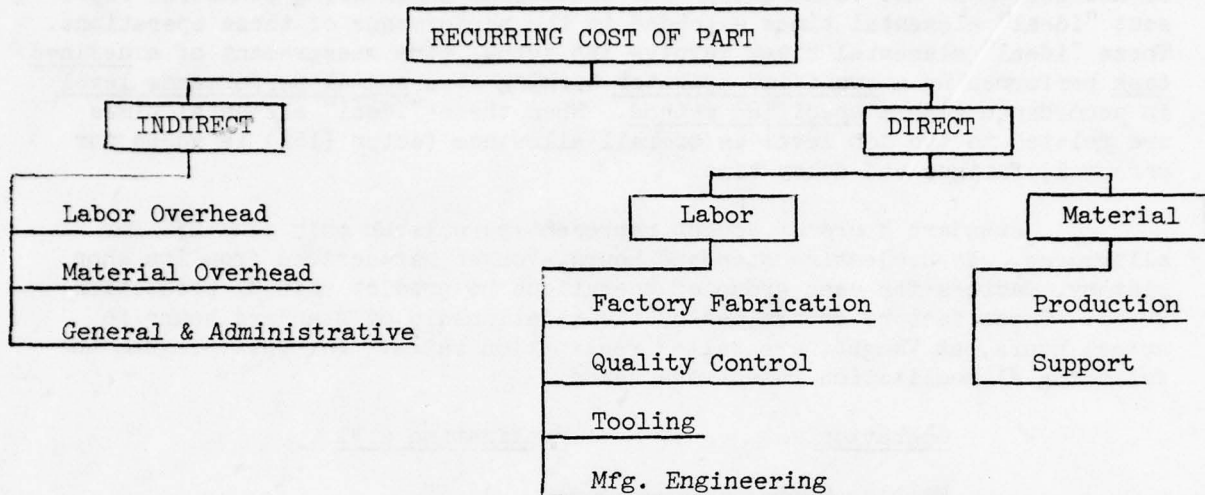


FIGURE 14 RECURRING COST BREAKDOWN

Factory fabrication labor is the direct effort required to transform production raw material into the final part or component. The cost estimating technique used at Vought utilizes Industrial Engineering standard equations to calculate the pure labor standard hours associated with the detail fabrication operations performed in the manufacture and/or assembly of a part. These standard hours not only account for the basic work content of a task but allow for other elements which are part of factory labor such as fatigue, waiting time for tools and materials, attention to personal needs, etc. Figure 15 depicts the Vought "Standard Hour".

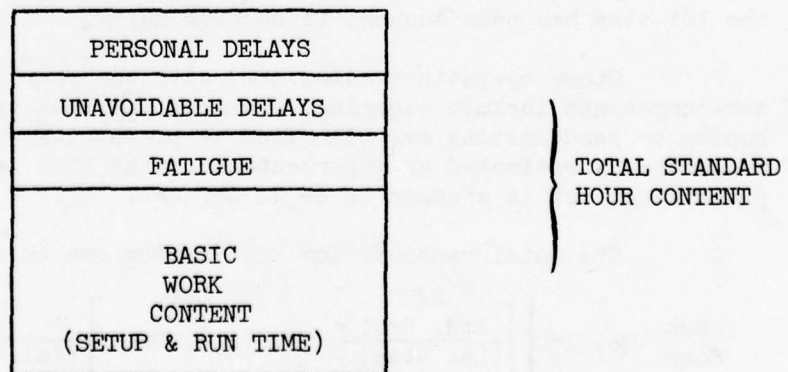


FIGURE 15 ELEMENTS OF FACTORY LABOR

The Industrial Engineering time standards at Vought were developed by Industrial Engineers through repetitive "stop watch" observation of individual elements required in machining, forming, assembly and checkout operations. This standard hour data system has been used in manufacturing for approximately twenty (20) years and is updated continuously for the effect of new equipment and techniques. The Industrial Engineering standards represent "ideal" elemental times expended in the performance of these operations. These "ideal" elemental times involve the actual time measurement of a defined task performed by a qualified operator working at a normal performance level in accordance with a specified method. When these "ideal" elemental times are related to the job level an overall allowance factor (15%) is added for personal, fatigue and delay time.

Standard hours at Vought represent pure labor only plus 15% for allowances. In projecting standard hours, Vought has derived from its shop history, factors for each group of operations to predict unit #1 production costs. These factors determined by the relationship of standard hours to actual hours, at Vought, are called realization rates. For this program the following #1 realization rates were used:

| <u>Operation</u> | <u>Realization @ #1</u> |
|------------------|-------------------------|
| Machine Shop | 17.5% |
| Sheet Metal | 17.5% |
| Welding | 12.0% |
| Bonding | 12.0% |
| Assembly | 12.0% |
| Paint | 10.0% |

The manhours for unit number one would be computed using the relationship

$$\text{Actual Hours No. 1} = \frac{\text{Standard Hours}}{\text{Realization Rate}}$$

Every operation is normally estimated by set-up time which is the time associated with placing the work piece in a tool and making the proper adjustment prior to the operation and by operating time which is the actual cutting or drilling operation associated with each work piece. Set-up time is normally prorated over a number of units being worked. In this program the lot size has been assumed to be five units.

Other operations associated with the fabrication of the parts and sub-components include cleaning, chemical and heat treat, coating, plating; honing or sandblasting are signified as processing costs. Processing labor is generally estimated as a percentage of the shop labor. In this program, processing cost is assumed to be 12 percent.

The total manhours for unit number one is determined by the formula:

$$\text{Actual Hours No. 1} = \left\{ \left[\frac{\text{S/U}}{\left(\frac{\text{Std. Hrs.}}{\text{Lot Size}} \right)} + \frac{\text{O/T}}{\text{Std. Hrs.}} \right] \frac{1}{\text{Realization}} \right\} \times (\text{S/U} + \text{O/T}) \frac{\text{Processing \%}}{100}$$

$\xrightarrow{\text{Setup + Operating Time Unit 1}}$
 $(\text{S/U} + \text{O/T})$

To illustrate how the estimate of standard hours was used to estimate manufacturing labor costs on this program, the following example is provided.

Figure 16 shows a sketch of a 2-dimensional aft inlet assembly (component A-1-2). A listing of the components parts is shown on the figure. Detail estimates were made on each part and sub-component assembly for every operation associated with the fabrication of the component.

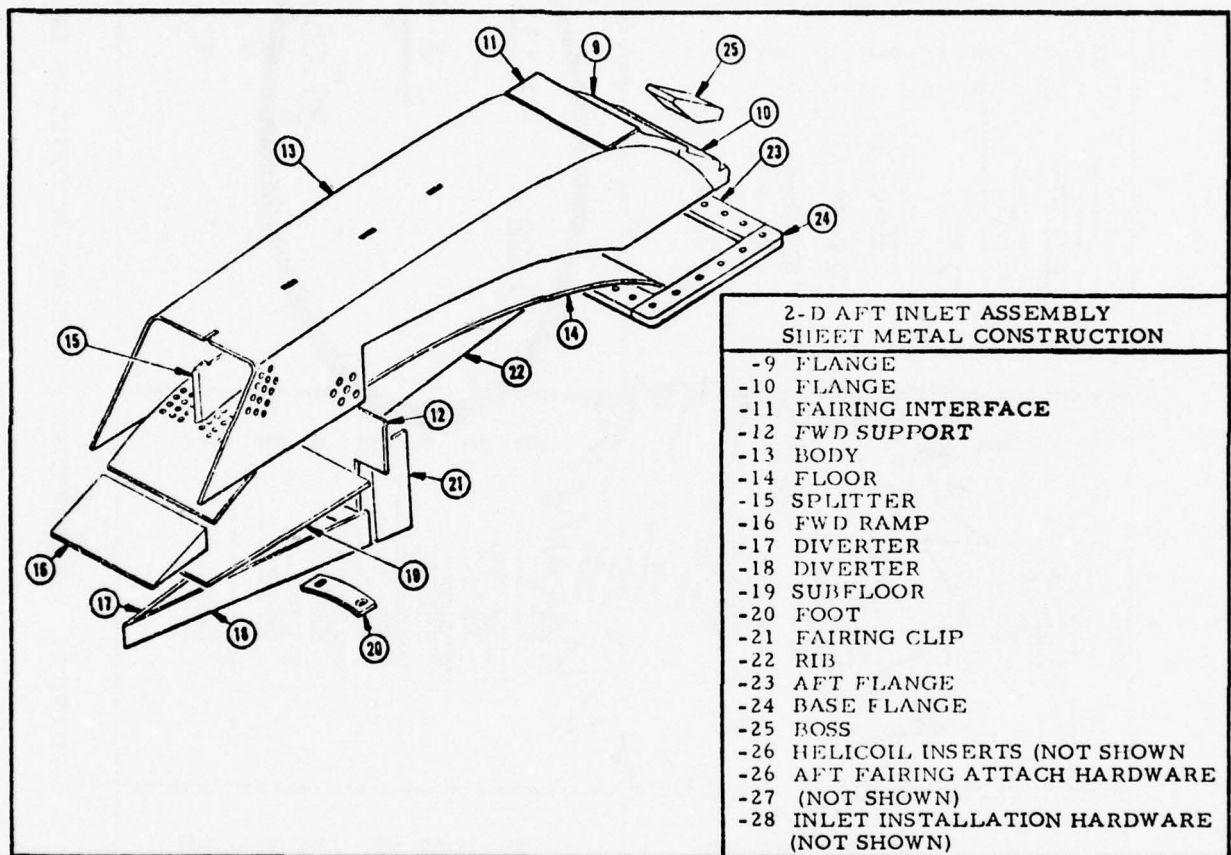


FIGURE 16 2-D AFT INLET ASSEMBLY - SHEET METAL CONSTRUCTION

To show the magnitude of the estimating job, Figure 17 illustrates the amount of work associated with generation of the machining operation estimates for one of the sub-component operations. A summary of the complete standard hour estimates is shown in Table 2. Note that the hours are divided into set-up and operating time for each of the four different shop operations.

TABLE 2

MANHOUR SUMMARY - STANDARD HOURS
17-4 PH SHEET METAL INLET

| Part Number | Description | Ship Qty | Machine Shop | | Sheet Metal Shop | | Bonding Shop | | Weld Shop | | Assembly | |
|---------------------|------------------------------|----------|--------------|--------|------------------|--------|--------------|-----|-----------|--------|----------|-------|
| | | | S/U | O/T | S/U | O/T | S/U | O/T | S/U | O/T | S/U | O/T |
| T180A110098-9 | Flange | 4 | | | .47 | .284 | | | | | | |
| T180A110098-10 | Flange | 4 | | | .47 | .300 | | | | | | |
| T180A110098-11 | Fairing | 4 | | | .52 | .824 | | | | | | |
| T180A110098-12 | Forward Support | 4 | | | .47 | .400 | | | .17 | .212 | | |
| T180A110098-13 | Body | 4 | | | 1.27 | 3.472 | | | .55 | 2.120 | | |
| T180A110098-14 | Floor | 4 | | | .70 | 3.312 | | | | | | |
| T180A110098-15 | Splitter | 4 | | | .38 | 1.816 | | | | | | |
| T180A110098-16 | Forward Ramp | 4 | | | | | | | | | | |
| T180A110098-14-500 | Floor Splitter Weld Assembly | 4 | 4.40 | 5.292 | | | | | .55 | 2.624 | | |
| T180A110098-17 | Diverter | 4 | | | .13 | .200 | | | | | | |
| T180A110098-18 | Diverter | 4 | | | .13 | .200 | | | | | | |
| T180A110098-19 | Sub-Floor | 4 | | | .13 | .200 | | | | | | |
| T180A110098-20 | Foot | 4 | | | .28 | .264 | | | | | | |
| T180A110098-21 | Fairing Clip | 8 | | | .44 | .448 | | | | | | |
| T180A110098-19-500 | Sub-Floor, Diverter W/A | 4 | | | | | | | .25 | 7.092 | | |
| T180A110098-22 | Rib | 4 | | | .13 | .200 | | | | | | |
| T180A110098-23 | Aft Flange | 4 | 4.80 | 5.000 | | | | | | | | |
| T180A110098-24 | Base Flange | 4 | 5.38 | 9.244 | | | | | | | | |
| T180A110098-25 | Boss (Igniter) | 1 | 2.62 | .628 | | | | | | | | |
| T180A110098-7-500 | Inlet Weldment | 4 | | | | | | | 1.62 | 7.000 | | |
| T180A110098-7-8-500 | Inlet Weldment | 4 | | | | | | | .25 | 4.341 | | |
| T180A110098-7-8 | Inlet Weldment | 4 | | | | | | | | | | |
| T180A110098-4 | Inlet RJ Igniter | 4 | 25.22 | 35.085 | | | | | | | | |
| T180A110098-5 | Inlet Quad Igniter | 4 | | | | | | | | | | |
| T180A110098-6 | Inlet Quad II & IV | 4 | | | | | | | | | | |
| T180A110098-1 | Inlet Assy-RJ Igniter | 4 | | | | | | | | | | |
| T180A110098-2 | Inlet Assy-Quad I | 4 | | | | | | | | | | |
| T180A110098-3 | Inlet Assy-Quad II & IV | 4 | | | | | | | | | | |
| TOTALS | | | | | | | | | | | | |
| | | | 42.42 | 55.249 | 5.62 | 11.920 | 0 | 0 | 3.39 | 23.389 | 0 | 1.412 |

The total machine shop hours at unit No. 1 are estimated to be:

$$\left[\left(\frac{42.42}{5} \right) + (55.249) \right] \frac{1}{.175} \times (1.12) = 407.89$$

Similarly, the sheet metal shop hours at unit No. 1 are calculated:

$$\left[\left(\frac{5.62}{5} \right) + (11.920) \right] \frac{1}{.175} \times (1.12) = 83.48$$

The weld shop hours are calculated:

$$\left[\left(\frac{3.39}{5} \right) + (23.389) \right] \frac{1}{.12} \times (1.12) = 224.62$$

And finally the component assembly hours:

$$\left[\left(\frac{0}{5} \right) + (1.412) \right] \frac{1}{.12} \times (1.0) = 11.77$$

The total shop manhours for fabrication of the first inlet assembly is the sum of these four shop estimates; i.e., 727.76 manhours. These hours were based on four inlet assemblies per engine; therefore, the manhours per inlet would be 181.94.

Appendix 1 gives a complete listing of the total production manhours at unit number one for every component that was estimated in the program.

Developing estimates of factory labor hours at specified units of production other than #1 unit is accomplished by the application of an historically developed improvement curve sloped to the #1 unit costs. These improvement curves are derived through detail analysis of shop production cost data and include allowances for such things as operator familiarity with the job, engineering changes, lot size changes, tool adjustments, give and receive instructions and work stoppages due to part shortages. This projection of standard hours is illustrated on a log-log graph showing a cumulative average cost curve in Figure 18.

Below is a summary of the cost improvement curves used in developing the methodology for this program.

| <u>Units</u> | <u>Improvement Slopes</u> |
|--------------|---------------------------|
| 1-5 | 85% |
| 6-100 | 80% |
| 101-600 | 88% |
| 601-2000 | 95% |
| 2001&Sub. | 98% |

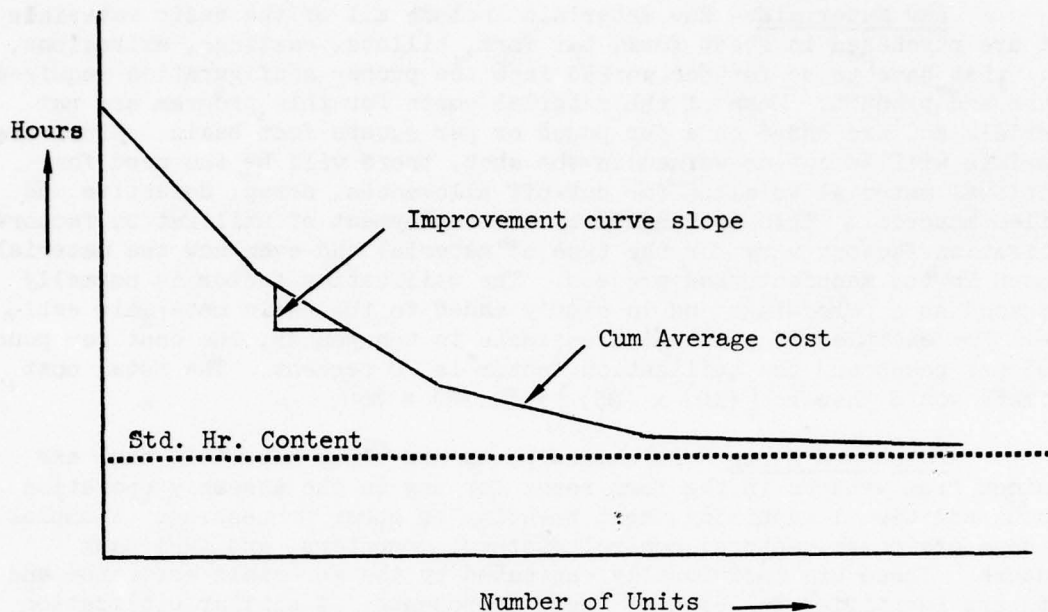


FIGURE 18 CUM AVERAGE COST

Cost estimating relationships have been developed in this program to estimate the labor hours for recurring support labor functions, i.e., quality control, tooling, manufacturing engineering, and graphic services. These sustaining support costs are incurred to maintain the normal production run. The activities required to support production may be briefly described as: maintain engineering drawings, perform material reviews, maintain production planning papers and quality control visual checklists, maintain the tools to include rework and replacement, provide blueprints to all work stations, perform receiving inspection of material, and process control and inspection of parts. For this program these support services were estimated at 30% of shop labor for inspection and quality assurance and 12% of shop labor for manufacturing engineering support. These manhours are assumed to be at a different labor rate than the manufacturing shop hours and are, therefore, dollarized separately. This is discussed in a later section of the report.

(2) Material Estimating

There are several major categories of materials cost that must be estimated. In broadly defined categories, these include:

- (1) Raw materials
- (2) Purchased parts
- (3) Purchased labor (subcontracted services)
- (4) Other (such as low cost purchased parts and shop supplies)

Raw Materials - Raw materials include all of the basic materials that are purchased in sheet form, bar form, billets, castings, extrusions, etc., that have to be further worked into the proper configuration required by the end product. Most of the material costs for this program are raw materials and are based on a per pound or per square foot basis. Since the materials will be cut or worked in the shop, there will be the need for additional material to allow for cut-off allowances, scrap, defective and spoiled material. This is handled by the employment of utilization factors. Utilization factors vary for the type of material and even how the material is used in the manufacturing process. The utilization factor is normally expressed as a percentage and is simply added to the basic materials estimate. For example, if a material estimate is ten pounds, the cost per pound is \$5 per pound and the utilization factor is 20 percent. The total cost estimate would then be $[(10) \times (\$5)] \times (1.20) = \60 .

Purchased Parts - Purchased parts are those materials that are obtained from vendors in the form ready for use in the assembly operation without additional machining, heat treating or other processing. Examples of these are pumps, motors, control systems, computers, and fuel tank bladders. These are individually estimated by the materials estimator and costs are identified for each of these components. A similar utilization factor is employed for these components to account for breakage, repair or replacement.

Purchased Labor - Purchased labor or subcontracted services are also considered as a materials cost since they are administered through subcontracts or purchase orders in much the same way as raw materials and other services required in the manufacture of a product. The subcontracted services are normally those tasks which the company cannot do itself because of lack of experience or facilities, or it may be something that can be done cheaper by someone else. An example of a subcontracted service or purchased labor item for this program is the installation of the DC-93-104 thermal insulation and the booster propellant in the booster/combustor chamber. This kind of operation requires special facilities and techniques which are more appropriate for rocket motor manufacturing companies. Estimates for purchased labor are normally based on firm cost quotes from subcontractors. In this program, most of the purchased labor costs were estimated by two rocket-motor manufacturing firms. Their work is discussed in a subsequent section.

The type of materials cost estimating done for this program is illustrated in the following example:

Figure 19 shows a sketch of the LFRJ fuel tank. On the figure are the dimensions assumed by the materials estimator to compute the material costs. A summary of his estimate can be seen in Table 3. Note that the bottom line on the materials estimate sheet has two numbers. The first number is a materials non-recurring cost for vendor tools. The second number represents the materials recurring cost.

A summary of the direct materials estimates for each component is provided in Appendix 1. The material costs are shown in two areas where

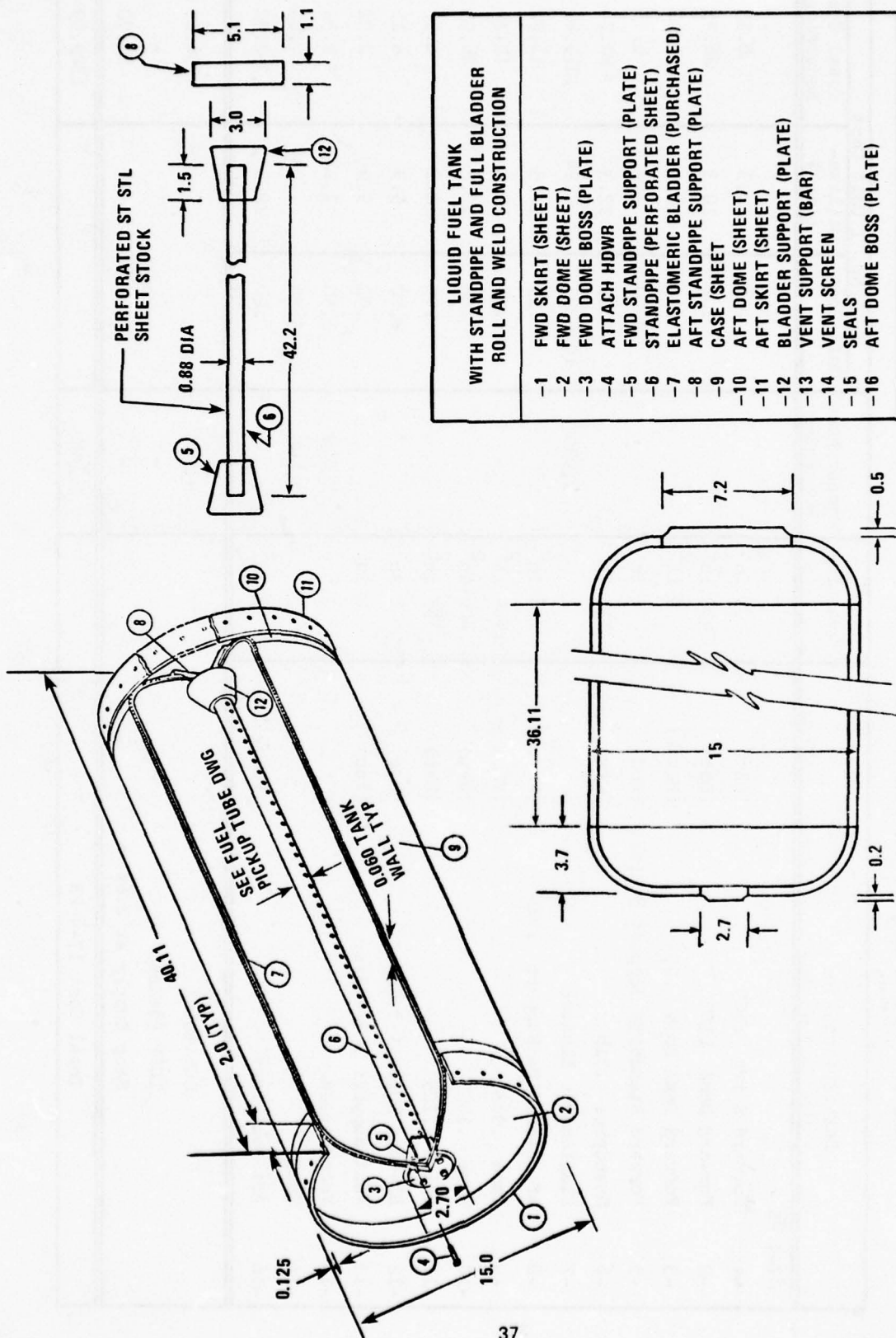


FIGURE 19 FUEL TANK WITH STANDPIPE AND FULL BLADDER - ROLL AND WELD CONSTRUCTION

TABLE 3

LIQUID FUEL RAMJET FUEL TANK

Fuel Tank with Standpipe and Full Bladder - Roll and Weld Construction - Item C-4-1-1

| Description | Quantity | Vendor Non-Recurring | No. 1 Unit Cost | | Total Cost Recurring |
|---|----------------------|----------------------|-----------------|---------------|----------------------|
| | | | Unit Cost | Utilization % | |
| 17-4 PH | | | | | |
| -1 Forward Sirt .125 (Sht) | 95 in ² | | .08 | 12.3 | 8.53 |
| -2 Forward Dome .100 (Sht) | 400 in ² | | .06 | 12.3 | 26.95 |
| -3 Forward Dome Boss .25 (Plate) | 9 in ² | | .20 | 12.3 | 2.02 |
| -5 Forward Standpipe Support 3 dia. (Rod) | 2 in | | 2.80 | 9.9 | 6.15 |
| -6 Standpipe .016 (Perf. Sht) | 135 in ² | | .15 | 12.3 | 22.74 |
| -7 Elastomeric Bladder | 1 | 5,900 | 1066.27 | 1.24 | 1079.49 |
| -8 Aft Standpipe Support .500 (Plate) | 36 in ² | | .29 | 12.3 | 11.72 |
| -9 Case .063 (Sht) | 1744 in ² | | .04 | 12.3 | 78.34 |
| -10 Dome .100 (Sht) | 400 in ² | | .06 | 12.3 | 26.95 |
| -11 Skirt .125 (Sht) | 95 in ² | | .08 | 12.3 | 8.53 |
| -12 Bladder Support 3 dia. (Rod) | 2 in | | 2.80 | 9.9 | 6.15 |
| -13 Vent Support 1 3/4 dia. (Rod) | 2 in | | .92 | 9.9 | 2.02 |
| -14 Vent Screen | 1 | 1,500 | 7.50 | 1.24 | 7.59 |
| -15 Seals | 2 | 2,500 | 3.50 | 1.24 | 7.09 |
| -16 Aft Dome Boss (Plate) | 9 in ² | | .20 | 12.3 | 2.02 |
| Sub-Total | | 9,900 | | | 1296.29 |
| LCPD (delete) | | - | | | - |
| Shop Supply at 2.6% | | - | | | 33.70 |
| Total Cost 17-4 PH | | 9,900 | | | 1329.99 |

applicable. The non-recurring costs are shown in the column which is identified as tooling materials non-recurring and the recurring costs are shown as materials recurring.

(3) Tooling Estimating

The cost of tooling for a production program cannot be accurately determined until a firm manufacturing plan has been established and production sequences and schedules determined. Because none of these things can be fixed for a cost methodology program that covers a wide range of production variables, the tool costs are difficult to predict.

Tool estimating for this program was done recognizing full well that the tool costs vary over a considerable range when production quantities vary. An example of this can be illustrated in the comparison of a production program involving 50 engines and one involving 5000 engines. The smaller program is likely to employ what is sometimes referred to as "soft" tooling or tooling that is relatively inexpensive but is limited in the number of units it can produce. The large program would probably employ a higher grade of tooling and special fixtures which would cost more initially, but after amortization over a large number of units, would cost less on a per unit basis. Automation is also affected by the number of units to be produced. In very large quantity production, it is usually economically feasible to employ a higher degree of automation - computer operated machines, specially designed equipment, etc. In small production programs, the start-up cost would be prohibitive.

The procedure employed in this program is illustrated in the following example where a tooling estimate is made for a combustor chamber assembly, Figure 20.

As seen from the component description, there are nine detail parts (plus two sub-assembly tools) that had to be estimated. A separate estimate was prepared for each part. Table 4 shows the type of estimate that was made on one part, the forward dome (part, -2). There are several different labor costs, material costs and other direct charges normally associated with the detail estimate of tooling; therefore, the number of estimates that go into a single tool and the number of tools required for the fabrication of a single component using one material indicate that the tooling estimating job is a significant task.

A study of the tooling estimate reveals that the primary cost factor is tooling labor. Tooling materials and tooling direct charges are relatively small compared to labor costs and could have been neglected without introducing serious error. However, an approach was taken using a linear regression analysis to relate direct materials and direct charges to the manhour estimate so an expression could be found that would relate total tooling cost to one variable, manhours.

The direct material cost was found to be,

$$(\text{materials } \$) = 1.214 \times (\text{manhours}) - 288.55.$$

TABLE 4
MANUFACTURING ENGINEERING COST ESTIMATE

| | | | |
|--|---|-------------------------|--------------------|
| | | | DATE <u>9-7-76</u> |
| DESCRIPTION | <u>Liquid Fuel Ramjet - Aft Inlet Forward Dome (-104)</u> | | |
| | <u>- Booster/Combination Chamber Assembly, Roll and</u> | | |
| | <u>Weld 17-4PH</u> | | |
| | | | <u>MANHOURS</u> |
| Prod. Planning | <u>1</u> | Part No's 5.3 Hrs. Each | <u>5</u> |
| N/C Programming | | Tapes (See Tool List) | |
| Prod. Engr. | <u>276</u> | Tool Mfg. Hrs. at 7.1% | <u>20</u> |
| Work Control | <u>25</u> | Base Hours at 13% | <u>3</u> |
| Tool Design | <u>1</u> | Designs (See Tool List) | <u>42</u> |
| Mfg. Tech. | <u>276</u> | Tool Mfg. Hrs. at 2% | <u>6</u> |
| o Total Tool Engineering | | | <u>76</u> |
| o Total Tool Manufacturing | <u>7</u> | Tools (See Tool List) | <u>276</u> |
| oo Total Manufacturing Engineering | | | <u>352</u> |
| | | | <u>DOLLARS</u> |
| oo Total Tooling Material (See Tool List) | | | \$ <u>487</u> |
| Other Direct Charges | | | |
| Computer Costs for N/C Programs | | | \$ <u> </u> |
| Template Reproduction/Material Costs (36x1.399x1.19) | | | \$ <u>60</u> |
| Prorated Items (To all Tool Categories) | | | |
| Freight & Express = \$487 Material at \$.0133 | | | \$ <u>6</u> |
| Other Misc. Costs 352 Hours at \$.015 | | | \$ <u>5</u> |
| Trips <u> </u> at \$ <u> </u> Each | | | \$ <u> </u> |
| oo Total Other Direct Charge Dollars | | | \$ <u>71</u> |

The direct charges were found to be approximated by,

$$(\text{direct charges, \$}) = 0.040 \times (\text{manhours}).$$

The dollarization of the tooling manhours is discussed in a later section of the report. A summary of the tooling manhour estimates for every component is provided in Appendix 1, column (3).

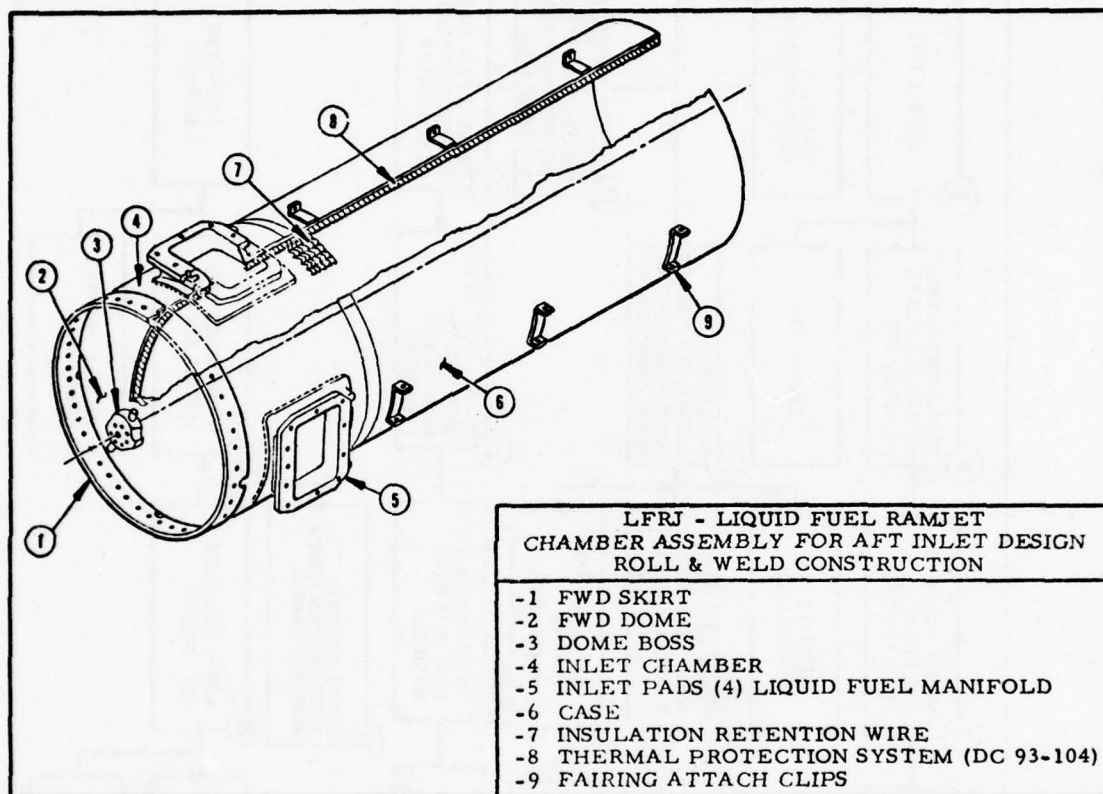
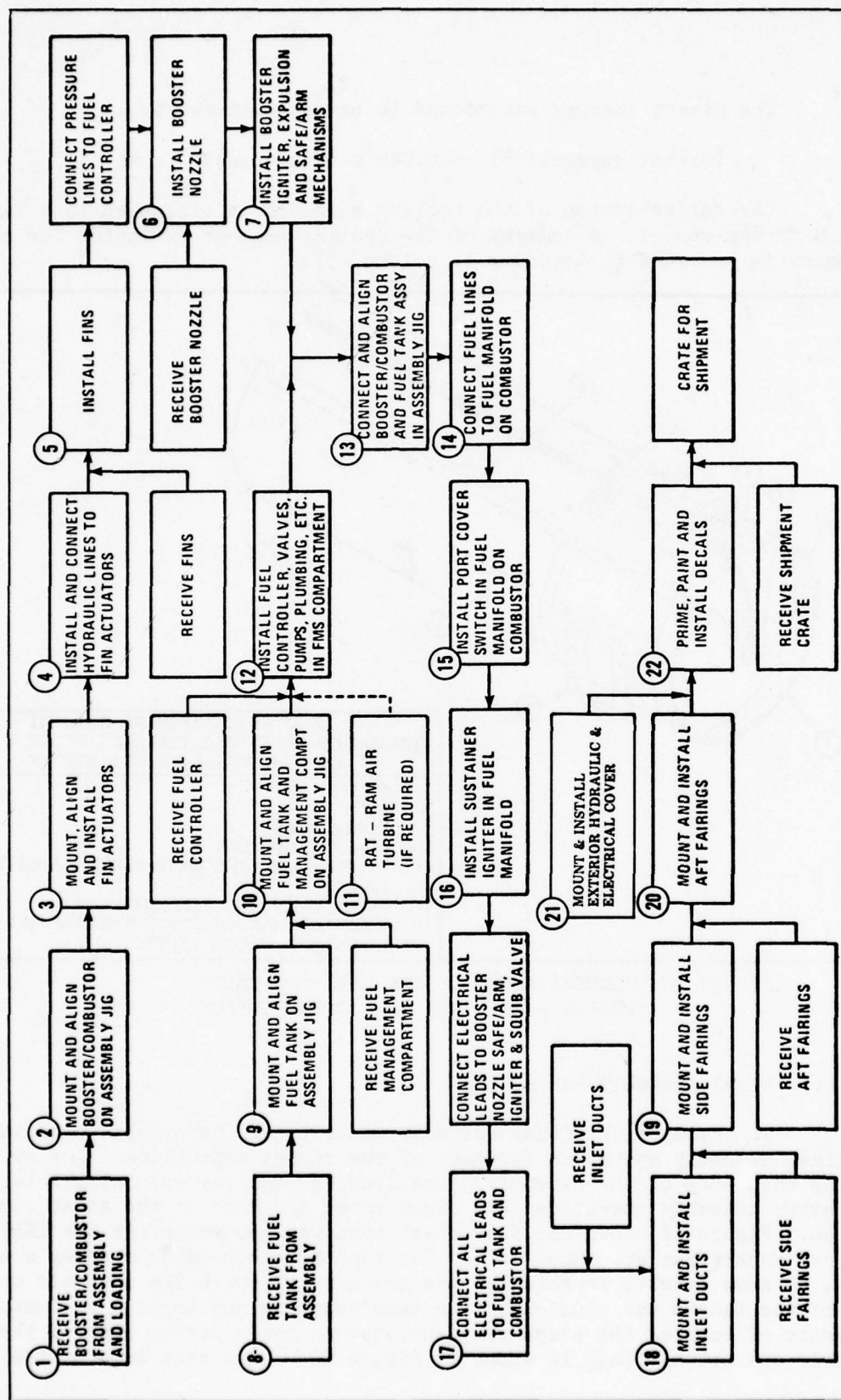


FIGURE 20 CHAMBER ASSEMBLY FOR LFRJ AFT INLET
DESIGN - ROLL AND WELD CONSTRUCTION

b. Final Assembly Estimating

To estimate the final assembly costs it was necessary to define the final assembly operation for each of the ramjet assemblies. A flow chart showing each step of the assembly operations and the way each step interfaced with other assembly operations was constructed for each of the eight ramjet engines. Figure 21 shows the flow chart that was generated for the LFRJ-Integral Rocket/Ramjet. Most of the "action" blocks were denoted by a number which, to some extent, represented the sequence in which the assembly occurred. Each of the blocks was studied by the manufacturing and tooling estimators. A schematic of each of the steps was generated to get a better idea of the assembly operation. This is shown in Figure 22. Note that some of the assembly



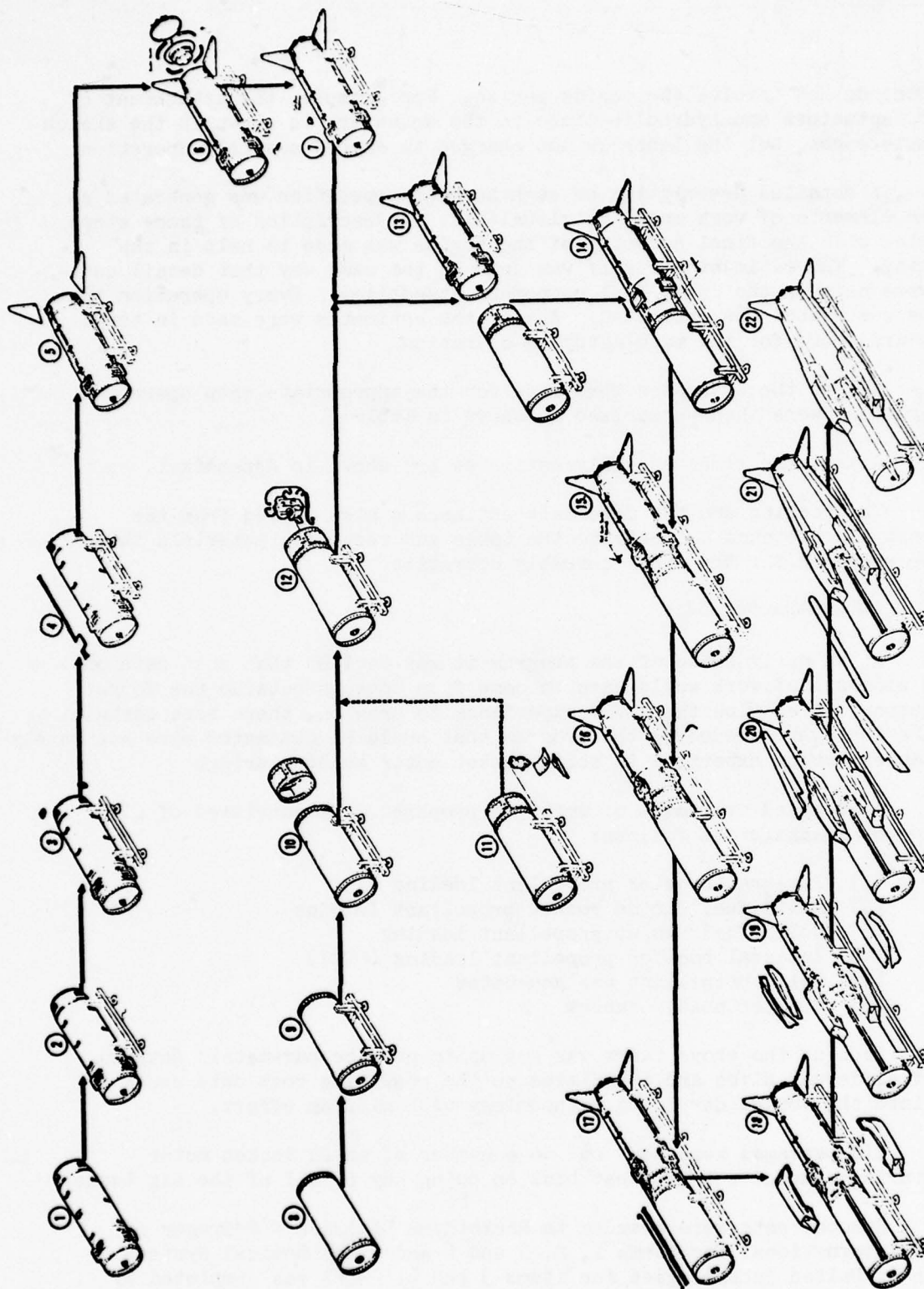


FIGURE 22 LIQUID FUEL RAMJET - IRR - FINAL ASSEMBLY

operations do not involve the engine per se. For example, the attachment of the fin actuators and hydraulic lines to the actuators is shown in the sketch for completeness, but the labor is not charged to engine assembly operation.

A detailed description of each assembly operation was generated so the main elements of work could be visualized. A description of those steps associated with the final assembly of the engine was made to help in the estimating. The estimating itself was done in the same way that detail estimates were made on the individual component assemblies. Every operation that involves some labor was estimated. Again, the estimates were made in terms of standard hours for the manufacturing operation.

All of the estimates were made for the appropriate shop operation. The operations were then summarized as shown in Table 5.

All of the final assembly estimates are shown in Appendix 1.

The tooling and the materials estimators also worked from the flow chart and sketches to estimate the tools and recurring materials that would be required for the final assembly operation.

c. Subcontractor Data

At an early phase of the program it was decided that cost data on certain elements of work would have to come from sources outside the Vought organization. Even with the ALVRJ experience to draw on, there were certain cost data that were needed by the program that could be estimated more accurately by companies having expertise in solid rocket motor manufacturing.

A proposed statement of work was prepared. It consisted of six separate work packages as follows:

- (1) Integral booster propellant loading
- (2) Solid fuel ducted rocket propellant loading
- (3) Solid fuel ramjet propellant loading
- (4) Integral booster propellant loading (SFRJ)
- (5) Solid propellant gas generator
- (6) Booster nozzle insert

Each of the above tasks was set up to produce parametric data on costs of different sizes and quantities so the resulting cost data could be worked into the Vought developed methodology with minimum effort.

Bid packages were sent out to a number of solid rocket motor manufacturing companies to request bids on doing any or all of the six tasks.

Subcontracts were awarded to Rocketdyne Division - McGregor of Rockwell International for items 1, 2, 5 and 6 and with Chemical Systems Division of United Technologies for items 3 and 4. Work was completed by both contractors in December 1976 and the data was submitted in a final report containing numerous tables, graphs and curves (References (4) and (5)). Because of the way costs were broken down in the methodology program, a number of follow-up discussions were held with both contractors to get a more

TABLE 5
Liquid Fuel Ramjet - IRR
Final Assembly 17-4PH
Manhour Summary

| Part No. | Description | Ship Qty. | Tubing | | Assembly Shop | | Electrical Shop | | Paint Shop | |
|-------------------|--|-----------|--------------------|-------|---------------|--------|-----------------|-------|------------|-------|
| | | | S/U | O/T | S/U | O/T | S/U | O/T | S/U | O/T |
| 2 | Mount & Align Booster Combustor on Assembly Jig | 1 | | | - | .232 | | | | |
| 6 | Install Booster Nozzle & Booster Igniter | 1 | | | - | .528 | | | | |
| 7 | Install Safe/Arm Mechanisms | 1 | | | - | .168 | - | .300 | | |
| 9 | Mount & Align Fuel Tank on Assembly Jig | 1 | | | - | .232 | | | | |
| 10 | Mount FMS Compt. on Fuel Tank | 1 | | | - | 1.102 | | | | |
| 11 | Install Ram Air Turbine & Ram Air Turbine Scoop | 1 | | | - | .404 | | | | |
| 12 | Install Fuel Controller, Valves, Pumps, Plumbing, Harness in FMS Compartment | 1 | - | .867 | - | .929 | - | 1.000 | | |
| 13 | Connect & Align Booster/Combustor & Fuel Tank Assembly in Assembly Jig | 1 | | | - | 1.931 | | | | |
| 14 | Connect Fuel Lines to Manifold on Combustor | 4 | .30 | .335 | - | .416 | | | | |
| 15 | Install Port Cover Switch in Fuel Manifold on Combustor | 1 | | | - | .134 | | | | |
| 16 | Install Sustainer Igniter in Fuel Manifold | 1 | | | - | .134 | | | | |
| 17 | Connect All Electrical Leads to Fuel Tank & Combustor | 1 | | | - | .173 | - | 1.500 | | |
| 18 | Mount & Install Inlet Ducts | 4 | | | - | 2.147 | | | | |
| 19 | Mount & Install Side Fairings | 8 | | | - | 2.183 | | | | |
| 20 | Mount & Install Aft Fairings | 4 | | | - | 2.340 | | | | |
| 21 | Install Exterior Hyd. & | 1 | | | - | .479 | | | | |
| 22 | Prime, Paint & Install Decals | 1 | | | | | | | - | 1.926 |
| Totals (Std Hrs) | | | .30 | 1.202 | 0 | 13.532 | 0 | 2.800 | 0 | 1.926 |
| Realization Rates | | | 17.5% | 17.5% | 12% | 12% | 12% | 12% | 12% | 12% |
| No. 1 Hrs | | | 1.7 | 6.9 | 0 | 112.8 | 0 | 23.3 | 0 | 16.1 |
| | | | <u>160.8 TOTAL</u> | | | | | | | |

definitive breakdown on costs. Each contractor submitted supplemental reports of additional data which were very helpful in formulating the cost data needed in the program (References (6) and (7)). Because of the bulk of data in these reports, they have been submitted to the Air Force under separate cover rather than reproducing the data in this report. The final cost numbers from both contractors in the Vought format are, however, reported in Appendix 1. Table 1-4 contains most of the data. Some of it was integrated into some other components listed in Tables 1-1 through 1-3.

d. Other Cost Data

Many cost data were acquired through personal contact with individuals who have been involved with Vought on ramjet programs. In addition, a large number of costs quotes were previously obtained on the basic ALVRJ program as well as a number of proposed ALVRJ production programs that have been costed. A summary of some of these key contacts and type of cost data obtained is given in the following table.

TABLE 6
OTHER COST DATA

| COMPANY | TYPE OF COST INFORMATION OBTAINED | PRIMARY SOURCE OF DATA |
|-------------------|---|--|
| Marquardt | Fuel Controls, FMS Components | Manufacturer of hard- ware, Advanced concept studies |
| Marquardt | Podded Ramjet Com- ponents and Cost Data, Booster Nozzles | Ramjet Mfg. |
| Hamilton-Standard | FMS Components Turbopumps | FMS Manufacturing |
| Atlantic-Research | Nozzleless Rocket Motor | AFRPL sponsored studies |
| Garrett Corp. | FMS | Cost proposals on ALVRJ |
| Woodward | FMS | Cost proposals on ALVRJ |
| Boeing | Inlets | Air Force sponsored studies |
| Unidynamics | Igniters and other pyrotechnics | Igniter Mfg. |

Unfortunately, much of the cost data obtained could not be broken into the three elements of cost that were needed for the cost methodology so the methodology was modified slightly to allow total cost data to be used.

An attempt was made to get as much background information on every estimate as possible so that quantity adjustment factors could be derived for the total cost data.

One of the main areas where there was a considerable spread in cost data was that of fuel management systems costs. For example, on the ALVRJ program, Vought requested cost quotes on a relatively simple fuel control system using an Ambient Pressure Controller. Cost quotes from four manufacturers varied by more than a factor of 10 for both small and large quantities. Although it was apparent that each of the suppliers had slightly different design approaches to the fuel control system, they were basically the same type of controller from a functional standpoint. The cost data were not broken down to such a level where the design-related cost drivers could be identified.

For purposes of the cost methodology, three types of fuel control systems are defined, each having at least two variations. A discussion of each type and the cost data follows:

Single and Stepped Flowrate - Figure 23 shows four variations of the Single and Stepped Flowrate Control Concepts -- the variations are in the number of "steps" of discrete flow rates provided.

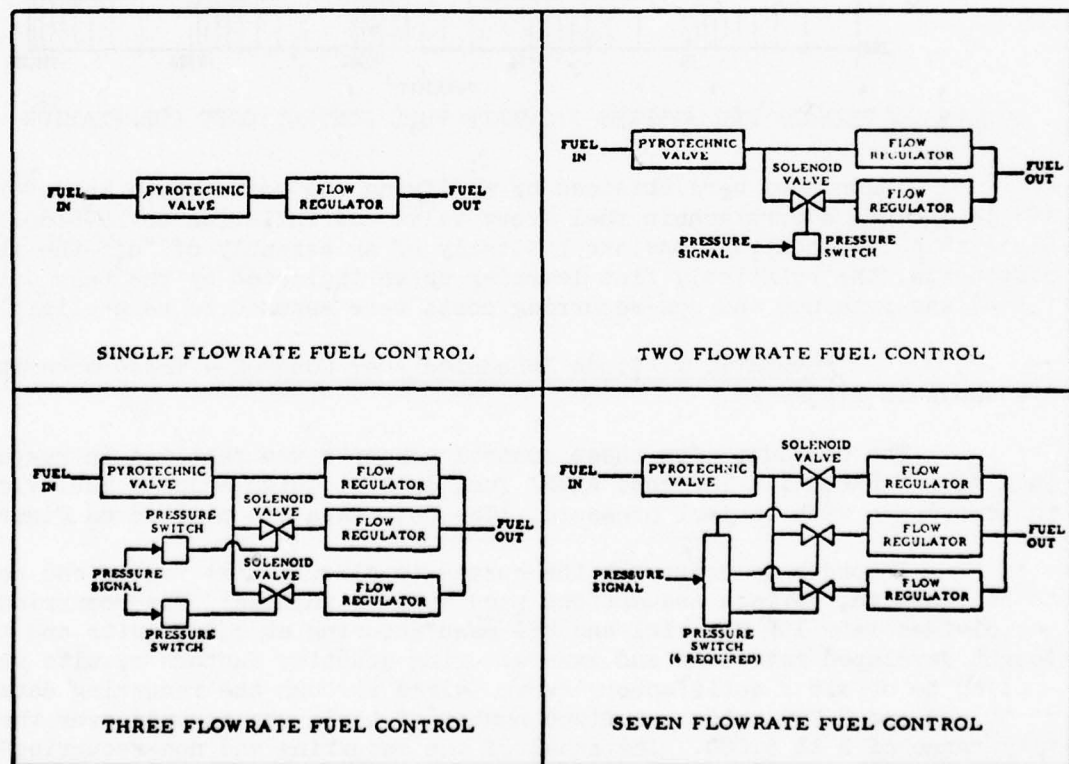


FIGURE 23 SINGLE AND STEPPED FLOWRATE FUEL CONTROLS

The cost data for the Single and Stepped Flowrate fuel controls are shown in Figure 24.

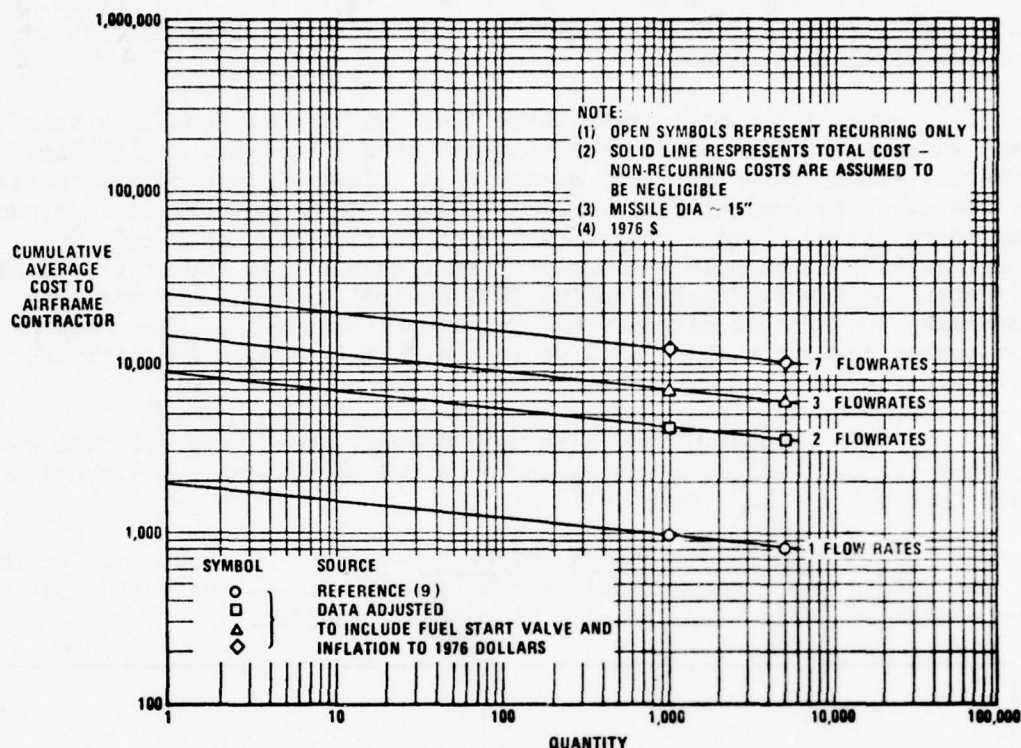


FIGURE 24 SINGLE AND STEPPED FLOWRATE FUEL CONTROL COST CORRELATION

These data were obtained by modifying the costs shown in reference (9) to include a pyrotechnic fuel start valve and inflation to 1976 dollars. Since this fuel control consists basically of an assembly of "off-the-shelf" components, the relatively flat learning curve indicated by the base data (~94%) was retained and non-recurring costs were assumed to be negligible.

Pneumatic Altitude Scheduled Fuel Control - These schematics are shown in Figure 25.

The cost data for these control concepts was received in response to a Vought RFP for a low cost ALVRJ fuel control which adjusts fuel flowrate in accordance with ambient pressure. The cost data are plotted on Figure 26.

In order to construct the curves to allow a unit number one cost to be computed, certain assumptions were made as follows: The recurring cost was divided into 15% material and 85% manufacturing at 2,000 units and the Vought developed materials and manufacturing quantity factors results were applied to obtain a satisfactory curve faired through the recurring data points at 30, 50 and 2,000 units. A fixed number of tools was assumed over the quantity range of 1 to 5,000. The total of the recurring and non-recurring costs represented in the figure by the solid line was determined by summing the elements at quantities 1, 10, 100, 500, 2,000, and 5,000. The "soft tooling"

data points also shown on the figure suggest that the cross over point at which production type tooling pays off is approximately 20 units.

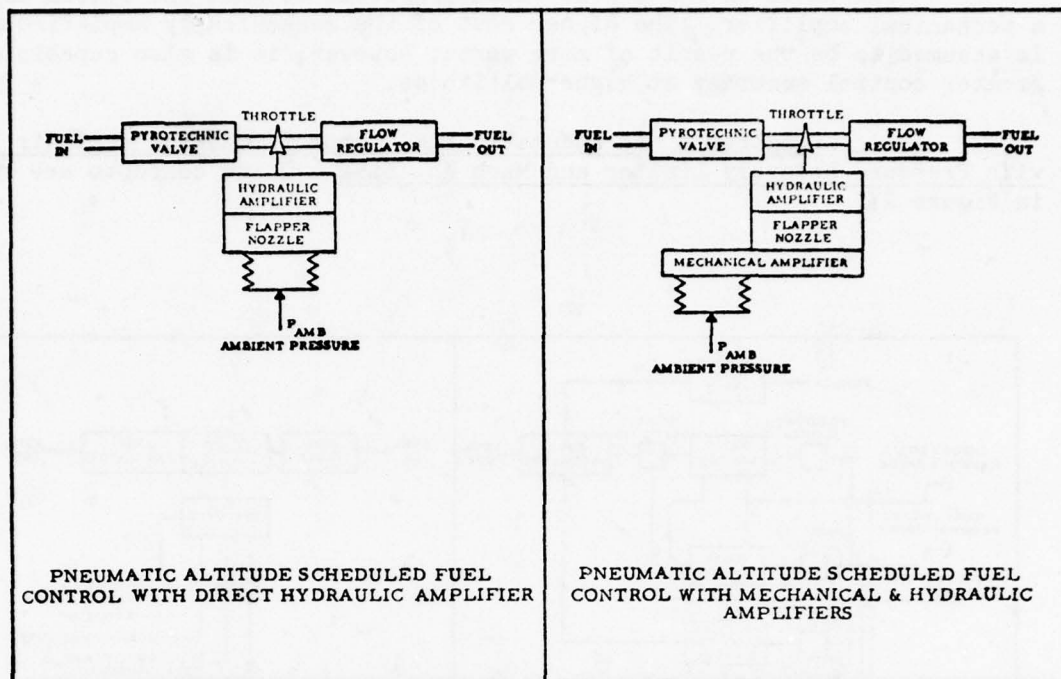


FIGURE 25 ALTITUDE SCHEDULED FUEL CONTROLS

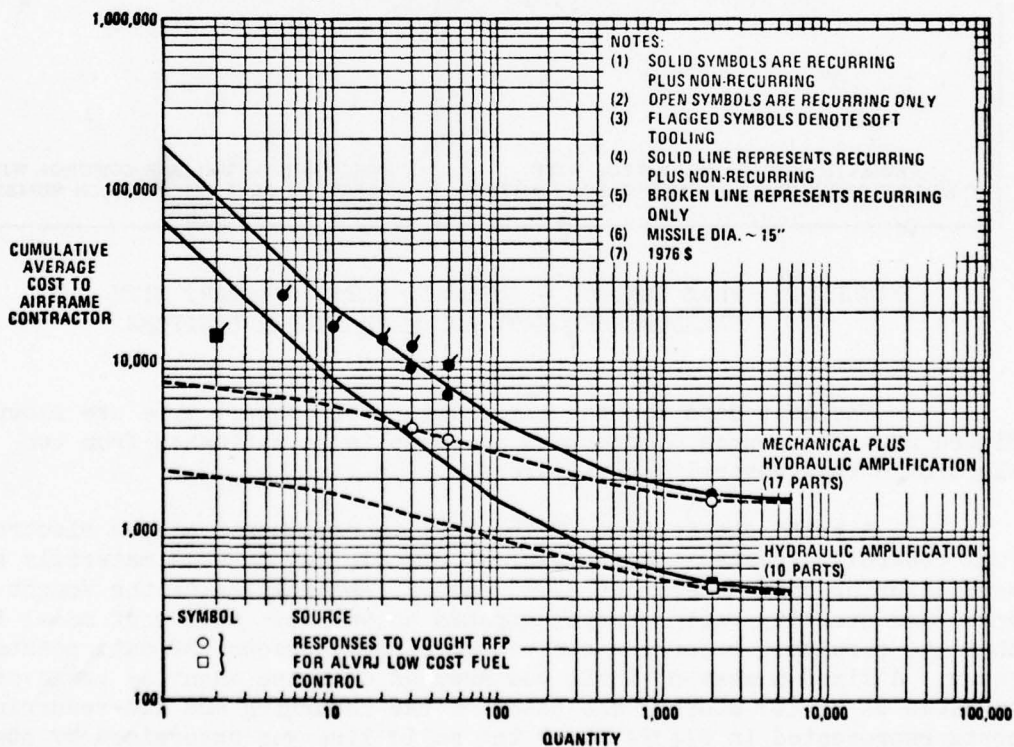


FIGURE 26 PNEUMATIC ALTITUDE SCHEDULED FUEL CONTROL COST CORRELATION

The basic difference in the two systems is that one system employs a mechanical amplifier. The higher cost of the mechanically amplified system is assumed to be the result of more parts; however, it is also capable of greater control accuracy at higher altitudes.

Electronic and Pneumatic Fuel Control/Constant Fuel-Air Ratio with Pressure Recovery Limiter and Mach No. Bias - These concepts are shown in Figure 27.

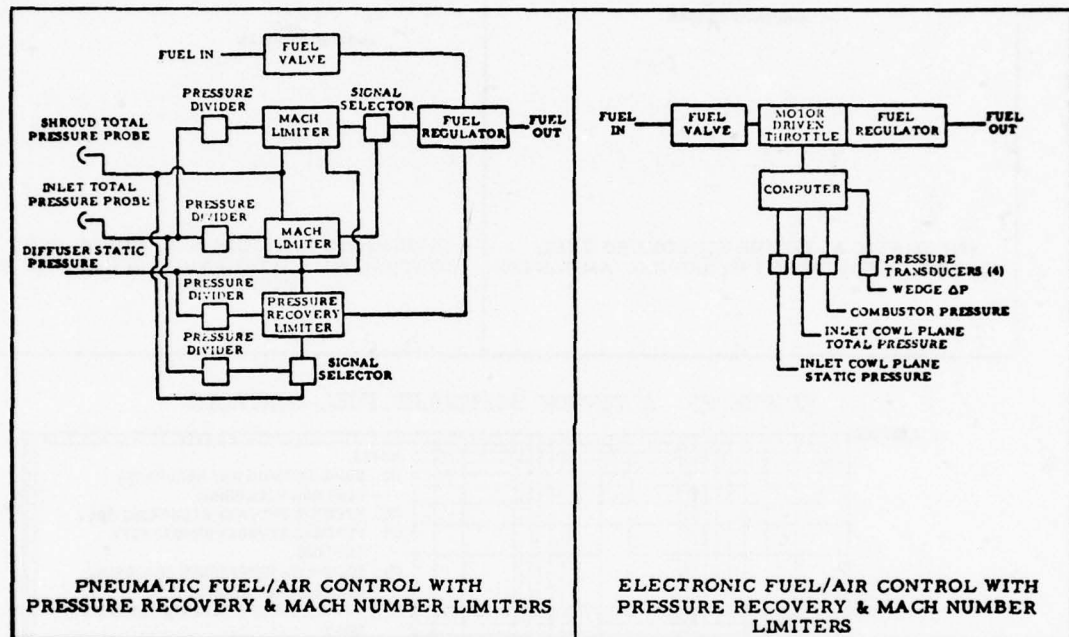


FIGURE 27 FUEL CONTROL - FUEL/AIR RATIO CONSTANT WITH PRESSURE RECOVERY AND MACH NUMBER LIMITERS

The cost data for the electronic fuel control type are shown in Figure 28. The source of the data is unpublished estimates from two electronic fuel control manufacturers.

A brief examination of the various components of the electronic fuel control suggested a cost model evenly divided between materials and manufacturing direct labor at 2,000 units. Application of the Vought developed quantity factor curves appears to validate this cost model in that the resultant recurring cost curve closely tracks the data points shown. A fixed number of tools was assumed over the quantity range of 1 to 5,000 as in (b) above. The total of the recurring and non-recurring costs represented in Figure 28 by the solid line was determined by summing the elements at quantities 1, 10, 100, 500, 2,000 and 5,000.

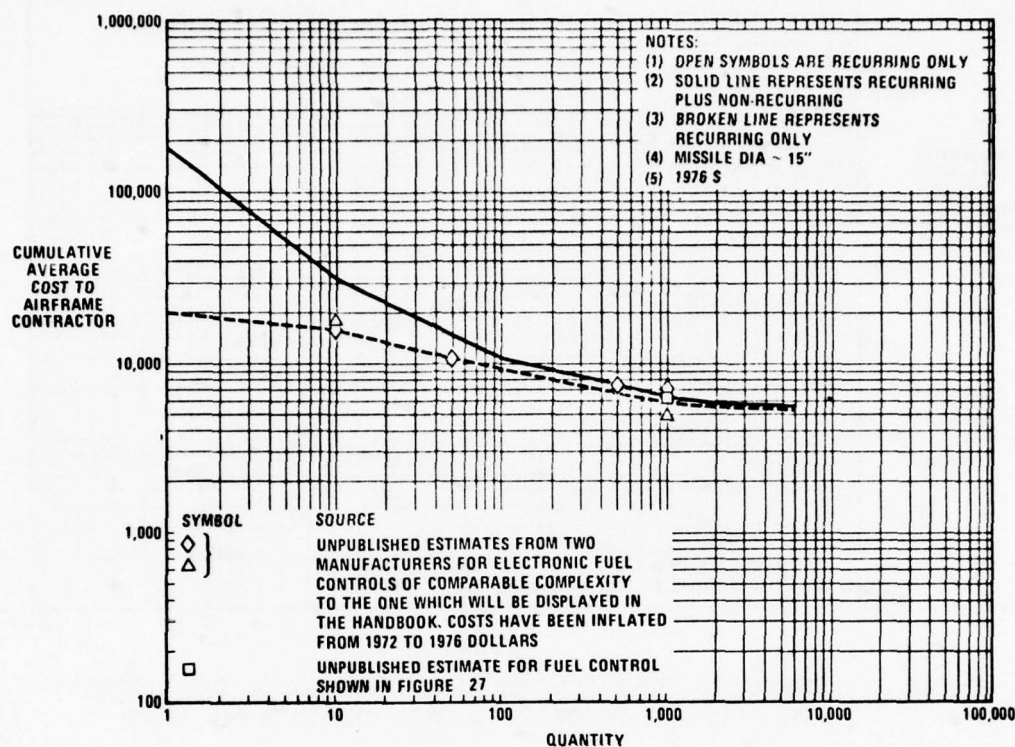


FIGURE 28 ELECTRONIC FUEL CONTROL COST CORRELATION
F/A CONSTANT WITH PRESSURE RECOVERY LIMITER
AND MACH NO. BIAS

The pneumatic fuel control performs essentially the same function as the electronic fuel control described above. The cost data shown in Figure 29 for this system were obtained from a recently completed TMC report addressing Modern Ramjet Engine (MRE) fuel control system component costs, reference (11).

In order to obtain the data points shown, adjustments were made to the base data to deflate from 1977 to 1976 dollars, include the industry average G&A and fee* (24% and 10%), and include a prorated amount for assembly, acceptance testing, and crating. Extrapolation of the data to lower quantities was accomplished using the recurring and non-recurring quantity factor relations discussed previously.

Fuel Control Cost Versus Size: Due to the scarcity of data relating fuel control cost with missile size, the philosophy adopted initially was that cost would be independent of missile size. This situation was re-evaluated and an attempt made to develop cost-size relationships. The results, updated to include fuel start valves in cases where such valves were not previously included, are shown in Figure 30.

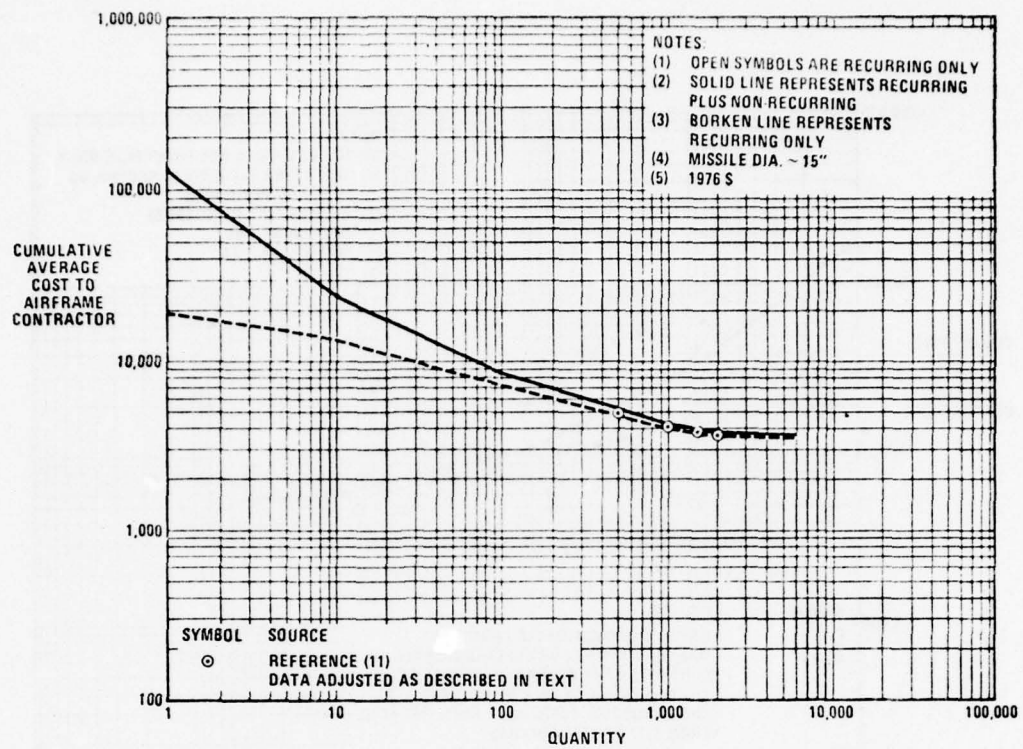


FIGURE 29 PNEUMATIC FUEL CONTROL COST CORRELATION F/A CONSTANT WITH PRESSURE RECOVERY LIMITER AND MACH NO. BIAS

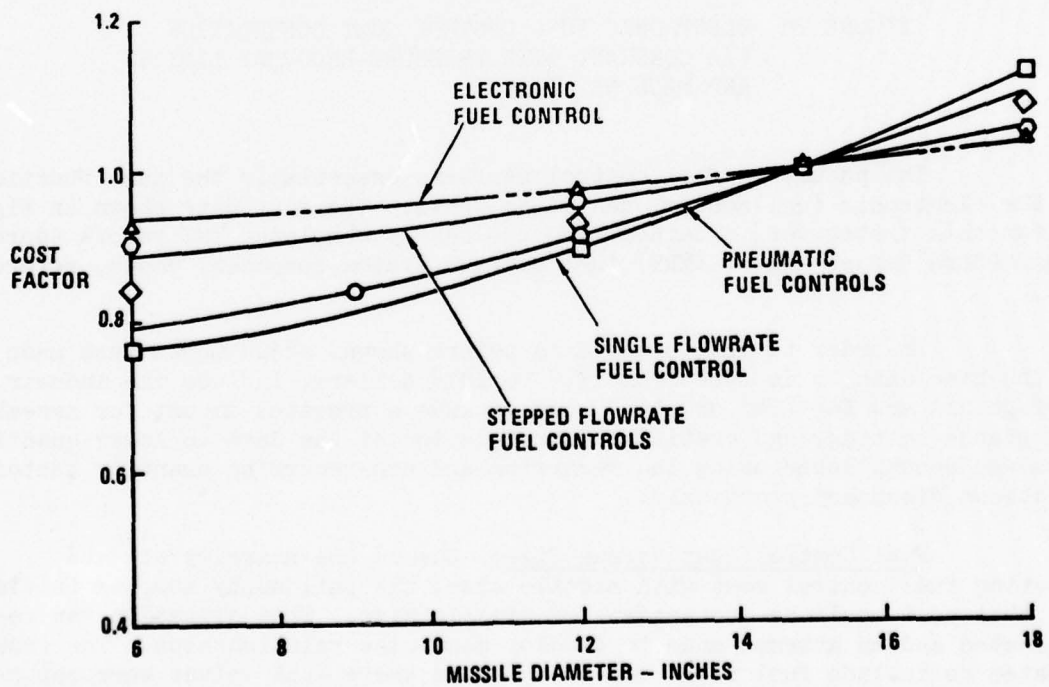


FIGURE 30 FUEL CONTROL COST-SIZE FACTORS

In summary, four different curves are presented which are intended to be applicable to the fuel control types considered. The GORJE pneumatic fuel control cost versus size data reported in reference (12) have been assumed to be representative of the various pneumatic fuel controls discussed above. The single flowrate and stepped flowrate fuel control data were calculated from information contained in reference (9). The various stepped flowrate fuel control estimates were averaged to yield a single cost-size curve. The electronic fuel control cost-size curve was developed assuming that the computer and pressure transducer costs are independent of missile size and the remainder of the system costs (i.e., fuel control and throttle valve) vary in the same manner as pneumatic fuel control costs.

Cost data for the turbopump were also obtained in much the same manner as the fuel controls. The turbopump, shown in Figure 31, is based on either a ram-air or gas driven turbopump.

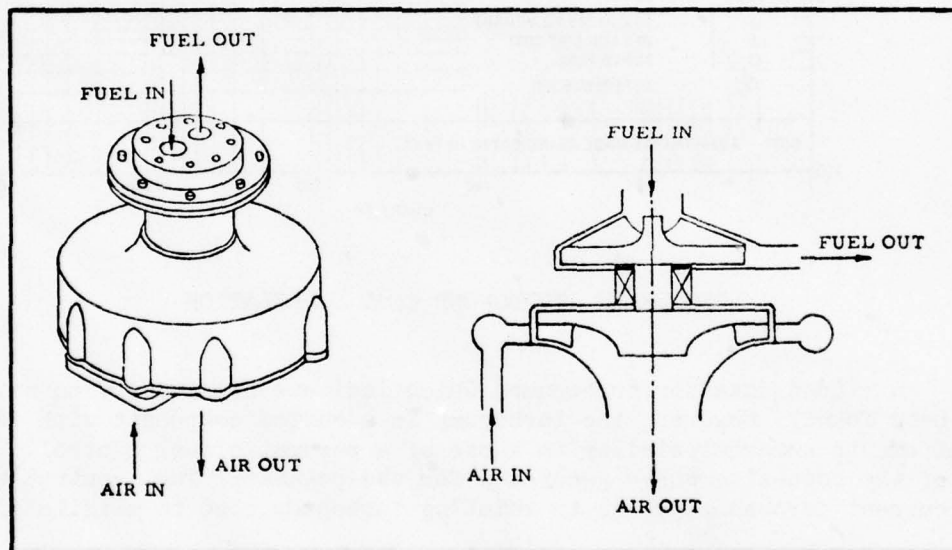


FIGURE 31 TURBOPUMP

Four data sources were obtained for turbopumps in various quantities. The costs have all been adjusted to represent mid-1976 rates as in the fuel control systems cost estimates. As indicated in Figure 32, three of the data sources were responses to a Vought request on an ALVRJ low cost turbopump development. The fourth source is from a recently completed TMC study addressing the MRE fuel management system costs. Since there is no apparent reason for the relatively large spread in the data, the cost handbook curves have been constructed to approximate an average of the data.

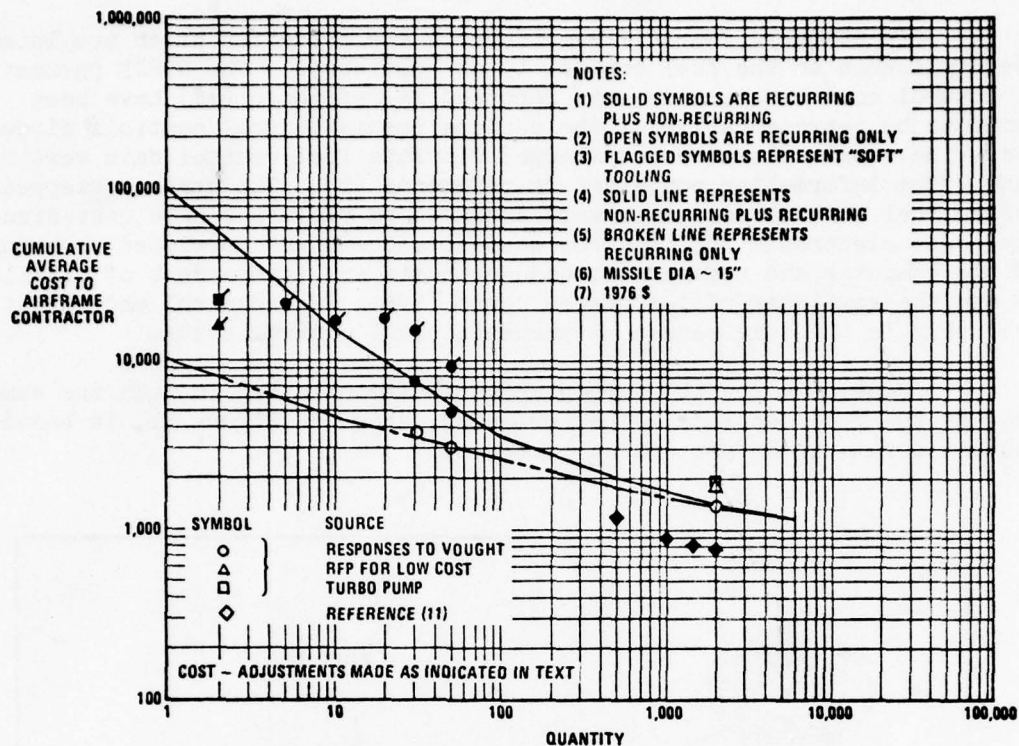


FIGURE 32 TURBOPUMP COST CORRELATION

Cost data for turbopumps which indicate sensitivity to size have not been found. However, the turbopump is a custom component with fabrication requirements somewhat similar to those of a pneumatic fuel control. Therefore, use of the cost-size curve generated for the pneumatic fuel control remains the current favored approach to relating turbopump cost to missile size.

e. Dollarizing The Estimates

One of the ground rules established at the beginning of the program was that the costs should be representative of Industry average cost. In order to generate true industry average costs, it would be necessary to have a large number of companies to independently estimate the costs of the entire list of components and all their variations. An alternate approach to this, and the one used here, is to take the manhour and direct materials dollar estimates and dollarize them using labor and overhead rates that are representative of the industry average.

Industry average labor and overhead rates were obtained through the Air Force Aeronautical Systems Division, Advanced Systems Cost Division, ASD/ACCS. The rates were based on taking several representative industrial organizations and their individual rates and numerically averaging them to arrive at a composite rate structure. Specific information on which companies

were used or how many were used in the composite was not provided. The rate structure is as follows:

| | |
|---------------------------------|-------------|
| Manufacturing Engineering Labor | \$ 9.89/Hr. |
| Shop Labor | 7.04/Hr. |
| Materials Handling Labor | 6.69/Hr. |
| Quality Control Labor | 7.73/Hr. |
| Manufacturing Overhead | 140% |
| Material Overhead (Burden) | 8% |
| General and Administrative | 24% |
| Fee | 10% |

Although every Aerospace Company has a similar approach to costing, there are still basic differences in the way certain kinds of work are charged. Because of these variations, it is important that clarification is made on what functions and charges are assumed in this hypothetical production contract and where they are listed.

To assist in the build-up of the production costs, the ASPR was consulted to establish a format for pricing. DD Form 633, which is a general contract pricing form for DOD programs comes closest to outlining the cost elements of interest in this kind of production program. It is shown in Figure 33.

The methodology developed in this program segregates the costs of the ramjet assemblies, sub-assemblies and components into three basic cost elements: tooling, materials and manufacturing. Each of the three cost elements have certain parts that can be identified on the DD 633 form. Table 7 illustrates the relationship between the cost methodology cost elements assumed in this program and the standard pricing form.

A general formula for computing the total cost plus fee (TCPF) can be constructed from the DD 633 form as follows:

$$\left[\begin{array}{l} \text{(Direct Materials)} \\ +(\text{Materials Overhead}) \\ +(\text{Direct Labor}) \\ +(\text{Labor Overhead}) \\ +(\text{Direct Costs}) \\ + \dots \dots \end{array} \right] + \text{TDC} \times \frac{\text{G\&A}\%}{100} + [\text{TEC}] \times \frac{\text{Fee}\%}{100} = \text{TCPF}$$

Total Direct Cost, TDC
Total Estimated Cost, TEC

Another way of writing it is:

$$[\text{TDC}] \left[1 + \frac{\text{G\&A}\%}{100} \right] \left[1 + \frac{\text{Fee}\%}{100} \right] = \text{TCPF}$$

With this general formula, the total cost plus fee can be computed for any elemental breakdown desired. For the tooling cost, for example, it could

| DEPARTMENT OF DEFENSE CONTRACT PRICING PROPOSAL | | Form Approved Budget Bureau No. 72-R100 | |
|--|---|--|--------------------------------|
| This form is for use when submission of cost or pricing data (see ASPR 1-807.2) is required. | | PAGE 102 | PAGE 103 |
| NAME OF OFFEROR | | SUPPLIES AND/OR SERVICES TO BE FURNISHED | |
| HOME OFFICE ADDRESS | | QUANTITY | TOTAL AMOUNT OF PROPOSAL \$ |
| DIVISION(S) AND LOCATION(S) WHERE WORK IS TO BE PERFORMED | | GOVERNMENT SOLICITATION NO. | |
| COST ELEMENTS | | PROPOSED CONTRACT ESTIMATE | |
| | | TOTAL COST ¹ | UNIT COST ² |
| | | REFERENCE ³ | |
| 1. DIRECT MATERIAL C. OTHER MATERIAL | A. PURCHASED PARTS ⁴ | | |
| | B. SUBCONTRACTED ITEMS ⁶ | | |
| | (1) RAW MATERIAL ⁷ | | |
| | (2) STANDARD COMMERCIAL ITEMS ⁸ | | |
| | (3) INTERDIVISIONAL TRANSFERS (at other than cost) ⁹ | | |
| | 2. MATERIAL OVERHEAD ¹⁰ | | |
| | 3. INTERDIVISIONAL TRANSFERS AT COST ¹¹ | | |
| | 4. DIRECT ENGINEERING LABOR ¹² | | |
| | 5. ENGINEERING OVERHEAD ¹⁰ | | |
| | 6. DIRECT MANUFACTURING LABOR ¹² | | |
| | 7. MANUFACTURING OVERHEAD ¹⁰ | | |
| | 8. OTHER COSTS ¹³ | | |
| | 9. SUBTOTALS | | |
| | 10. GENERAL AND ADMINISTRATIVE EXPENSES ¹⁰ | | |
| | 11. ROYALTIES ¹⁴ | | |
| | 12. FEDERAL EXCISE TAX ¹⁵ | | |
| | 13. SUBTOTALS | | |
| | 14. PROFIT OR FEE | | |
| | 15. TOTAL PRICE (Amount) | | |
| I. HAVE THE DEPARTMENT OF DEFENSE, NATIONAL AERONAUTICS AND SPACE ADMINISTRATION, OR THE ATOMIC ENERGY COMMISSION PERFORMED ANY REVIEW OF YOUR ACCOUNTS OR RECORDS IN CONNECTION WITH ANY OTHER GOVERNMENT PRIME CONTRACT OR SUBCONTRACT WITHIN THE PAST TWELVE MONTHS? <input type="checkbox"/> YES <input type="checkbox"/> NO IF YES, IDENTIFY BELOW | | | |
| NAME AND ADDRESS OF REVIEWING OFFICE | | TELEPHONE NUMBER | |
| II. WILL YOU REQUIRE THE USE OF ANY GOVERNMENT PROPERTY IN THE PERFORMANCE OF THIS PROPOSED CONTRACT? <input type="checkbox"/> YES <input type="checkbox"/> NO IF YES, IDENTIFY ON A SEPARATE PAGE | | | |
| III. DO YOU REQUIRE GOVERNMENT CONTRACT FINANCING TO PERFORM THIS PROPOSED CONTRACT? <input type="checkbox"/> YES <input type="checkbox"/> NO IF YES, IDENTIFY: <input type="checkbox"/> ADVANCE PAYMENTS <input type="checkbox"/> PROGRESS PAYMENTS OR <input type="checkbox"/> GUARANTEED LOANS | | | |
| IV. HAVE YOU BEEN AWARDED ANY CONTRACTS OR SUBCONTRACTS FOR SIMILAR ITEMS WITHIN THE PAST THREE YEARS? <input type="checkbox"/> YES <input type="checkbox"/> NO IF YES, SHOW CUSTOMER(S) AND CONTRACT NUMBERS BELOW OR ON A SEPARATE PAGE. | | | |
| V. DOES THIS COST SUMMARY CONFORM WITH THE COST PRINCIPLES SET FORTH IN ASPR, SECTION XV (AFF 1-807.2(C)(2))? <input type="checkbox"/> YES <input type="checkbox"/> NO IF NO, EXPLAIN ON A SEPARATE PAGE | | | |
| This proposal is submitted for use in connection with and in response to _____ _____ * and reflects our best estimates as of this date, | | | |
| in accordance with the Instructions to Offerors and the Footnotes which follow: *DESCRIBE RFP, ETC | | | |
| TYPED NAME AND TITLE | | SIGNATURE | |
| NAME OF FIRM | | DATE OF SUBMISSION | |

DD FORM 633
1-67-11-11

PREVIOUS EDITIONS ARE OBSOLETE.

S/N 0102-008-8102

FIGURE 33 DD PRICING FORM 633

TABLE 7
LOCATION OF KEY COST ELEMENTS IN METHODOLOGY

| | TOOLING COST ELEMENTS | MATERIALS COST ELEMENTS | MANUFACTURING (LABOR) ELEMENTS |
|---|-------------------------------------|-------------------------------------|-------------------------------------|
| 1. Direct Material | | | |
| a. Purchased Parts | | Delivered hardware | |
| b. Subcontracted | Non-recurring by subs | Mtl used by subs | Labor by subs |
| c. Other | | | |
| 1) Raw Material | Mtls for tool fab | Dir mtl used | |
| 2) Freight/express | | 1% of Dir mtl | |
| 2. Material Overhead (Burden) | Apply to all above (8%) | Apply to all above (8%) | Apply to all above (8%) |
| 3. Interdivisional transfers at cost | n.a. | n.a. | n.a. |
| 4. Direct engineering labor | n.a. | n.a. | n.a. |
| 5. Engineering overhead | n.a. | n.a. | n.a. |
| 6. Direct manuf labor | | | |
| a. Shop | | | Manhours x \$7.04 |
| b. Manuf Engineering | Manhours x \$9.89 | | Manhours x \$9.89 |
| c. Quality | | | Manhours x \$7.73 |
| d. Materials Dept. | | Manhours x \$6.69 | |
| 7. Manufacturing Overhead | Apply to all labor above. (140%) | Apply to all labor above. (140%) | Apply to all labor above. (140%) |
| 8. Other costs | | | |
| 9. Total direct costs | Sum all elements above | Sum all elements above | Sum all elements above |
| 10. General & Administrative | Apply to above (24%) | Apply to above (24%) | Apply to above (24%) |
| 11. Royalties | n.a. | n.a. | n.a. |
| 12. Federal Excise Tax | n.a. | n.a. | n.a. |
| 13. Total Estimated Cost | Add (9) and (10) | Add (9) and (10) | Add (9) and (10) |
| 14. Fee or Profit | Apply to (13) (10%) | Apply to (13) (10%) | Apply to (13) (10%) |
| 15. Total Cost plus Fee | Add (13) to (14) | Add (13) to (14) | Add (13) to (14) |

be computed by taking the sum of all elements in the direct cost matrix multiplying it by the two factors, (1 + G&A) and (1 + Fee). On this program, a constant value of G&A and Fee is used throughout, therefore the factors become (1.24) and (1.10) or 1.364 combined.

To illustrate how the dollarization of the Vought direct cost estimates was done, the following example of the LFRJ fuel tank with full bladder is used. This component is the same one used in the illustration on the materials estimating section. Starting with the materials estimate, it is seen that there are two parts to the materials cost:

| <u>Vendor Non-Recurring</u> | <u>Total Recurring Cost</u> |
|-----------------------------|-----------------------------|
| \$9,900 | \$1,330 |

These costs are representative of costs to the contractor, or direct costs; therefore, in order to obtain the cost to the government they must be adjusted.

Vendor non-recurring is treated as a direct material cost for tooling and must be burdened with the Materials Overhead and then by the combined G&A/Fee factor of (1.364).

$$TCPF = (\$9,900) \times (1.08) \times (1.364) = \$14,584$$

Both costs are recorded in Appendix 1 for reference. The \$9,900 is listed under column (5) "Tooling Materials non-recurring" and the \$14,584 is listed under column (6) "Purchased Tooling Cost". The purchased tooling cost is added to the other tooling costs where applicable.

The recurring materials cost is converted to selling price to the government by the following expression:

$$TCPF = (\text{Dir Mtl}) + (\text{Frt/Express}) + (\text{Mtl O/H}) + (\text{Mtl Handling}) \times (1.364)$$

$$\boxed{\hspace{15em}} \text{ TDC}$$

$$\text{where } (\text{Frt/Express}) = (\text{Dir Mtl}) \frac{1\%}{100}$$

$$(\text{Mtl O/H}) = (\text{Dir Mtl}) \frac{8\%}{100}$$

$$(\text{Mtl Handling}) = (\text{Dir Mtl}) (0.0039) (\$6.69) \left(1 + \frac{140\%}{100}\right)$$

therefore,

$$TCPF = (\$1,330) [(1.0) + (0.01) + (.08) + (0.0039) (6.69) (2.40)] \times (1.364) = \$2,090$$

Again, both cost figures are reported in Appendix 1 for reference. The \$1,330 is listed as materials recurring, column (8), and the \$2,090 is listed as purchased materials recurring cost, column (9).

The dollarization of the tooling "labor" estimate for this component is obtained through the following relationship:

$$TCPF = \underbrace{(\text{Tooling Labor}) + (\text{Tlg Mtl}) + (\text{Tlg Dir Chgs})}_{\text{TDC}} \times (1.364)$$

$$\text{Where, Tooling Labor} = \$9.89 \times (\text{manhours}) \times \left(1 + \frac{140\%}{100}\right),$$

$$\text{Tooling Mtls.} = 1.214 \times (\text{manhours}) - 288.55, \text{ (See Tooling Section)}$$

$$\text{Tooling Dir. Chgs.} = 0.04 \times (\text{manhours}), \quad \text{(See Tooling Section)}$$

Therefore,

$$\begin{aligned} TCPF &= [(9.89)(2150)(2.40) + (1.214)(2150) - 288.55 + (0.04)(2150)] \\ &\times (1.364) = \$72,891. \end{aligned}$$

This calculated tooling labor cost is reported in column (4) of Appendix 1.

The total tooling cost is then the sum of the tooling labor cost and the vendor non-recurring which is \$72,891 plus \$14,584 or \$87,475. This is identified as the total tooling cost and shown in column (7). This is also the baseline tooling cost that is presented in the cost handbook for component C-4-1-1 for the 17-4 PH stainless steel and the Inconel-718.

The remaining element of cost for the fuel tank example is the manufacturing or production cost. In this case there is no sub-contracted work so the cost is basically all labor, which was estimated at 363.7 hours by detail part breakdown. The conversion to selling price follows the same basic equation:

$$TCPF = \underbrace{(\text{Shop Labor}) + (\text{Mfg Eng Support}) + \text{Qual Support}}_{\text{TDC}} \times (1.364)$$

$$\text{Where, Shop Labor} = (\$7.04) \times (\text{Shop manhours}) \times \left(1 + \frac{140\%}{100}\right)$$

$$\text{Mfg Eng Support} = (\$9.89) \times \left(\frac{12\%}{100}\right) (\text{Shop manhours}) \times \left(1 + \frac{140\%}{100}\right)$$

$$\text{Quality Support} = (\$7.73) \times \left(\frac{30\%}{100}\right) (\text{Shop manhours}) \times \left(1 + \frac{140\%}{100}\right)$$

Combining all common terms, the equation becomes:

$$TCPF = (34.54) \times (\text{Shop Manhours}) = (34.54)(363.7) = \$12,562.$$

Summarizing, the total cost of the fuel tank assembly would then be the sum of the tooling, the material and the manufacturing which was just computed to be \$87,475, \$2,091 and \$12,562, respectively. The total cost of \$102,128 is then representative of the selling price on unit number one.

6. COST ADJUSTMENT FACTORS

The Cost Methodology was designed to allow a great amount of flexibility on the part of the cost analysts to look at a wide range of ramjet engine types, sizes and complexity and be able to compute costs for a range of production quantities and rates. Table 8 lists some of the primary choices that are available to the cost analyst. The range of choices was selected on the basis that these were the principal areas of consideration today.

TABLE 8
RANGE OF VARIABLES

| Parameter | Range | Choices |
|----------------------------------|-----------------|--|
| Engine Type | 4 Types | LFRJ, SFRJ, SDR, LDR |
| Configuration | 3 Arrangements | Integral, Tandem, Podded |
| Size | 6" - 18" Diam. | Variable within that range. Length also variable. |
| Quantity | 1 - 5,000 | Variable within that range. |
| Production Rate | Low-Moderate | 1/month to 80/month. |
| Year of Production | Variable | Adjustable to any year from mid 1976. |
| Design Complexity | Simple-Moderate | Many choices available. |
| Materials | Several | 3-structural materials 4-booster propellants 7-sustainer propellants |
| Manufacturing Processes | Several | Generally 2 or 3 choices for each component. |
| Labor Rate and Pricing Structure | Limited | Only broad adjustments possible. |

Some of the choices are inherent in the selections of components that were made at the beginning of the program, but others are "scalable" by the use of cost adjustment factors that are provided in the methodology. The scalable parameters are (1) size, (2) production quantity, (3) production rate, and (4) year of production. A discussion of each of these factors is presented in the following sections.

a. Size Variations

Some of the factors that have an effect on cost of production of ramjet components are diameter, length, capture area (for inlets), surface area,

thickness, weight, volume, etc. These are general parameters that describe the physical size of the components or assemblies. The cost for each component in the cost handbook is presented for the baseline size (nominal 15-inch diameter engine); therefore an adjustment of that cost has to be made for application to other size engines--both larger and smaller. The approach taken in this program was to develop a size factor which could be used to multiply the baseline cost to obtain the cost for the larger or smaller component. Different size factors are employed for each of the three cost elements.

One of the tools available for determining cost sensitivity to size variations was a computer program that had been developed for the U.S. Army by Battelle for predicting the cost of rocket motors and nozzles, reference (13).

The basis for the Battelle costing methodology was the development of equations that were applicable to material, material forming, processing (welding, machining, inspection, testing, etc.) and tooling requirements. An overall cost equation for the fabrication of a part from the raw material stage to the finished product stage can be expressed as:

$$C = C_T/Q + C_M + C_P + C_F$$

where,

C = Total Cost of Product Part

C_T = Cost of Tooling

Q = Quantity of Parts Produced

C_M = Cost of Material

C_P = Cost of Processing

C_F = Cost of Forming

The cost of material includes wastage and salvage factors. The cost of processing includes such factors as heat treating, inspection and testing. The cost of fabricating a piece of raw material into a specified shape or contour accounts for only those costs associated with sheet metal forming, forging, extruding, and machining. The tooling cost includes all costs associated with the fabrication of the particular part.

Because of the similarity of the rocket motor to several of the ramjet components (combustors, boosters, nozzles, fuel tanks and gas generators), the computer program could be employed to investigate the effect of varying many parameters in a rapid manner. An example of one of the sensitivity studies performed using the program is one dealing with a general combustor chamber configuration illustrated in Figure 34. Several parameters were varied over a number of values, and the total cost of the unit number one chamber was computed. Table 9 summarizes this particular study.

TABLE 9 COMBUSTOR SENSITIVITY STUDY COST SUMMARY

| PARAMETER VARIATION | TOTAL UNIT COST |
|--|--------------------|
| FWD HEAD CONTOUR = HEMISPHERICAL | 61,372 |
| BASLINE FWD HEAD CONTOUR = ELLIPTICAL | 60,371 |
| FWD HEAD CONTOUR = COMPLEX | 60,371 |
| BASLINE FWD HEAD CONTOUR = SIMPLE | 60,371 |
| DIAMETER = 5.0 | 31,146 |
| DIAMETER = 18.0 | 65,697 |
| DIAMETER = 25.0 | 86,595 |
| BASLINE = 15.08 | 60,371 |
| LENGTH = 25.0 | 59,732 |
| LENGTH = 75.0 | 66,602 |
| LENGTH = 150.0 | 67,036 |
| BASLINE = 30.14 | 60,371 |
| MATERIAL = INCONEL 718 | 65,883 |
| MATERIAL = 4130 STEEL | 79,568 |
| MATERIAL = H-11 STEEL | 79,663 |
| BASLINE = 17-4 STAINLESS | 60,371 |
| CASE THICKNESS = .050 | 60,314 |
| CASE THICKNESS = .150 | 61,476 |
| CASE THICKNESS = .200 | 61,712 |
| BASLINE = .090 | 60,371 |
| QUANTITY = 10 | 8,484 |
| QUANTITY = 50 | 3,166 |
| QUANTITY = 250 | 1,800 |
| QUANTITY = 500 | 1,590 |
| QUANTITY = 1000 | 1,459 |
| QUANTITY = 3000 | 1,314 |
| QUANTITY = 6000 | 1,264 |
| TOLERANCE = .001 | 60,480 |
| TOLERANCE = .050 | 60,296 |
| TOLERANCE = .100 | 60,296 |
| BASLINE = .010 | 60,371 |
| FWD SKIRT HOLE .125 | 60,370 |
| FWD SKIRT HOLE .250 | 60,370 |
| FWD SKIRT HOLE .500 | 60,373 |
| BASLINE = .3125 | 60,371 |
| FWD SKIRT DRILL AXIS = PARALLEL TO ξ | 57,784 |
| BASLINE = PERPENDICULAR TO ξ | 60,371 |
| FWD SKIRT HOLES = 12 | 60,292 |
| FWD SKIRT HOLES = 72 | 60,424 |
| BASLINE = 48 | 60,371 |
| FWD SKIRT MILLING WIDTH = .10 | 60,369 |
| FWD SKIRT MILLING WIDTH = 2.00 | 60,373 |
| BASLINE = 1.25 | 60,371 |
| FWD SKIRT MILLING LENGTH = 5.00 | 60,369 |
| FWD SKIRT MILLING LENGTH = 100.00 | 60,375 |
| BASLINE = 46.34 | 60,371 |
| FWD SKIRT MILLING THICKNESS = .025 | 60,370 |
| FWD SKIRT MILLING THICKNESS = 1.00 | 60,418 |
| BASLINE = .060 | 60,371 |

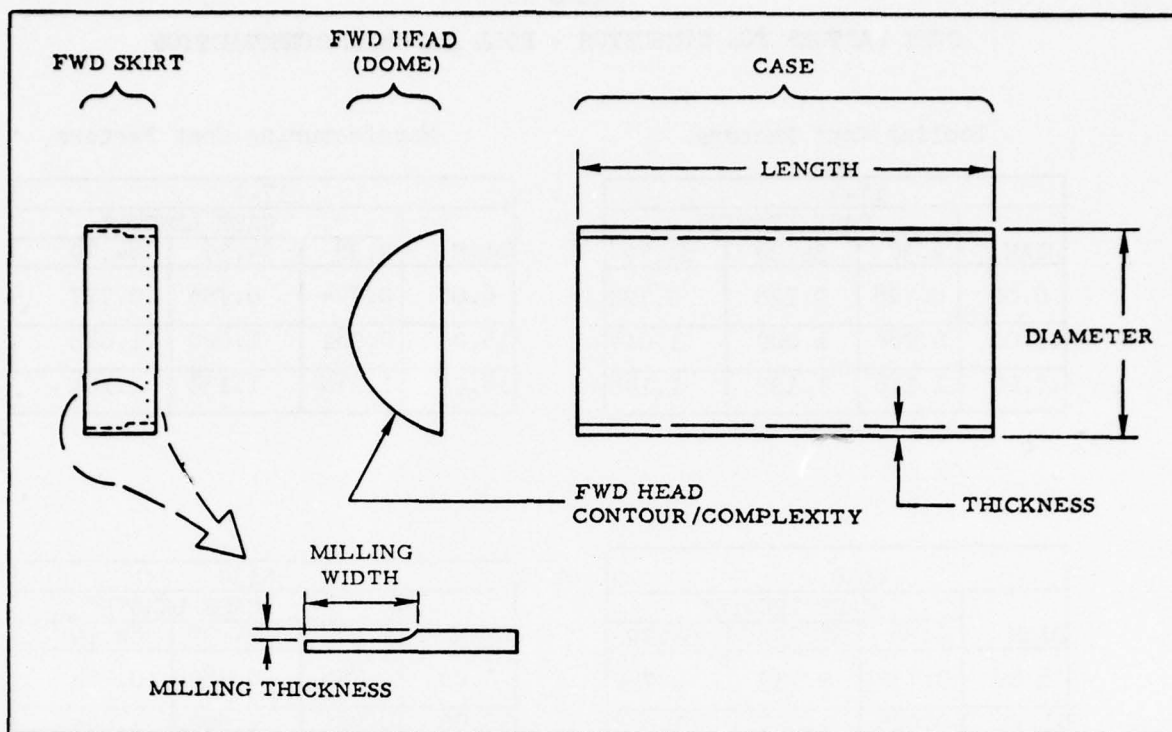


FIGURE 34 COMBUSTOR SENSITIVITY STUDY PARAMETER DEFINITION

The main interest in the usage of the program was to determine the effect of major size variations on cost. The main parameters of interest for the cylindrically shaped components was diameter and length. The computer program allowed the selection of a manufacturing process and structural material as well as determine the variation in cost for a number of those parameters. An example of the type of data generated for a roll and weld process is illustrated in Table 10.

The second method used to develop size factors is to make detailed cost estimates of the minimum and maximum sizes of components expected to be used with the minimum and maximum size engine configurations. Ratios of these costs to the baseline costs again produce size factors related to the baseline component cost.

A third method to develop size factors is to use engineering judgment to select size factors previously developed on other programs. These would be considered applicable to a component by similarity. A variation to this method is to assume that, for parts which vary only slightly with engine diameter and/or component length, the size factor is 1.0.

Size Factor Coefficients - Size factors are determined for the minimum, baseline, and maximum dimensions for each engine component. Factors either are dependent on one or two variables; i.e., inlet capture area, or engine diameter and/or component length. In order to obtain size factors for intermediate component sizes, the three or nine size factors representing the extreme sizes of the component are fitted to a parabolic or cubic curve. Curve fitting equations used are:

TABLE 10

COST FACTORS FOR COMBUSTOR - ROLL AND WELD CONSTRUCTION

Tooling Cost Factors

| 17-4 | | | |
|-------|--------------|-------|-------|
| DIAM | CASE LENGTH* | | |
| | 9.38 | 34.39 | 84.79 |
| 6.00 | 0.728 | 0.728 | 0.728 |
| 15.00 | 0.986 | 1.000 | 1.014 |
| 18.00 | 1.118 | 1.133 | 1.148 |

Manufacturing Cost Factors

| 17-4 | | | |
|-------|--------------|-------|-------|
| DIAM | CASE LENGTH* | | |
| | 9.38 | 34.39 | 84.79 |
| 6.00 | 0.744 | 0.756 | 0.777 |
| 15.00 | 0.981 | 1.000 | 1.043 |
| 18.00 | 1.118 | 1.138 | 1.184 |

| 4130 | | | |
|-------|--------------|-------|-------|
| DIAM | CASE LENGTH* | | |
| | 9.38 | 34.39 | 84.79 |
| 6.00 | 0.732 | 0.732 | 0.732 |
| 15.00 | 0.985 | 1.000 | 1.015 |
| 18.00 | 1.118 | 1.134 | 1.150 |

| 4130 | | | |
|-------|--------------|-------|-------|
| DIAM | CASE LENGTH* | | |
| | 9.38 | 34.39 | 84.79 |
| 6.00 | 0.758 | 0.769 | 0.794 |
| 15.00 | 0.981 | 1.000 | 1.044 |
| 18.00 | 1.119 | 1.139 | 1.185 |

| INCONEL 718 | | | |
|-------------|--------------|-------|-------|
| DIAM | CASE LENGTH* | | |
| | 9.38 | 34.39 | 84.79 |
| 6.00 | 0.728 | 0.728 | 0.728 |
| 15.00 | 0.986 | 1.000 | 1.014 |
| 18.00 | 1.118 | 1.133 | 1.148 |

| INCONEL 718 | | | |
|-------------|--------------|-------|-------|
| DIAM | CASE LENGTH* | | |
| | 9.38 | 34.39 | 84.79 |
| 6.00 | 0.651 | 0.661 | 0.681 |
| 15.00 | 0.984 | 1.000 | 1.036 |
| 18.00 | 1.178 | 1.195 | 1.234 |

Material Cost Factors

| ANY MATERIAL | | | |
|--------------|--------------|-------|-------|
| DIAM | CASE LENGTH* | | |
| | 9.38 | 34.39 | 84.79 |
| 6.00 | .056 | 1.107 | .212 |
| 15.00 | .657 | 1.000 | 1.692 |
| 18.00 | .833 | 1.346 | 2.281 |

* Case Length - Total Length Varies with Diameter.

$$SF = A01 + (A02)D + (A03)D^2 \quad (1)$$

or

$$SF = (A01)L + A02 + [(A11)L + (A12)] D + [(A21)L + A22] D^2 \quad (2)$$

When the coefficients of the D^2 term, $A03$ or $[(A21)L + A22]$, are zero, the curve fits are linear and parabolic, respectively. When both the D and D^2 coefficients in equations (1) and (2) become zero, the curve fits are linear.

Examples of some of the coefficients thus produced are shown in Tables 11 and 12. The cost handbook records a set of size factor coefficients for every cost element of every component in the handbook.

b. Production Quantity

The methodology provides a means of projecting the cost for ramjets for production quantities up to 5000. As in the case of the size adjustment of cost, a factor for each of the three cost elements of the components has been established that, when multiplied by the unit number one cost, will yield the cumulative average cost of the components for a given production size. This factor which is identified as the "quantity factor" is based on standard learning curve data for manufacturing labor costs. For materials costs, a quantity factor is based on reduction of costs through quantity purchases of materials, and for tooling costs it is based on equal proration of the total tooling cost over each part produced. An adjustment to the tooling quantity factor curve is made when the production rate exceeds 8 engines per month. It is believed that additional sets of tooling would be produced for higher production rates. Figure 35 illustrates how the tooling quantity factor curve is adjusted. An example of the quantity factor curves for the material cost and the manufacturing cost is shown in Figures 36 and 37 respectively.

A complete set of quantity factor curves similar to the ones illustrated here are presented in the cost handbook. The basic difference between the curves is the assumed slope of the learning curves. Each component data sheet in the cost handbook references the appropriate quantity factor curve to use when computing costs.

c. Production Rate

The assumption has been made on this program that within certain reasonable limits the ramjet cost is relatively unaffected by production rate. There is one area, however, that does have measurable impact on cost and that is in the tooling area. The previous assumption on production tooling was that one set of tools would easily handle up to 8 engines per month. Production rates in excess of 8 per month would be accomplished by the fabrication of extra sets of tools. In the quantity factor curves for tooling this is accomplished by the fabrication of extra sets of tools. In the quantity factor curves for tooling this is accomplished automatically by adjusting the curve as seen in Figure 35 at the bottom. This was done for the assumed 5000 engine production over a 5 year period (83.3 engines per month).

TABLE 11 SIZE FACTOR COEFFICIENTS - INLET ASSEMBLY

$$SF = A01 + A02 (\text{CAPTURE AREA}) + A03 (\text{CAPTURE AREA})^2$$

| Material . | Size Factor Element | Coefficients | | |
|-------------|---------------------|--------------|--------|-----------|
| | | A01 | A02 | A03 |
| 17-4 PH | Tooling | 0.583 | 0.0269 | -0.000207 |
| | Material | -0.057 | 0.0606 | -0.000105 |
| | Manufacturing | 0.603 | 0.0252 | -0.000174 |
| 4130 | Tooling | 0.564 | 0.0284 | -0.000234 |
| | Material | -0.057 | 0.0606 | -0.000105 |
| | Manufacturing | 0.607 | 0.0248 | -0.000167 |
| Inconel 718 | Tooling | 0.696 | 0.0190 | -0.000122 |
| | Material | -0.057 | 0.0606 | -0.000105 |
| | Manufacturing | 0.603 | 0.0252 | -0.000174 |

TABLE 12 SIZE FACTOR COEFFICIENTS - COMBUSTOR CHAMBER ASSEMBLY

$$SF = (A01 \times L) + A02 + ((A11 \times L) + A12) \times D + ((A21 \times L) + A22) \times D^2$$

| Matl | Cost Element | Coefficients | | | | | |
|---------|--------------|--------------|--------|-----------|----------|-------------|----------|
| | | A01 | A02 | A11 | A12 | A21 | A22 |
| 17-4PH | Tool | -0.000490 | 0.675 | 0.0000979 | 0.000914 | -0.00000270 | 0.00130 |
| | Matl | -0.00338 | -0.248 | 0.000753 | 0.0447 | 0.0000257 | 0.000471 |
| | Mfg | -0.00000663 | 0.731 | 0.0000865 | -0.00831 | -0.00000209 | 0.00163 |
| 4130 | Tool | -0.000530 | 0.689 | 0.000106 | -0.00127 | -0.00000294 | 0.00137 |
| | Matl | -0.00338 | -0.248 | 0.000753 | 0.0447 | 0.0000257 | 0.000471 |
| | Mfg | 0.0000397 | 0.768 | 0.0000862 | -0.0131 | -0.00000221 | 0.00178 |
| Inc 718 | Tool | -0.000490 | 0.675 | 0.0000979 | 0.000914 | -0.00000270 | 0.00130 |
| | Matl | -0.00338 | -0.248 | 0.000753 | 0.0447 | 0.00002578 | 0.000471 |
| | Mfg | -0.0000928 | 0.635 | 0.0000582 | -0.0119 | -0.00000123 | 0.00231 |

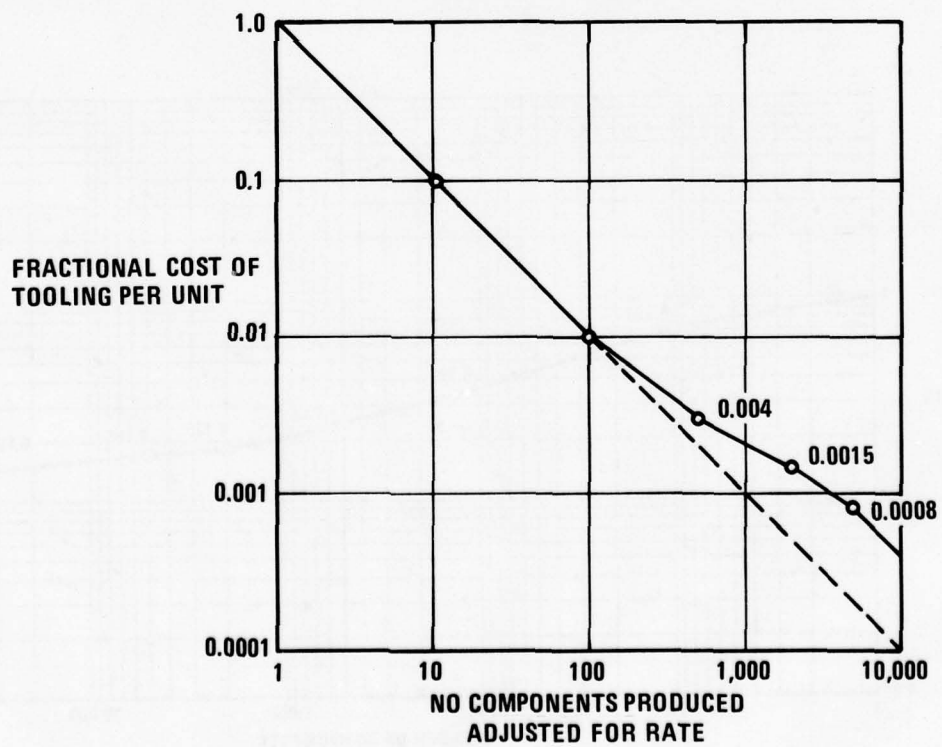
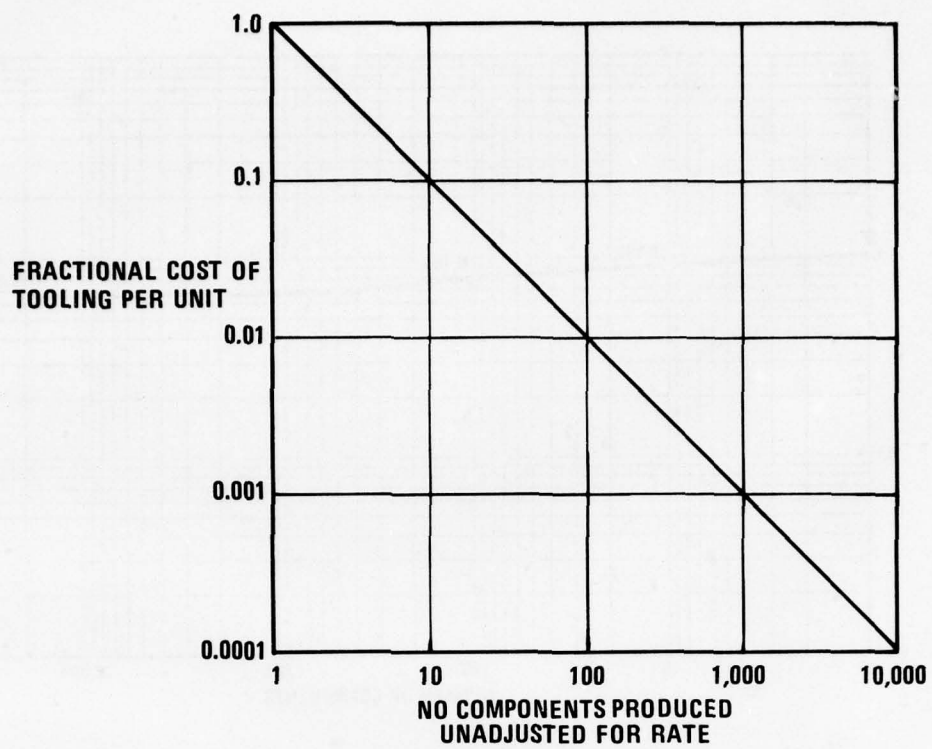


FIGURE 35 QUANTITY ADJUSTMENT CURVE - TOOLING

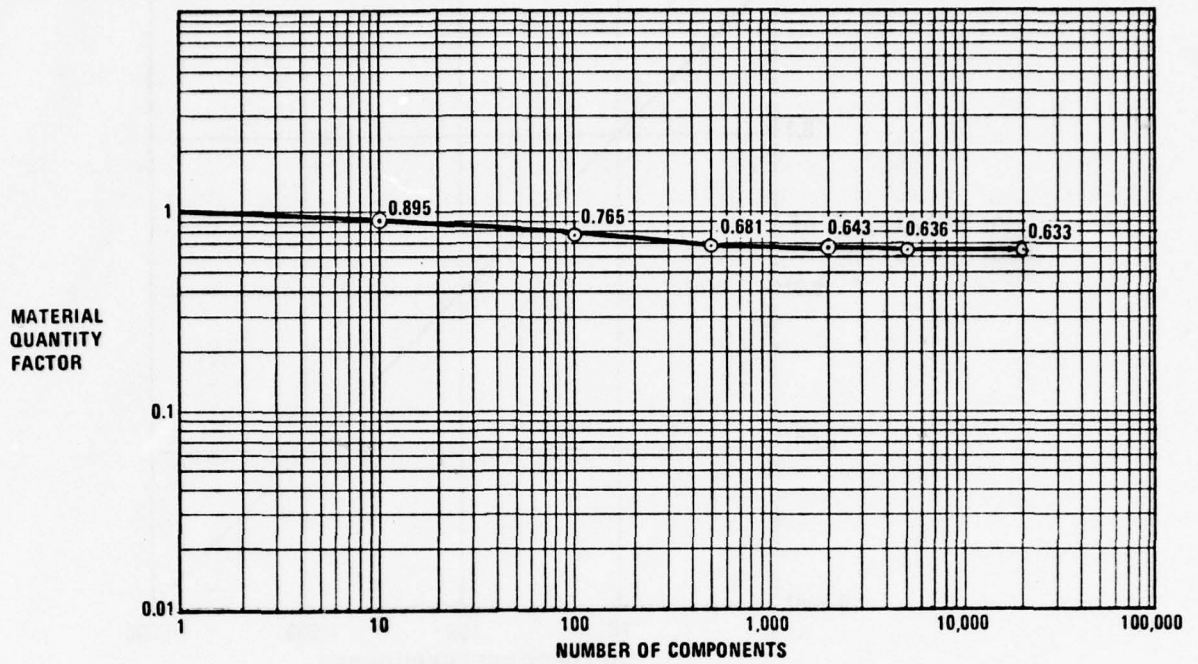


FIGURE 36 MATERIAL QUANTITY FACTOR

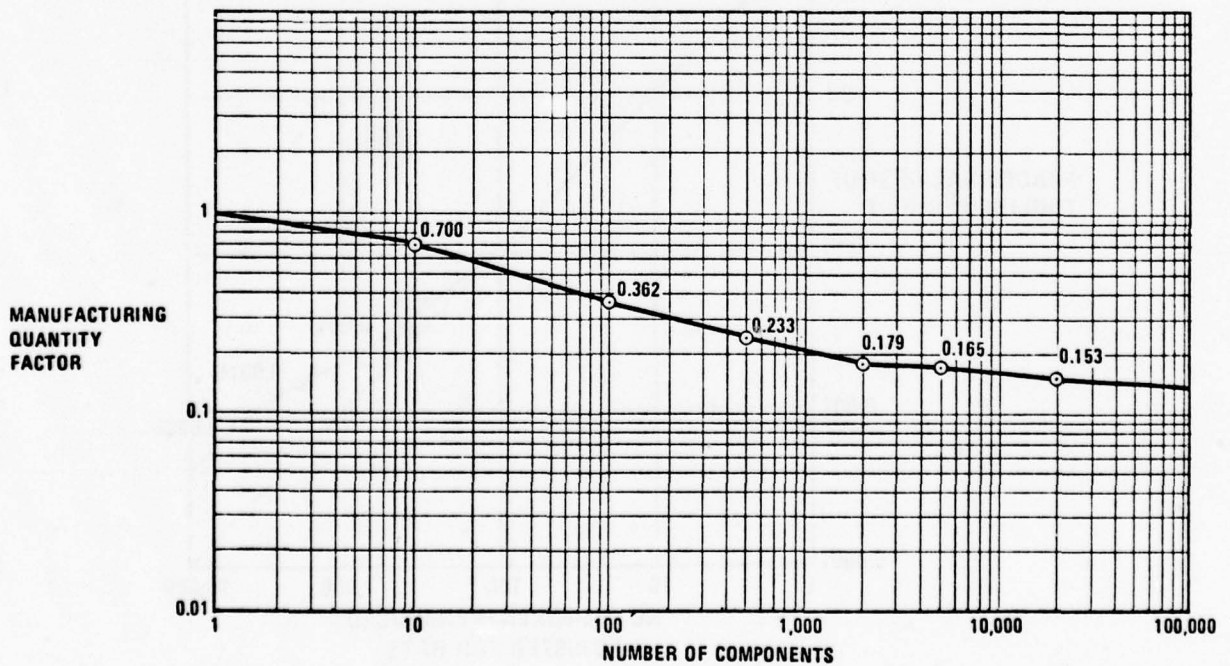


FIGURE 37 MANUFACTURING QUANTITY FACTOR

To cover the rate tooling effort for production programs of less than five years, the cost methodology includes a production rate factor for adjusting the tooling cost.

Because all components are not limited to production rates of 8 per month, many of the components in the cost handbook will have virtually no additional multiple tooling requirements until production rate exceeds 80 per month. An assessment has been made on every component and each one has been categorized into one of three categories which relate the number of components that can be produced in one month with one set of tools.

Category 1 80 parts/month

Category 2 30 parts/month

Category 3 8 parts/month

The total costs of tooling for production unit number one as shown in the cost handbook and in Appendix 1 (Column 7) include the costs of tool design, computer programming and many other items that would not appear if additional sets of tools were required, so the tooling cost is not simply a multiple of the stated tooling cost. The cost increase for multiple sets of tools was assumed to increase according to the following rates:

TABLE 13
COST MULTIPLIER FOR MULTIPLE TOOLING

| No. Sets of Tools | 1 | 2 | 3 | 5 | 7 | 10 | 20 |
|-------------------|-----|-----|-----|-----|-----|-----|-----|
| Cost Multiplier | 1.0 | 1.5 | 2.0 | 3.0 | 4.0 | 5.0 | 7.0 |

From this cost multiplier, the following tooling rate factors were constructed:

TABLE 14
TOOLING RATE FACTORS

| COMPONENT CATEGORY | PRODUCTION RATE (COMPONENTS PER MONTH) | | | | | |
|-----------------------|--|------|-------|-------|-------|-----|
| | 0-8 | 8-16 | 16-30 | 30-60 | 60-80 | >80 |
| 1 | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 | 1.5 |
| 2 | 1.0 | 1.0 | 1.0 | 1.5 | 2.0 | 3.0 |
| 3 | 1.0 | 1.5 | 2.5 | 4.0 | 5.0 | 6.0 |

This table is presented in the cost handbook and the individual component data sheets identify the category for each component.

d. Year of Production

The base period of production for this program has been assumed to be mid-1976. The labor rates, materials prices and general costing factors were based on data representative of mid-1976 rates. In order to project costs to other years, an adjustment of the base period cost is necessary.

The recommendation for this program is that of using an overall factor based on accepted cost indices. The Air Force recently published cost escalation data based on historical and forecasted data (Reference 8). Data from this report shows cost indices for three types of manufacturing; airframe, engine and avionics, and for different categories of costs like Engineering labor, manufacturing labor, materials costs, overhead, composite development costs and production costs. The recommendation made here is that the data on production costs representative of engine manufacturing be used.

A second source of cost escalation was found in the OSD (Comptroller) Escalation Indices dated August 1975. This is the one used by Victor (Reference (2)) to adjust costs. Both of these have been adjusted to 1976 and are shown in Table 15.

The suggestion on how to use these factors is to calculate the mid-year of production and use that date to adjust the baseline cost data. Thus a five-year production program starting in January 1978 would use an inflation factor of 1.365.

$$\text{Jan 1978} + 5/2 = \text{July 1980}$$

e. Component Design Variations

One of the requirements of the methodology developed in this program is that the cost estimator's ramjet look something like the ramjet components that are contained in the cost handbook. The probability of finding a ramjet engine with every component exactly like those contained in the cost handbook is quite low; however, there are enough selections of component designs that one can come close to making a good comparison.

If the comparison between the candidate ramjet and the baseline components in the handbook is close, the recommendation is to use the cost data as it is presented in the handbook. If the differences are significant, there should be allowances made in the cost data to account for those differences. The data sheets for component costs have a block called "Other Factors" for special factors.

One way in which a person might gain some insight on costs for a component not listed in the cost handbook is to try to locate two components in the handbook that might bracket the costs. If one component is judged to be simpler than the one in question and a second component is judged to be more complex, the cost of the subject component should be in between.

In the final analysis, some engineering judgement will be required to adjust the costs to compensate for design variation. In many cases, the evaluator will have to consider not only manufacturing cost adjustments, but also tooling and materials adjustments.

TABLE 15

COST INFLATION FACTORS

| COST INFLATION FACTORS | | COST INFLATION FACTOR | |
|---|------------------|---|------------------|
| YEAR | INFLATION FACTOR | YEAR | INFLATION FACTOR |
| 1976 | 1.000 | 1976 | 1.000 |
| 1977 | 1.092 | 1977 | 1.075 |
| 1978 | 1.178 | 1978 | 1.128 |
| 1979 | 1.271 | 1979 | 1.174 |
| 1980 | 1.365 | 1980 | 1.221 |
| 1981 | 1.453 | 1981 | 1.269 |
| 1982 | 1.547 | 1982 | 1.320 |
| 1983 | 1.650 | 1983 | 1.372 |
| 1984 | 1.737 | 1984 | 1.427 |
| 1985 | 1.808 | 1985 | 1.485 |
| | | 1986 | 1.544 |
| | | 1987 | 1.606 |
| | | 1988 | 1.670 |
| | | 1989 | 1.737 |
| | | 1990 | 1.807 |
| SOURCE: | | SOURCE: | |
| ASD Cost Escalation Report No. 110-C April 1976 (Production Data - Engine Mfg.) | | OSD (COMPTROLLER) Escallation Indices August 1975 | |
| RECOMMENDED FOR USE WITH VOUGHT COST METHODOLOGY | | | |

f. Material Variations

The three main structural materials estimated in the program were 17-4PH stainless steel, 4130 high alloy steel, and a nickel base alloy, Inconel-718. These materials have been used by designers of high-performance aerodynamic missiles because of their high strength performance at high temperatures and their inherent resistance to environmental degradation (corrosion). Other materials could have been selected for the study program, but Vought's ALVRJ data base included specific cost data on many components using one or all of the three materials; therefore, cost data was generated for all three.

The methodology unfortunately does not allow the cost estimator completely free choice on the materials of construction for his ramjet. If his engine components are not constructed of one of these three alloys or a material similar to the alloys, the cost estimate can only be roughly approximated. Recognizing that this situation will exist, some general guidance is given in this section.

As seen in the previous section, the cost methodology provides a place for the cost estimator to employ factors in any area he chooses. If his design is different, he may adjust the baseline cost by inserting a multiplier in the "Other Factors" column on the cost computation sheet and adjust any or all of the cost elements.

Materials variations can be handled the same way. It does require some engineering judgement on the part of the cost estimator if he expects to get reasonable results. If the material he wants to use in his ramjet is not one of the three listed in the handbook, he needs to think in terms of the key differences between his material and any one of the three listed and try to visualize what impact that has on cost. For example, if his material is easier to machine, drill, weld, he would expect the manufacturing cost to be somewhat less than the listed handbook costs. If it is more difficult to work, he should expect the manufacturing cost to be somewhat higher. The real question becomes that of how much higher or lower. That, of course, depends on how much machining or drilling or welding has to be done to that particular component and what the relative contribution to total manufacturing cost those operations have.

Referring back to the example in the manufacturing estimating section, the makeup of costs for manufacturing is split between many different kinds of operations. Table 16 shows the various shop elements that were involved in the fabrication of a 17-4 PH sheet metal inlet. A material other than 17-4 would be expected to have different estimates for each operation and thereby make the translation to manufacturing dollars rather difficult.

If the cost estimator knew exactly how much more difficult or easy his material was to work relative to one of the three materials, the details of the manufacturing estimates are not available to him in the cost handbook. Even if they were, his zeal for the task before him would no doubt diminish when he realized the amount of time he would have to spend with the resulting hundreds of detail cost computations that would be required on every component.

TABLE 16

MANHOUR SUMMARY - STANDARD HOURS
17-4 PH SHEET METAL INLET

| Part Number | Description | Ship Qty | Machine Shop | | Sheet Metal Shop | | Bonding Shop | | Weld Shop | | Assembly | |
|--------------------|------------------------------|----------|--------------|--------|------------------|--------|--------------|-----|-----------|--------|----------|-------|
| | | | S/U | O/T | S/U | O/T | S/U | O/T | S/U | O/T | S/U | O/T |
| T180A110098-9 | Flange | 4 | | | .47 | .284 | | | | | | |
| T180A110098-10 | Flange | 4 | | | .47 | .300 | | | | | | |
| T180A110098-11 | Fairing | 4 | | | .52 | .824 | | | | | | |
| T180A110098-12 | Forward Support | 4 | | | .47 | .400 | | | .17 | .212 | | |
| T180A110098-13 | Body | 4 | | | 1.27 | 3.472 | | | .55 | 2.120 | | |
| T180A110098-14 | Floor | 4 | | | .70 | 3.312 | | | | | | |
| T180A110098-15 | Splitter | 4 | | | .38 | 1.816 | | | | | | |
| T180A110098-16 | Forward Ramp | 4 | | | | | | | | | | |
| T180A110098-14-500 | Floor Splitter Weld Assembly | 4 | 4.40 | 5.292 | | | | | .55 | 2.624 | | |
| T180A110098-17 | Diverter | 4 | | | .13 | .200 | | | | | | |
| T180A110098-18 | Diverter | 4 | | | .13 | .200 | | | | | | |
| T180A110098-19 | Sub-Floor | 4 | | | .13 | .200 | | | | | | |
| T180A110098-20 | Foot | 4 | | | .38 | .264 | | | | | | |
| T180A110098-21 | Fairing Clip | 8 | | | .44 | .448 | | | | | | |
| T180A110098-19-500 | Sub-Floor, Diverter W/A | 4 | | | | | | | .25 | 7.092 | | |
| T180A110098-22 | Rib | 4 | | | .13 | .200 | | | | | | |
| T180A110098-23 | Aft Flange | 4 | 4.80 | 5.000 | | | | | | | | |
| T180A110098-24 | Base Flange | 4 | 5.38 | 9.244 | | | | | | | | |
| T180A110098-25 | Boss (Igniter) | 1 | 2.62 | .628 | | | | | | | | |
| T180A110098-7-500 | Inlet Weldment | 4 | | | | | | | 1.62 | 7.000 | | |
| -8-500 | Inlet Weldment | 4 | | | | | | | | | | |
| T180A110098-7 | Inlet Weldment | 4 | | | | | | | | | | |
| -8 | Inlet Weldment | 4 | | | | | | | .25 | 4.341 | | |
| T180A110098-4 | Inlet RJ Igniter | 4 | 25.22 | 35.085 | | | | | | | | |
| -5 | Inlet Quad Igniter | 4 | | | | | | | | | | |
| -6 | Inlet Quad II & IV | 4 | | | | | | | | | | |
| T180A110098-1 | Inlet Assy-RJ Igniter | 4 | | | | | | | | | | |
| -2 | Inlet Assy-Quad I | 4 | | | | | | | | | | |
| -3 | Inlet Assy-Quad II & IV | 4 | | | | | | | | | | |
| TOTALS | | | 42.42 | 55.249 | 5.62 | 11.920 | 0 | 0 | 3.39 | 23.389 | 0 | 1.412 |

He has two basic choices: He can accept the numbers of one of the three candidate structural materials or he can "modify" the cost of one of the materials by using some factor in the "Other Factor" column on the cost computation form. It is impossible to give guidance to the cost estimator without knowing full well that the advice is bound to be wrong for all situations but some generalizations may be helpful.

Relative to manufacturing costs, the approximation of cost variations between materials can sometimes be made by comparing the variation of standard hours for certain operations using different materials. Reference (16) showed some of this data. Table 17 is a partial summary of this data.

TABLE 17
STANDARD HOUR COMPARISONS

| Operation | Dimensions | Aluminum | Titanium | Stainless Steel |
|---------------|---|----------------|----------------|-----------------|
| Brake Forming | 25-inches | .0056 | .0154 | .0056 |
| End Mill | $\frac{1}{2}$ Pass 10-in. $\frac{1}{2}$ diam. cutter | .0304 | .1277 | .1277 |
| Drill | 3/16-in. .125 gage | .0016 | .0067 | .0032 |
| Turret Lathe | Face Chamfer | .0040 .0006 | .0017 .0025 | .0017 .0025 |
| Counter Sink | 3/16-inch | .0014 | .0046 | .0028 |
| Square Shear | 100 sq. in. | .0011 | .0011 | .0011 |

Vought made some rough estimates on a few components assumed to be constructed of titanium and found the manufacturing cost compared to the 17-4 PH cost numbers by factors ranging from 1.0 to 1.8 with most of them averaging around 1.3. Reference (2) shows a manufacturing cost factor of 1.4 for titanium compared to "steel." These bits of data then suggest that manufacturing costs for titanium would be expected to be slightly higher than say 17-4 stainless steel by 30-40%.

Tooling costs are very difficult to deal with here. Two of the three Vought selected materials have virtually the same tooling cost estimates. That is because the tooling philosophy adopted at the outset of the program could not distinguish significant differences in tooling requirements for the 17-4 PH stainless and the Inconel-718. The third material, however, was considered to be somewhat unique relative to tooling because of its requirement for a stress relieving heat treatment following any welding operation which required additional tool fixtures. The tooling costs for the 4130 steel are therefore typically higher than the other two materials. The only suggestion that might be made to the cost estimator is to again compare his material to

one of the three materials in the handbook. If significant differences in material processing are apparent, perhaps a slight adjustment would be in order for the tooling costs.

The third cost element, materials, is one that must be handled very carefully. There is a temptation to say if one material costs \$5/lb. and another costs \$10/lb., then the "material" costs for the second will be twice as much as the first. This is perhaps true if you are simply buying raw material, but this is not the case in this program. Most of the materials costs in this program reflect a complex combination of raw materials in various forms and purchased parts. Referring back to the Materials Estimating section, a summary of materials costs was shown in Table 3. It was seen that the materials cost is made up of a combination of raw materials (sheet, plate, rod, etc.) and purchased parts (bladder, vent screen, seals). Assuming that the cost estimator wanted to estimate the costs for a fuel tank made of structural material "X", he would have to go back to the detail estimating level which itemized the cost of every part as shown in the table. A simple ratio of raw material costs could be very misleading on a component like this one because in this case, the raw material costs are a small percentage of the total material cost. For example, in this case a five times increase in raw materials cost over the 17-4 PH would result in a total component cost increase of only about 60%.

To have any confidence in adjusting the cost estimates for different material, the estimator would have to have considerably more information than is available in the cost handbook. In some cases, he may be able to determine, based on the value of the baseline materials dollars in the cost handbook and the component sketch, that there are virtually no purchased parts or complicated materials estimate, and that the material costs are basically all raw materials. In this case, he may elect to use a raw material cost factor to adjust materials cost. For comparative purposes the approximate cost of the three baseline materials are presented in the following, Table 18.

TABLE 18
RAW MATERIAL COSTS

| | 17-4 PH | 4130 | IN-718 |
|----------------------|---------|------|--------|
| \$/lb. (Sheet Stock) | 2.25 | .77 | 6.50 |
| Ratio to 17-4 PH | 1.0 | .342 | 2.89 |

7. METHODOLOGY PROCEDURE

The previous sections have briefly described the types of ramjets that were considered in the program and gave some illustrations of typical components that would be candidates for the cost handbook. A description of how the baseline components were estimated followed by a discussion of how those baseline estimates were adjusted to compensate for size variations, etc., was also presented. This section will now describe the procedures that will be used by a ramjet cost estimator to arrive at the estimated production cost of his system.

It is assumed that the cost estimator has the following information before he can start the cost estimating.

- (1) Description of the subject ramjet
 - (a) Size - all key dimensions
 - (b) Physical arrangement of components
 - (c) Primary material(s) of construction
 - (d) Type of propellants and fuels
 - (e) Type of fuel management system - tank, pump, controls
 - (f) General manufacturing processes employed (sheet metal, castings, weldments, etc.)
- (2) Production time period (specific years and total time)

If he does not have some of the above data, he will have to make some assumptions and selections which will have impact on his costs. Those assumptions should be recorded on the data sheets so it will be documented for subsequent reference purposes.

a. Description of Data Sheets

There are two basic data sheets that are involved in the cost computation. The first data sheet is a cost summary data sheet for the complete ramjet assembly. There is one unique cost summary sheet for each of the eight ramjet types. Figure 38 illustrates the cost summary sheet for the Liquid Fuel Ramjet - Integral Rocket/Ramjet. Note that the data sheet has a section for each major subassembly.

LIQUID FUEL RAMJET - INTEGRAL ROCKET/RAMJET

| AIR INDUCTION SYSTEM | (COMPONENT) | (SUBASSY) | FUEL SYSTEM | (COMPONENT) | (SUBASSY) |
|----------------------------|-------------|-----------|--------------------------------------|-------------|-----------|
| A-1. INLET ASSEMBLY | () | | C-1. SUSTAINER FUEL | () | |
| A-2. INLET AFT FAIRING | () | | C-4. FUEL TANK | () | |
| A-3. INLET SIDE FAIRING | () | | C-6-1. FUEL DELIVERY | () | |
| A-5. INLET OPTIONS | () | | C-6-2. FUEL CONTROL | () | |
| INLET OPTIONS | () | | C-8. MANIFOLDS/INJECTORS | () | |
| TOTAL AIR INDUCTION SYSTEM | | | C-9. FMS COMPARTMENT | () | |
| BOOSTER/COMBUSTOR | | | C-12. R.A.T. SCOOP | () | |
| B-1. COMBUSTOR CHAMBER | () | | C-13. FUEL SYST OPTIONS | () | |
| B-3. SUSTAINER NOZZLE | () | | FUEL SYST OPTIONS | () | |
| B-4-1. SUSTAINER IGNITER | () | | TOTAL FUEL SYSTEM | | () |
| B-5-1. BOOSTER IGNITER | () | | FINAL ASSEMBLY | | |
| B-6-2. BOOSTER PROPELLANT | () | | E-1. FINAL ASSY | () | |
| B-7-1. BOOSTER NOZZLE | () | | TOTAL RAMJET SYST COST | | () |
| B-8. NOZZLE RETENTION | () | | ENGINE SIZE: _____ | | |
| B- DOME OR CASE PORT COVER | () | | MATERIAL: _____ | | |
| B-13. BOOSTER/COMB OPTIONS | () | | PRODUCTION QUANTITY: _____ | | |
| BOOSTER/COMB OPTIONS | () | | PRODUCTION TERM: FROM _____ TO _____ | | |
| BOOSTER/COMB OPTIONS | () | | OTHER CHARACTERISTICS: _____ | | |
| TOTAL BOOSTER/COMBUSTOR | | | | | |

FIGURE 38 COST SUMMARY SHEET

Components within those subassemblies are also listed in accordance with the WBS for the ramjet engine. Figure 39 illustrates the WBS for the LFRJ-IRR.

LIQUID FUEL RAMJET - IRR

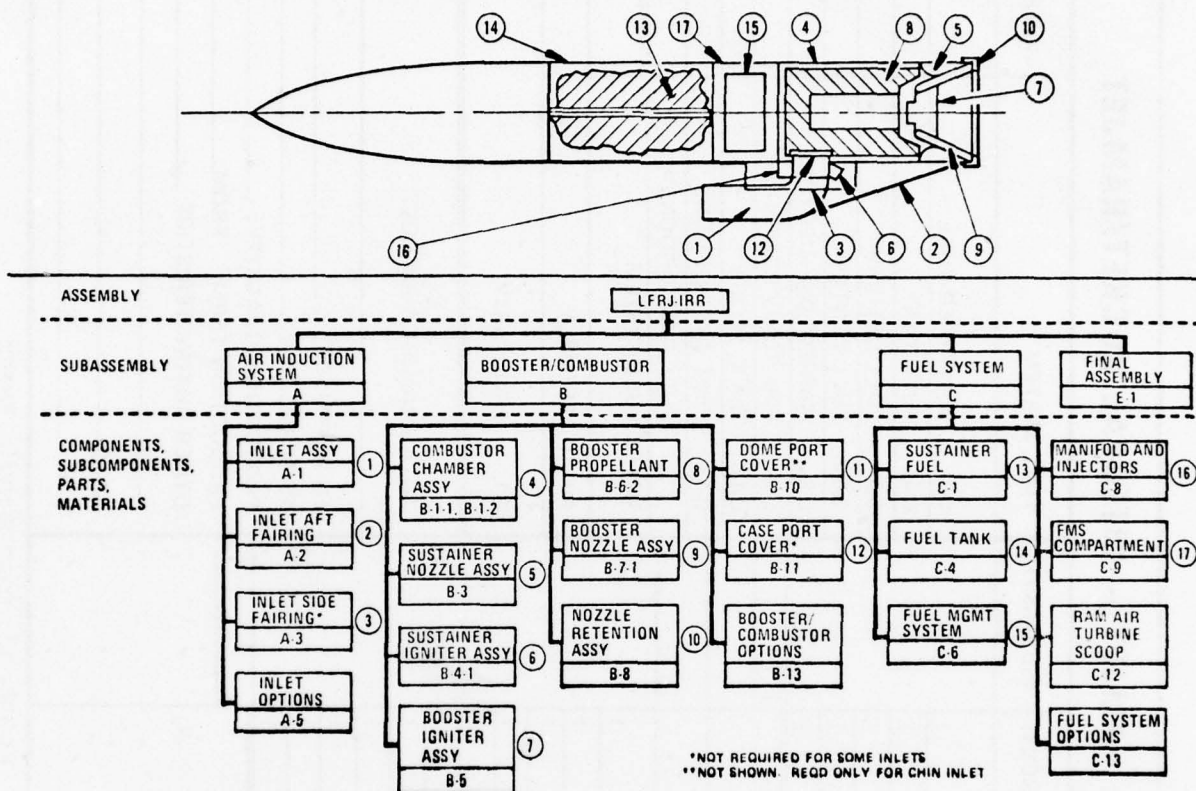


FIGURE 39 SYSTEM WBS

Note also that there is a designation of a component identification number, for example A-1- inlet assembly. This denotes that one of the inlet assemblies in the A-1 section of the cost handbook will be applicable to this engine type. (There are actually eight inlet assemblies under section A-1 but all of them do not necessarily apply to the LFRJ-IRR.) There is a blank in the second column next to the component title. This is for inserting the cost of that component after it has been computed.

The cost summary sheet also has a blank for the final assembly cost. The total ramjet system cost is computed by adding all of the individual cost elements on the data sheet. The data block in the lower right hand corner is primarily for reference purposes. It is for recording data such as engine size, materials, production quantity, dates of production assumed, etc.

The second data sheet (actually a series of similar data sheets) is the component cost computation sheet (see Figure 40). It is this data sheet that is used to compute the cost of the individual components that make up the ramjet assembly. There will be one data sheet for every component identified.

An illustration of a component cost computation sheet is given here. A brief description of each blank that must be filled by the user is given below (all other blanks are completed in the cost handbook):

| | | | | | | | |
|--|---------------------------------|-------------------|--------------------|-----------------------------------|------------------------|---|----------------------|
| COMPONENT ID NO.: | | | | NO. ENGINES REQD: | | TOTAL COMPONENTS REQD | |
| COMPONENT DESCRIPTION: | | | | ASSUMED PRODUCTION: | | YEARS; MID-YEAR | |
| | | | | ASSUMED INFLATION FACTOR: | | (SEE TABLE) | |
| BASELINE COST COMPONENT SIZE: D = | | | | COMPONENT PRODUCTION RATE: | | PER MONTH | |
| SELECTED COMPONENT OPTION: | | | | TOOLING RATE FACTOR: | | (SEE TABLE) | |
| SELECTED COMPONENT SIZE: D = | | | | SPECIAL FACTORS: | | | |
| NO. COMPONENTS REQD PER ENGINE: | | | | | | | |
| BASELINE COST | OPTIONS | | | QUANTITY FACTOR CURVES | QUANTITY FACTOR | COMPUTED SIZE FACTOR | OTHER FACTORS |
| | 17-4 STAINLESS STEEL | 4130 STEEL | INCONEL 718 | | | | |
| TOOLING | \$ | \$ | \$ | | | | |
| MATERIALS | \$ | \$ | \$ | | | | |
| MANUFACTURING | \$ | \$ | \$ | | | | |
| SIZE FACTOR COST ELEMENT | SIZE FACTOR COEFFICIENTS | | | | | | |
| | 17-4 STAINLESS STEEL | | | 4130 STEEL | | | INCONEL 718 |
| | A01 | A02 | A03 | A01 | A02 | A03 | A01 |
| TOOLING | | | | | | | |
| MATERIALS | | | | | | | |
| MANUFACTURING | | | | | | | |
| SIZE FACTOR EQUATION: SF = A01 + (A02)D + (A03)D² WHERE D = | | | | | | | |
| TOOLING COST | | | | | | | |
| $(\text{BASELINE COST}) \times (\text{SIZE FACTOR}) \times (\text{QUANTITY FACTOR}) \times (\text{TOOLING RATE FACTOR}) \times (\text{NO. PER ENGINE}) \times (\text{OTHER FACTORS}) = (\text{TOTAL TOOL COST})$ | | | | | | | |
| $(\$) \times () \times () \times () \times () \times () = (\$)$ | | | | | | | |
| MATERIALS COST | | | | | | | |
| $(\text{BASELINE COST}) \times (\text{SIZE FACTOR}) \times (\text{QUANTITY FACTOR}) \times (\text{NO. PER ENGINE}) \times (\text{OTHER FACTORS}) = (\text{TOTAL MTL COST})$ | | | | | | | |
| $(\$) \times () \times () \times () \times () \times () = (\$)$ | | | | | | | |
| MANUFACTURING COST | | | | | | | |
| $(\text{BASELINE COST}) \times (\text{SIZE FACTOR}) \times (\text{QUANTITY FACTOR}) \times (\text{NO. PER ENGINE}) \times (\text{OTHER FACTORS}) = (\text{TOTAL MFG COST})$ | | | | | | | |
| $(\$) \times () \times () \times () \times () \times () = (\$)$ | | | | | | | |
| TOTAL COST PER ENGINE = (\$) | | | | | | | |
| | | | | | | TOTAL COST PER ENGINE (\$) INFLATION FACTOR $\times () =$ ADJUSTED COST PER ENGINE (\$) INSERT THIS VALUE IN COST SUMMARY TABLE | |

FIGURE 40 COMPONENT COST COMPUTATION SHEET

Many of the blanks in Figure 40 will already be completed in the cost handbook while others will be filled in by the cost estimator. A brief description of each blank is given below:

Component ID No. - This is the alpha-numeric designation that has been assigned to this particular component. Every component has a unique number.

Component Description - The name and brief description of the component.

Baseline Cost Component Size - Baseline costs for each component are given for a particular size component. This identifies the size of the baseline. In this case, D represents the capture area of the inlet in square inches or the diameter of the engine. (See note following the size factor equation near the center of the data sheet.)

Selected Component Option - On all component cost computation sheets there are more than one design option from which the cost estimator can select. In this example the options are the three different structural materials, 17-4 stainless steel, 4130 steel and Inconel-718. This blank is for recording which option the cost estimator will use in his cost computation.

Selected Component Size - This is for recording the size of the subject component to be costed. If the size is different than the baseline cost component size recorded, then a size factor computation will be required using the size factor equation given on the data sheet.

No. Components per Engine - In many cases there is more than one component employed in each engine, (for example 2 or 4 inlets per engine). This blank should record the total number of this particular component required per engine.

No. Engines Required - This is for recording the total production quantity of engines.

Total Components Required - This should be the product of the last two blanks. This number will be used in obtaining the quantity factor for each of the cost elements.

Assumed Production, Years, Mid Year - This is for the length of the production program and the mid point of that production period. This is for use in computing the Inflation Factor to be used in the cost computation.

Assumed Inflation Factor - This blank is for recording the factor as read from the Inflation Factor Table in the back of the cost handbook.

Component Production Rate - This should be the component production rate which is computed from the total components required and the length of the production period.

Tooling Rate Factor - This is for recording the tooling rate factor taken from the appropriate table in the back of the cost handbook. The referenced table automatically classifies the component into the proper category for reading the correct factor to be used.

Special Factors - This is a general blank for recording any information the cost estimator feels is pertinent to the estimate.

The next section of the data sheet contains the baseline cost data for the three cost elements (tooling materials and manufacturing) for each of the options that are listed. The costs are representative of unit number one production costs for the baseline size. Costs are selling cost to the government and reflect all contractor expenses plus fee.

Quantity Factor Curves - The unit one costs have to be multiplied by quantity factors which are taken from curves presented in the back of the cost handbook. This block identified the proper quantity factor curves to use for obtaining the correct factor to use for each of the cost elements.

Quantity Factor - This block is for recording the value of the quantity factor obtained using the referenced curve and the total components required.

Computed Size Factor - This block is for recording the size factors that are computed using the size factor equation, the coefficients listed on the data sheet and the subject component's size.

Other Factors - This block is a location for recording any optional factors the cost estimator wants to use. It might be a "complexity" factor or "materials" factor or any other adjustment he feels is warranted. If there are no adjustments, the factor of 1.0 should be employed for all three cost elements.

The next portion of the data sheet records the size factor coefficients that are recommended for use in the stated equation. Note that there are coefficients presented for each of the cost elements and each of the options. It is assumed that the cost estimator has access to a desk or pocket calculator for computing the size factor. Care should be given to this computation. Note that some of the coefficients will be negative. This particular data sheet shows a single variable with three coefficients. Other size factor equations will involve two variables and six coefficients.

The final segment of the cost computation sheet is where the actual cost computation is done. There is a blank to record the baseline cost of the selected option and blanks to record all of the factors that are computed and recorded elsewhere on the data sheet. The first line computes the tooling cost. Care should be taken to insure that the baseline cost and all the factors that are recorded here are the ones associated with tooling. Similarly the ones for materials and ones for manufacturing must be in the proper blank in order to compute the right cost. Note that since the baseline costs and quantity factors are based on the pro rata "per component" cost, each of the three cost elements must be multiplied by the number of components per engine to arrive at total cost per engine. A blank is provided for that in the computation.

After each of the cost elements are computed, they are recorded at the end of the lines and then they are summed to arrive at one total cost per engine in 1976 dollars. This is shown at the very bottom of the data sheet.

The block to the extreme right at the bottom is for applying the inflation factor multiplier since the computed costs have been based on mid-1976 rates. The final adjusted cost per engine at the bottom is the same figure that is also recorded on the cost summary sheet opposite the subject component.

b. Sample Calculation

A sample calculation is provided here to illustrate how the methodology is applied. The baseline assumption is summarized here:

| | |
|----------------------------------|--|
| Type of Ramjet: | LFRJ-IRR |
| Engine Diameter: | 12" |
| Material of Construction: | 4130 steel |
| Production Quantity: | 2000 engine, 5 years starting 1977 |
| <u>Air Induction System:</u> | 2 inlets, 2-dimensional, sheet metal. <ul style="list-style-type: none">o Capture area 19.8 in² per inleto Side and Aft Fairings |
| <u>Booster/Combustor System:</u> | <ul style="list-style-type: none">o Deep draw combustor chamber 32" lengtho Silica phenolic sustainer nozzleo Silica phenolic insert booster nozzle with metallic structure #2o Booster nozzle retention assemblyo Case port covers (2)o Sustainer igniter, simple, externally locatedo Booster igniter, nozzle mountedo S/A with manual actuatorso CTFB high smoke propellanto Continuous thermal insulation |
| <u>Fuel System:</u> | <ul style="list-style-type: none">o Fuel: JP-5o Fuel tank - deep draw with standpipe and full bladder 43" length overallo FMS compartment 8" longo Turbopump and RAT scoopo Fuel control - pneumatic altitude control with hydraulic amplificationo Wall mounted injectors in inlet padso Submerged folding launch lug and tank sway braceo FMS compartment submerged folding launch lug. |

The following step-by-step procedure is described:

Step 1. Select from the eight choices of ramjet engine types the one that fits the subject engine to be costed. In this case it will be the LFRJ-IRR.

Step 2. Evaluate the WBS for that system to determine which sub-assemblies will require costing. Refer to the components listed in the WBS and the component numbers listed in the blocks. These will be the components that will normally make up the sub-assemblies.

Step 3. Take the cost summary sheet for that particular ramjet engine type. With the loose leaf feature of the cost handbook, it would be wise to duplicate this and other data sheets from the handbook so they can be used directly.

Step 4. Starting with the first component (in this case, the air induction system) select the component from the appropriate section of the handbook that best fits the design of the subject engine. Record on the data sheet the particular one selected. In the example, a sheet metal 2-D inlet was assumed. This is component A-1-2. Record on cost summary sheet.

| AIR INDUCTION SYSTEM | | (COMPONENT) |
|----------------------|--------------------|-------------|
| A-1-2 | INLET ASSEMBLY | () |
| A-2- | INLET AFT FAIRING | () |
| A-3- | INLET SIDE FAIRING | () |

Step 5. Take the cost computation sheet for the component selected. It will be on the opposing page in the cost handbook. Record all of the appropriate data at the top of the page, e.g., size information, production information, etc.

COMPONENT COST COMPUTATION SHEET

| | | |
|---|---------------------------------|----------------------------|
| COMPONENT ID NO: A-1-2 | NO. ENGINES REQD: 2000 | TOTAL COMPONENTS REQD 4000 |
| COMPONENT DESCRIPTION: 2-D AFT INLET ASSEMBLY - SHEET METAL CONSTRUCTION | ASSUMED PRODUCTION: 5 YEARS; | MID-YEAR 1979 |
| BASLINE COST COMPONENT SIZE: D = 18 IN ² | ASSUMED INFLATION FACTOR: | (SEE TABLE CI-1) |
| SELECTED COMPONENT OPTION: 4130 Steel | COMPONENT PRODUCTION RATE: 66.7 | PER MONTH |
| SELECTED COMPONENT SIZE: D = 19.8 in ² | TOOLING RATE FACTOR: | (SEE TABLE TR-2) |
| NO. COMPONENTS REQD PER ENGINE: 2 | SPECIAL FACTORS: None | |

Step 6. Select from the options that are available, the one that best fits the subject engine. In this case, the options are the materials of construction, and in this problem the material is 4130 steel.

| BASELINE COST PER INLET | OPTIONS | | | QUANTITY FACTOR CURVES | QUANTITY FACTOR | COMPUTED SIZE FACTOR | OTHER FACTORS |
|-------------------------------|-------------------------|------------|-------------|------------------------------|--------------------|----------------------------|------------------|
| | 17-4 STAINLESS STEEL | 4130 STEEL | INCONEL 718 | | | | |
| TOOLING | \$ 81,686. | \$ 98,013. | \$ 81,686. | T-1 | | | |
| MATERIALS | \$ 189. | \$ 58. | \$ 545. | MT-1 | | | |
| MANUFACTURING | \$ 6,283. | \$ 6,628. | \$ 17,622. | MF-1 | | | |

Step 7. Compute the size correction factors from the equation on the cost computation sheet, the coefficient and the size data. Record in the appropriate column. Note that on this component there are three size factors -- one for tooling, materials and manufacturing. Use the coefficients for the option selected.

| SIZE FACTOR COST ELEMENT | SIZE FACTOR COEFFICIENTS | | | | | | | | |
|-----------------------------|--------------------------|---------|------------|------------|---------|------------|-------------|---------|------------|
| | 17-4 STAINLESS STEEL | | | 4130 STEEL | | | INCONEL 718 | | |
| | A01 | A02 | A03 | A01 | A02 | A03 | A01 | A02 | A03 |
| TOOLING | .58310 | .026903 | -.00020788 | .56390 | .028450 | -.00023456 | .69633 | .019074 | -.00012243 |
| MATERIALS | -.056859 | .060601 | -.00010479 | -.056859 | .060601 | -.00010479 | -.056859 | .060601 | -.00010479 |
| MANUFACTURING | .61563 | .024434 | -.00017115 | .60562 | .02530 | -.00018839 | .61054 | .024735 | -.00017214 |

SIZE FACTOR EQUATION: $SF = A01 + (A02)D + (A03)D^2$ WHERE D = CAPTURE AREA PER INLET

The equation for the tooling size factor is

$$SF = .56390 + .02845 (19.8) - 0.00023456 (19.8)^2 = 1.0353$$

Record on the cost computation sheet

| QUANTITY FACTOR CURVES | QUANTITY FACTOR | COMPUTED SIZE FACTOR | OTHER FACTORS |
|------------------------------|--------------------|----------------------------|------------------|
| T-1 | | 1.0353 | |
| MT-1 | | | |
| MF-1 | | | |

Repeat for the other size factors and record.

Step 8. Determine the quantity factors by referring to the quantity factor curves listed on the data sheet. (In this case T-1, MT-1, MF-1 are referenced.) these curves, in the back of the cost handbook will present the Quantity Factor versus Production Quantity. Read the appropriate curve and record the factors on the cost computation sheet.

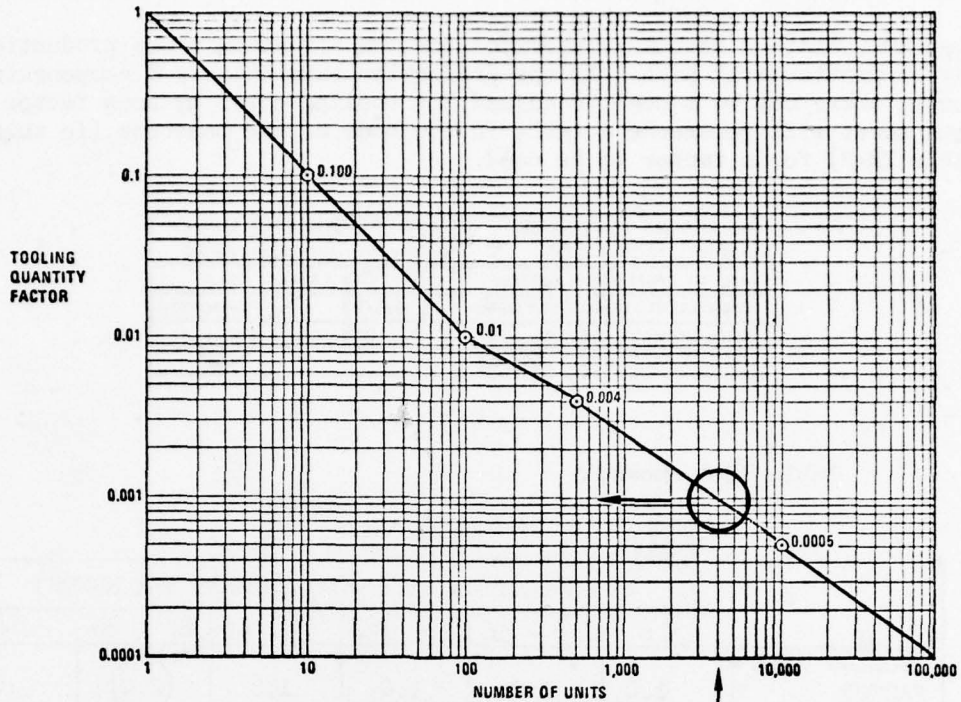


FIGURE T-1. TOOLING QUANTITY FACTOR

Read from the curve for total number of components to be produced (4000). The quantity factor for tooling is 0.001. Record this in the quantity factor blank. Repeat for the other two quantity factors.

| QUANTITY FACTOR CURVES | QUANTITY FACTOR | COMPUTED SIZE FACTOR | OTHER FACTORS |
|------------------------------|--------------------|----------------------------|------------------|
| T-1 | 0.001 | 1.0353 | |
| MT-1 | | 1.1020 | |
| MF-1 | | 1.0327 | |

Step 9. There is a provision in the methodology to allow the cost estimator to make adjustments in the costs for whatever reason he may wish. For example, if his component is not quite the same as one in the handbook he should pick one that is similar to his and use a complexity factor. If he feels that his component is more complex by 50%, he would insert a 1.5 factor into the other factors column. If he felt his would be 80% as costly he would use 0.80 in the other factor column. Again he can vary any of the three cost elements if he desires. In this example there is no need for adjustment we will insert a 1.0 which is used to represent "no change".

| QUANTITY FACTOR CURVES | QUANTITY FACTOR | COMPUTED SIZE FACTOR | OTHER FACTORS |
|------------------------------|--------------------|----------------------------|------------------|
| T-1 | 0.001 | 1.0353 | 1.0 |
| MT-1 | 0.639 | 1.1020 | 1.0 |
| MF-1 | 0.170 | 1.0327 | 1.0 |

Step 10. Another factor is provided for the situation where production rate may be particularly high. If the production rate exceeds 8 components per month, there may be a need to adjust the tooling costs by some factor. The data sheet will reference a table in the back of the handbook (in this case Table TR-2) for a factor to be used.

| | | | |
|----------------------------|------------------|-----------------------|---------------|
| NO. ENGINES REQD: | 2000 | TOTAL COMPONENTS REQD | 4000 |
| ASSUMED PRODUCTION: | 5 | YEARS: | MID-YEAR 1979 |
| ASSUMED INFLATION FACTOR: | (SEE TABLE CI-1) | | |
| COMPONENT PRODUCTION RATE: | 66.7 | PER MONTH | |
| TOOLING RATE FACTOR: | (SEE TABLE | | TR-2 |
| SPECIAL FACTORS: | None | | |

Table TR-2 shows:

TABLE TR-2

| | PRODUCTION RATE (COMPONENTS PER MONTH) | | | | | |
|---------------------|--|--------|---------|---------|---------|-----|
| | <8 | 8 - 16 | 16 - 30 | 30 - 60 | 60 - 80 | >80 |
| TOOLING RATE FACTOR | 1.0 | 1.0 | 1.0 | 1.5 | 2.0 | 3.0 |

Insert the factor 2.0 in the blank

| | | | |
|----------------------------|------------------|-----------------------|---------------|
| NO. ENGINES REQD: | 2000 | TOTAL COMPONENTS REQD | 4000 |
| ASSUMED PRODUCTION: | 5 | YEARS: | MID YEAR 1979 |
| ASSUMED INFLATION FACTOR: | (SEE TABLE CI-1) | | |
| COMPONENT PRODUCTION RATE: | 66.7 | PER MONTH | |
| TOOLING RATE FACTOR: | 2.0 | (SEE TABLE TR-2) | |
| SPECIAL FACTORS: | None | | |

Step 11. The cost estimator is now able to compute the total cost of the component. At the bottom of the cost computation sheet are blanks which use the data on the sheet to compute the costs. In this example there are three cost elements that are computed and added together to arrive at the total cost of that component. For example, the total tooling cost would be computed by multiplying the baseline tooling cost from the selected option by the tooling size factor, quantity factor, number of components per engine, tooling rate factor and other factors (if appropriate).

| TOOLING COST | | | | | | TOTAL COST PER ENGINE (\$) |
|--|--|--|--|--|--|---|
| (BASELINE COST) x (SIZE FACTOR) x (QUANTITY FACTOR) x (TOOLING RATE FACTOR) x (NO. PER ENGINE) x (OTHER FACTORS) = (TOTAL TOOL COST) | | | | | | |
| (\$ 98,013) x (1.0353) x (0.001) x (2.0) x (2) x (1.0) = (\$ 405.89) | | | | | | |
| | | | | | | |
| MATERIALS COST | | | | | | INFLATION FACTOR x () = |
| (BASELINE COST) x (SIZE FACTOR) x (QUANTITY FACTOR) x (NO. PER ENGINE) x (OTHER FACTORS) = (TOTAL MTL COST) | | | | | | |
| (\$) x () x () x () x () = (\$) | | | | | | |
| MANUFACTURING COST | | | | | | ADJUSTED COST PER ENGINE (\$) |
| (BASELINE COST) x (SIZE FACTOR) x (QUANTITY FACTOR) x (NO. PER ENGINE) x (OTHER FACTORS) = (TOTAL MFG COST) | | | | | | |
| (\$) x () x () x () x () = (\$) | | | | | | |
| TOTAL COST PER ENGINE = (\$) | | | | | | INSERT THIS VALUE IN COST SUMMARY TABLE |

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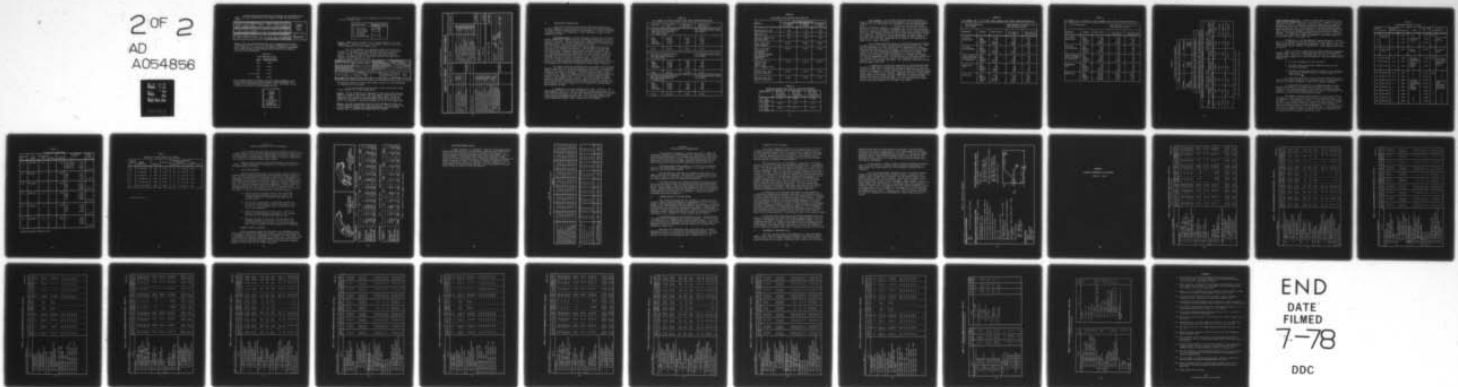
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The same thing would be done for the materials cost and manufacturing costs. The three elements would then be added to become the total cost per engine.

| TOOLING COST | | | | | | |
|--|--|--|--|--|--|--|
| (BASELINE COST) x (SIZE FACTOR) x (QUANTITY FACTOR) x (TOOLING RATE FACTOR) x (NO. PER ENGINE) x (OTHER FACTORS) = (TOTAL TOOL COST) | | | | | | |
| (\$ 98,013) x (1.0353) x (0.001) x (2.0) x (2) x (1.0) = (\$ 405.89) | | | | | | |
| MATERIALS COST | | | | | | |
| (BASELINE COST) x (SIZE FACTOR) x (QUANTITY FACTOR) x (NO. PER ENGINE) x (OTHER FACTORS) = (TOTAL MTL COST) | | | | | | |
| (\$ 58) x (1.102) x (0.639) x (2) x (1.0) = (\$ 81.68) | | | | | | |
| MANUFACTURING COST | | | | | | |
| (BASELINE COST) x (SIZE FACTOR) x (QUANTITY FACTOR) x (NO. PER ENGINE) x (OTHER FACTORS) = (TOTAL MFG COST) | | | | | | |
| (\$ 6,628) x (1.0327) x (0.170) x (2) x (1.0) = (\$ 2,327.21) | | | | | | |
| TOTAL COST PER ENGINE = (\$ 2,814.78) | | | | | | |

TOTAL COST PER ENGINE
(\$ 2,815)

INFLATION FACTOR
x () =

ADJUSTED COST PER ENGINE
(\$)

INSERT THIS VALUE IN
COST SUMMARY TABLE

Step 12. The only remaining calculation on the computation sheet deals with inflation factor. All of the cost data is representative of mid-1976 costs; therefore, if the production time-frame is different an adjustment must be made according to the inflation factors listed in the table in the back of the cost handbook.

TABLE CI-1

COST INFLATION FACTORS

| YEAR | INFLATION FACTOR |
|--------|------------------|
| 1976 | 1.000 |
| 1977 | 1.092 |
| 1978 | 1.178 |
| → 1979 | 1.271 |
| 1980 | 1.365 |

In the example problem we assumed a five year program beginning in 1977 which would put the mid point of the program at mid-1979 (January 1977 + 2 years = July 1979) which gives a factor of 1.271. This factor is used to adjust the 1976 cost to the production mid year.

| |
|--|
| TOTAL COST PER ENGINE (\$ 2,815) |
| INFLATION FACTOR x (1.271) = |
| ADJUSTED COST PER ENGINE (\$ 3,578) |
| INSERT THIS VALUE IN COST SUMMARY TABLE |

This adjusted cost is the component cost that should be inserted on the cost summary sheet.

| AIR INDUCTION SYSTEM | (COMPONENT) | (SUBASSY) |
|----------------------------|-------------|-----------|
| A-1- INLET ASSEMBLY | 3,578 | |
| A-2- INLET AFT FAIRING | | |
| A-3- INLET SIDE FAIRING | | |
| A-5- INLET OPTIONS | | |
| INLET OPTIONS | | |
| TOTAL AIR INDUCTION SYSTEM | | |

Step 13. Repeat steps 4 through 12 for the second component on the cost summary sheet. Continue until all of the component costs have been calculated and recorded on the cost summary sheet.

All of the component cost computation sheets are similar to the one used for this example, but with some small variations. The greatest difference is that all components do not have three cost elements to compute. Instead of having tooling, materials and manufacturing cost elements, the component cost is "total cost" as seen in the case of the sustainer igniter (component B-4-1-1) .

| | | | | | | | | |
|--|-----------------|------------------|---------------|----------------------------|------------------------|-----------------------|----------------------|---------------|
| COMPONENT ID NO.: B-4-1-1 | | | | NO. ENGINES REQD: | | TOTAL COMPONENTS REQD | | |
| COMPONENT DESCRIPTION: SUSTAINER IGNITER - EXTERNAL - LFRJ | | | | ASSUMED PRODUCTION: | | YEARS: | | MID-YEAR |
| | | | | ASSUMED INFLATION FACTOR: | | (SEE TABLE CI-1) | | |
| BASELINE COST COMPONENT SIZE: D = 15" | | | | COMPONENT PRODUCTION RATE: | | PER MONTH | | |
| SELECTED COMPONENT OPTION: | | | | TOOLING RATE FACTOR: | | (SEE TABLE TR-1) | | |
| SELECTED COMPONENT SIZE: D = | | | | SPECIAL FACTORS: | | | | |
| NO. COMPONENTS REQD PER ENGINE: | | | | | | | | |
| BASELINE COST | OPTIONS | | | | QUANTITY FACTOR CURVES | QUANTITY FACTOR | COMPUTED SIZE FACTOR | OTHER FACTORS |
| | DUAL INITIATORS | DUAL BRIDGEWIRES | SIMPLE NOZZLE | | | | | |
| TOTAL COST | \$ 9,127 | \$ 8,116 | \$ 7,483 | \$ | TC-1 | | | |

The tables and figures to use are also slightly different, but the methodology for computing cost is identical.

As the cost estimator continues down the list, he records the cost of each component on the cost summary sheet.

Step 14. The only remaining cost computation is that of the final assembly. There is a schematic flow chart of the final assembly operations and a cost computation sheet for each of the eight ramjet engine types. Select the appropriate cost computation sheet and compute costs exactly as they were done for the components. Record the assembly cost on the cost summary sheet.

Step 15. The major sub-assembly costs can now be determined by adding all of the individual component costs under each section. The total engine costs are then computed by adding all of the sub-assembly costs and the final assembly cost. A completed cost summary sheet is attached.

TABLE I-1 COST SUMMARY SHEET

| LIQUID FUEL RAMJET - INTEGRAL ROCKET/RAMJET | | | | | |
|---|-------------|------------|--|-------------|------------|
| AIR INDUCTION SYSTEM | (COMPONENT) | (SUBASSY) | FUEL SYSTEM | (COMPONENT) | (SUBASSY) |
| A 1-2 INLET ASSEMBLY | (3,578) | | C-1-1 SUSTAINER FUEL | (86) | |
| A 2-1 INLET AFT FAIRING | (1,051) | | C-4-1-2 FUEL TANK | (3,337) | |
| A 3-1 INLET SIDE FAIRING | (784) | | C-6-1-1 FUEL DELIVERY | (3,360) | |
| A 5- INLET OPTIONS | (-) | | C-6-2- FUEL CONTROL | (902) | |
| INLET OPTIONS | (-) | | C-8-1 MANIFOLDS/INJECTORS | (204) | |
| TOTAL AIR INDUCTION SYSTEM | | (5,413) | C-9- FMS COMPARTMENT | (1,238) | |
| BOOSTER/COMBUSTOR | | | C-12- R.A.T. SCOOP | (765) | |
| B 1-1-2 COMBUSTOR CHAMBER | (2,377) | | C-13-3 FUEL SYST OPTIONS | (1,135) | |
| B 3-1 SUSTAINER NOZZLE | (1,487) | | -4 FUEL SYST OPTIONS | (346) | |
| B 4-1-1 SUSTAINER IGNITER | (895) | | TOTAL FUEL SYSTEM | | (11,373) |
| B 5-2 BOOSTER IGNITER | (994) | | FINAL ASSEMBLY | | |
| B 6-2-2 BOOSTER PROPELLANT | (3,031) | | E-1 FINAL ASSY | | (3,003) |
| B 7-1-3 BOOSTER NOZZLE | (1,844) | | TOTAL RAMJET SYST COST | | (37,364) |
| B 8-1 NOZZLE RETENTION | (150) | | ENGINE SIZE: 12" DIAM | | |
| B 11 DOME OR CASE PORT COVER | (111) | | MATERIAL: 4130 STEEL | | |
| B 13-5 BOOSTER/COMB OPTIONS | (5,970) | | PRODUCTION QUANTITY: 2000 | | |
| -8 BOOSTER/COMB OPTIONS | (716) | | PRODUCTION TERM: FROM JAN 1977 TO JAN 1982 | | |
| - BOOSTER/COMB OPTIONS | (-) | | OTHER CHARACTERISTICS: | | |
| TOTAL BOOSTER/COMBUSTOR | | (17,575) | | | |

8. VERIFICATION OF METHODOLOGY

Since there is little production cost data directly applicable to ramjet engines, the verification of the accuracy of the Vought methodology has been attempted by making comparison with a number of other cost estimates on ramjets or ramjet sub-assemblies. A brief discussion of some of these comparisons follows:

Solid Rocket Motor: The most meaningful accuracy test is one which permits comparison of costs predicted by the Vought methodology with actual historical cost data. The solid rocket motor represents perhaps the only sub-assembly included in the Vought methodology for which such a historical cost data base exists. Booz-Allen completed a study in 1975 in which a Cost Estimating Relationship (CER) was developed from historical cost data for 27 different solid motors. The CER selected is based upon total motor weight, propellant mass fraction, and specific impulse, and fits the data with a standard estimate error of 46%. In order to compare the Vought methodology and Booz-Allen CER, costs were generated using both approaches for three different solid motors. One of the solid motors has a 15-inch diameter and 35-inch cylindrical length. The second and third motors are 6 inches in diameter and have cylindrical lengths of 35 and 75 inches. The Vought methodology assumptions and results are shown in Table 19. The assumptions and results for the Booz-Allen CER are shown in Table 20.

The Vought methodology assumptions for case metallics and propellant types are consistent with the motors evaluated by Booz-Allen. The propellant weights used as input to the Booz-Allen approach are those supplied with the information furnished by Rocketdyne. The mass fractions shown are typical of solid motors. However, an examination of the Booz-Allen CER disclosed that variation in mass fraction from 0.6 to 0.85 at constant propellant weight results in cost changes of only 5 percent. The sea level specific impulse assumptions shown are achievable with the propellant selected. However, it should be noted that the Booz-Allen CER is heavily specific impulse weighted and a reduction in specific impulse of 10 sec results in a cost decrease of approximately 8 percent.

A comparison of the cost estimates can be seen in Table 21. The table shows the ratio of the costs for each of the three rocket motors at the three different quantities. The only real significant differences in estimates occurs for the unit number one costs where it is seen that Vought's methodology predicts significantly higher costs. This is probably because the entire "production tooling" cost is contained in that estimate.

TABLE 19

COST SUMMARY FOR SIMPLE BOOSTERS USING VOUGHT DEVELOPED METHODOLOGY

| Component | Cost @ Unit 1 (\$) | Avg Cost for 1500 Units | Avg Cost for 5000 Units |
|---|-----------------------|----------------------------|----------------------------|
| . 4130 Case and Nozzle Metallics . HTPB High Smoke Propellant . 15" Diameter Case | | | |
| . 35" Cylindrical Motor Length . 1976 Dollars | | | |
| Case | 130,774 | 1,777 | 1,477 |
| Nozzle | 62,100 | 1,664 | 1,436 |
| Igniter | 2,936 | 934 | 669 |
| Propellant | 55,770 | 4,877 | 3,559 |
| Total | 251,580 | 9,252 | 7,141 |
| . 4130 Case and Nozzle Metallics . HTPB High Smoke Propellant . 6" Diameter Case | | | |
| . 35" Cylindrical Motor Length . 1976 Dollars | | | |
| Case | 75,120 | 1,091 | 901 |
| Nozzle | 23,119 | 492 | 415 |
| Igniter | 2,230 | 354 | 254 |
| Propellant | 33,406 | 2,259 | 1,604 |
| Total | 133,875 | 4,196 | 3,174 |
| . 4130 Case and Nozzle Metallics . HTPB High Smoke Propellant . 6" Diameter Case | | | |
| . 75" Cylindrical Motor Length . 1976 Dollars | | | |
| Case | 83,263 | 1,171 | 970 |
| Nozzle | 23,119 | 492 | 415 |
| Igniter | 2,230 | 354 | 254 |
| Propellant | 43,267 | 2,582 | 1,851 |
| Total | 151,879 | 4,599 | 3,490 |

TABLE 20

SOLID MOTOR COSTS BASED ON BOOZ-ALLEN CER

| Element | Solid Motor Description | | |
|--|----------------------------|---------------------------|---------------------------|
| | 15" Diameter 25" Length | 6" Diameter 36" Length | 6" Diameter 75" Length |
| Propellant Wt., lbs | 362 | 53 | 108 |
| Mass Fraction | 0.70 | 0.70 | 0.70 |
| Specific Impulse, sec. (at sea level) | 250 | 250 | 250 |
| Unit 1 Base Cost (1973 Dollars) | 17,110 | 4,208 | 6,992 |
| Unit 1 Cost Adj. for Fwd and Aft Attachments, Fin Actuator Bosses, and Temperature Capability | 23,400 | 5,755 | 9,562 |
| Adjusted Unit 1 Cost in 1976 Dollars (per Ref. 5, Engine Proc.) | 32,339 | 7,953 | 13,215 |
| Adjusted Avg. Unit Cost @ 1,500 Units | 10,284 | 2,529 | 4,202 |
| Adjusted Avg. Unit Cost @ 5,000 Units | 8,246 | 2,028 | 3,370 |

TABLE 21

COMPARISON BETWEEN BOOZ-ALLEN AND VOUGHT COST ESTIMATE

| Solid Motor | Unit No. 1 Cost Ratio (Vought/B-A) | Unit 1500 Cost Ratio (Vought/B-A) | Unit 5000 Cost Ratio (Vought/B-A) |
|------------------------|--|---|---|
| 15" Diam 35" Length | 7.77 | 0.899 | 0.866 |
| 6" Diam 35" Length | 16.83 | 1.66 | 1.56 |
| 6" Diam 75" Length | 11.49 | 2.27 | 1.03 |

Inlet Assembly: The 2-D sheet metal inlet costs generated by Vought for the cost methodology have been compared with cost estimates made by Boeing for a 2-D sheet metal inlet designed for the Modern Ramjet Engine (MRE). In order that the two inlet design concepts have similar complexity, the Vought inlet concept must include the basic inlet, two side fairings, an aerodynamic grid, and an inlet extension (welded to combustor and normally considered a part of the combustor assembly). The Vought inlet assembly thus defined has 32 detail parts including the cast inlet extension. The Boeing inlet has approximately 39 detail parts. Since the Vought inlet extension is a casting which takes the place of several detail parts, the two inlet assemblies are considered to be comparable with regard to part number complexity.

Cost estimates generated using the Vought methodology are presented in Tables 22 and 23 for inlets constructed from 4130 and Inconel 718. These data are applicable to an inlet capture area of approximately 18 square inches and are based on a mid-1976 economy. In order to be able to compare these data with the Boeing data, adjustments are required for capture area increase to 40 square inches and de-escalation to a mid-1974 economy. A capture area of 40 square inches was calculated for the MRE inlet without the inlet precompression shroud. The shroud does not contribute significantly to the Boeing inlet cost and would result in an excessive correction if accounted for in the Vought size factor. The correction factors and adjusted data are shown in Table 24.

A comparison of the adjusted Vought data and the Boeing data shown in Table 24 shows that the Boeing data is lower by 22 percent for the 4130 material at 2,000 units. Deleting the perforation bleed holes and seal ring groove on the Vought inlet (these items are not included in the Boeing design) reduces the difference to 15.4 percent. Comparable cost data for the manufacturing element of the Inconel 718 inlets shows that the Boeing estimate is 46 percent lower than the Vought estimate. The source of this rather large difference in the Inconel estimate may be due to a proportionately greater amount of machining required for the Vought inlet design.

TABLE 22

COST SUMMARY FOR 2-D 4130 STEEL INLET ASSEMBLY USING VOUGHT DEVELOPED METHODOLOGY

| . 18 in ² Capture Area . 1976 Dollars | | . Inlet Extension, Aero Grid, and Side Fairings included | | |
|---|---------|---|--------------------------|------------------------------|
| Component | Element | Cost @ Unit 1 | Av. Cost for 20 Units | Avg. Cost for 2,000 Units |
| 2-D Sheet Metal Inlet | Mfg. | 6,628 | 3,911 | 1,186 |
| | Matls. | 58 | 50 | 37 |
| | Tooling | 98,013 | 4,901 | 157 |
| | Total | 104,699 | 8,862 | 1,380 |
| 2-D Inlet Side Fairings | Mfg. | 1,382 | 815 | 247 |
| | Matls. | 34 | 29 | 22 |
| | Tooling | 22,546 | 1,127 | 34 |
| | Total | 23,962 | 1,971 | 303 |
| Inlet Extension (Costed as part of combustor) | Mfg. | 509 | 300 | 91 |
| | Matls. | 122 | 104 | 78 |
| | Tooling | 21,047 | 1,052 | 32 |
| | Total | 21,678 | 1,456 | 201 |
| Aerodynamic Grid | Mfg. | 294 | 173 | 53 |
| | Matls. | 104 | 89 | 67 |
| | Tooling | 13,569 | 678 | 20 |
| | Total | 13,967 | 940 | 140 |
| Total Assy | Mfg. | 8,813 | 5,199 | 1,577 |
| | Matls. | 318 | 272 | 204 |
| | Tooling | 155,175 | 7,758 | 243 |
| | Total | 164,306 | 13,229 | 2,024 |

TABLE 23

COST SUMMARY FOR 2-D INCONEL-718 INLET ASSEMBLY USING VOUGHT DEVELOPED METHODOLOGY

| . 18 in ² Capture Area | | . Inlet Extension, Aero Grid, and Side Fairings included | | |
|---|---------|--|------------------------|---------------------------|
| Component | Element | Cost @ Unit 1 | Avg. Cost for 20 Units | Avg. Cost for 2,000 Units |
| 2-D Sheets Metal Inlet | Mfg. | 17,622 | 10,397 | 3,154 |
| | Matls. | 545 | 466 | 350 |
| | Tooling | 81,685 | 4,084 | 123 |
| | Total | 99,852 | 14,947 | 3,627 |
| 2-D Inlet Side Fairings | Mfg. | 2,573 | 1,518 | 461 |
| | Matls. | 318 | 272 | 204 |
| | Tooling | 14,843 | 742 | 22 |
| | Total | 17,734 | 2,532 | 687 |
| Inlet Extension (Costed as part of combustor) | Mfg. | 2,036 | 1,201 | 364 |
| | Matls. | 620 | 530 | 399 |
| | Tooling | 21,047 | 1,052 | 32 |
| | Total | 23,703 | 2,783 | 795 |
| Aerodynamic Grid | Mfg. | 515 | 304 | 92 |
| | Matls. | 129 | 110 | 83 |
| | Tooling | 13,569 | 678 | 20 |
| | Total | 14,213 | 1,092 | 195 |
| Total Assy. | Mfg. | 22,746 | 13,420 | 4,071 |
| | Matls. | 1,612 | 1,378 | 1,036 |
| | Tooling | 131,144 | 6,556 | 197 |
| | Total | 155,502 | 21,354 | 5,304 |

TABLE 24

2-D SHEET METAL INLET COST COMPARISON

| Vought Size Factors for 40 in ² Capture Area | | |
|---|--------|-------------|
| Element | 4130 | Inconel 718 |
| Mfg. | 1.3162 | 1.3250 |
| Matls. | 2.1995 | 2.1995 |
| Tooling | 1.3266 | 1.2634 |

Inflation Factor for 1974 to 1976 Dollars (Reference 5)

Escalation index for Engine Proc, 1974 to 1976 dollars is 1.226.

| Comparison of Boeing Costs with Vought Costs Adjusted to 40 in Ac and 1974 \$ | | | | | | |
|---|-----------------------|-----------------------|------------------------------|-----------------------|-----------------------|------------------------------|
| Element | Vought Cum Avg. Costs | | | Boeing Cum Avg. Costs | | |
| | 4130 @ 20 Units | 4130 @ 2,000 Units | Inconel 718 @ 2,000 Units | 4130 @ 20 Units | 4130 @ 2,000 Units | Inconel 718 @ 2,000 Units |
| Mfg. | 5,582 | 1,693* | 4,400** | 4,332 | 1,366 | 2,083 |
| Matls. | 488 | 366 | 1,859 | 229 | 229 | Not reported |
| Tooling | 8,395 | 263 | 203 | 6,596 | 220 | Not reported |
| Total | 14,465 | 2,322 | 6,462 | 11,157 | 1,815 | Not reported |

* 1,515 with bleed holes and seal ring groove deleted

** 3,842 with bleed holes and seal ring groove deleted

Complete Engine Assemblies: A number of ramjet engine cost estimates have been available through references (1), (2) and (17). A summary of these is presented in Table 25. During the buildup and checkout of the Vought Cost Methodology a number of miscellaneous engine costing exercises have also generated some cost data. In some cases, the costs were computed using the engine configuration and quantity specified in the reference documents (as well as they could be defined) to determine how close the cost estimates compared. The Vought cost estimates are presented in Table 26. Note that the costs are broken down by major sub-assembly to give some visibility of the key cost driver in the system cost.

A comparison of costs has been made between the two sets of estimates for the engines that are near matches in size and quantity. The "other" engine costs have been adjusted where necessary to 1976 costs by using the OSD Escalator Indices reported in reference (2). These comparisons are shown in Table 27.

Study of the table reveals that the Vought Methodology consistently predicts higher costs of the engine assemblies than any of the previously reported costs. The ratio of costs goes from 1.009 to 2.257, which on the surface does not appear to be a good correlation. There are several possible explanations:

- 1) The other estimates are overly optimistic.
- 2) The Vought costs include more components than the other estimates considered.
- 3) The other estimates were made on the basis of only conceptual definitions of hardware which were perhaps unrealistic for flight hardware.

It is believed that some of each of the above factors may account for the differences; however, it is not possible with the limited amount of data that is currently available to make a more thorough assessment.

One factor that was present in the comparisons was the lack of specific information on the ramjet engines that were previously costed. Information on structural materials, fuel controls, etc, were not always available. The Vought methodology required this data be included and it is possible that some different assumptions were made.

The disparity between estimates should not be of major concern. The important thing is that the methodology and the approach taken in the development of the methodology is sound. If production cost data becomes available that disproves some of the detail cost data generated by Vought for the baseline system, the baseline costs can be easily adjusted or modified in whatever manner is believed appropriate. It is Vought's belief that the cost numbers contained in this document and in the Cost Handbook are the best available to date, and should be used by the government and industry in projecting realistic production costs.

TABLE 25
MISCELLANEOUS RAMJET COST DATA

| Engine No. | Ramjet | Diameter (Inches) | Quantity | System | Unit Cost (\$) | Year | Cost Reference |
|------------|-------------------|-------------------|----------|--|----------------|------|--|
| (1) | LFRJ-IRR (Series) | 9 | 1500 | ↑ Booz-Allen Estimate ↓ | 5,930 | 1973 | In A. Victor Paper Ref. (2) |
| (2) | | 12 | 1500 | | 7,907 | | |
| (3) | | 15 | 1500 | | 10,572 | | |
| (4) | LFRJ (Med Cost) | 17.5 | 3000 | Worked example | 34,463 | | A. Victor Paper |
| (5) | SFRJ-IRR | 8.5 | 1500 | Advanced Integrated Air to Air Missile (AIAAM) Study | 6,680 | 1973 | P.G. Fry, 1976 JANNAF Propulsion Meeting Vol. 5 |
| (6) | SDR-IRR | 8.5 | 1500 | | 8,115 | | |
| (7) | LFRJ-IRR | 8.5 | 1500 | | 9,165 | | |
| (8) | LFRJ-IRR | 12.5 | 5000 | ↑ Low Cost Propulsion Integration Study MAC-DAC Program. ↓ | 15,915 | 1975 | ↑ Unpublished Data Informally Received From AFAPL. ↓ |
| (9) | SDR-IRR | 12.5 | 5000 | | 15,250 | | |
| (10) | SFRJ-IRR | 12.5 | 5000 | | 12,555 | | |
| (11) | LFRJ-IRR | 8 | 5000 | | 11,370 | | |
| (12) | SDR-IRR | 8 | 5000 | | 10,285 | | |
| (13) | SFRJ-IRR | 8 | 5000 | | 8,015 | | |
| (14) | LFRJ-IRR | 6 | 5000 | | 8,305 | | |
| (15) | SDR-IRR | 6 | 5000 | | 6,000 | | |
| (16) | SFRJ-IRR | 6 | 5000 | | 4,860 | | |

TABLE 26

VOUGHT COST CALCULATIONS

| ENGINE NO. | TYPE RAMJET | DIAMETER (IN.) | INLETS | QUANTITY | SUB ASSEMBLY COSTS SA | UNIT TOTAL COST(\$) |
|------------|-------------|----------------|--------|----------|--|---------------------|
| (1) | LFRJ-IRR | 12 | 2 | 5000 | Air Induct. 3,460 Boost/Comb 6,225 Fuel Mgt 5,630 Final Assy <u>2,028</u> | 17,343 |
| (2) | SDR-IRR | 6 | 2 | 5000 | AI 2,140 B/C 3,637 FM 2,771 FA <u>935</u> | 9,483 |
| (3) | LFRJ-IRR | 15 | 4 | 1500 | AI 9,076 *B/C 12,212 FM 9,825 FA <u>2,862</u> | 33,975 |
| (4) | LFRJ-IRR | 17.5 | 4 | 3000 | AI 9,724 *B/C 17,992 FM 10,981 FA <u>2,989</u> | 41,686 |
| (5) | SFRJ-IRR | 8.5 | 2 | 1500 | AI 4,144 B/C 5,502 FM 828 FA <u>1,339</u> | 11,813 |
| (6) | LFRJ-IRR | 12.5 | 4 | 5000 | AI 6,048 6,383 7,021 2,148 | 21,600 |

*Includes thermal insulation cost.

TABLE 27

COMPARISON OF RAMJET ENGINE COST ESTIMATES

| VOUGHT ENGINE NO. | ENGINE DESCRIPTION | QUANTITY | UNIT COST | COMPARED TO OTHER COST | | |
|-------------------------|-----------------------|----------|-----------|------------------------|--------|-----------------------------|
| | | | | REPORTED ENGINE NO. | COST* | RATIO VOUGHT \$/OTHER \$ |
| (1) | 12" LFRJ-IRR | 5000 | 17,343 | (8) | 17,189 | 1.009 |
| (2) | 6" SDR-IRR | 5000 | 9,483 | (15) | 6,480 | 1.463 |
| (3) | 15" LFRJ-IRR | 1500 | 33,975 | (3) | 15,212 | 2.233 |
| (4) | 17.5" LFRJ IRR | 3000 | 41,686 | (4) | 34,463 | 1.210 |
| (5) | 8.5" SFRJ-IRR | 1500 | 11,813 | (5) | 9,612 | 1.229 |
| (6) | 12.5" LFRJ-IRR | 5000 | 21,600 | (8) | 17,189 | 1.257 |

* Adjusted to 1976 \$

SECTION IV POTENTIAL APPLICATION OF COST METHODOLOGY

The cost methodology developed during this program can be used in a number of ways to help the ramjet system analyst evaluate his ramjet concept. The methodology can be employed to identify major cost drivers, investigate cost sensitivity to design changes, support general costing for proposals and even be useful in cost/effectiveness trade studies.

Vought has had occasion to use the methodology to make some brief studies of ramjet components and configurations in connection with some of its advanced missile studies.

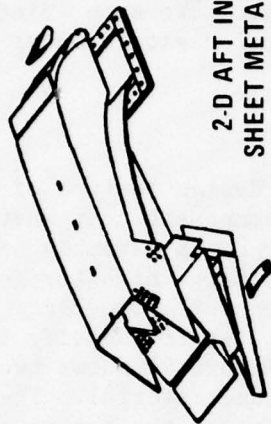
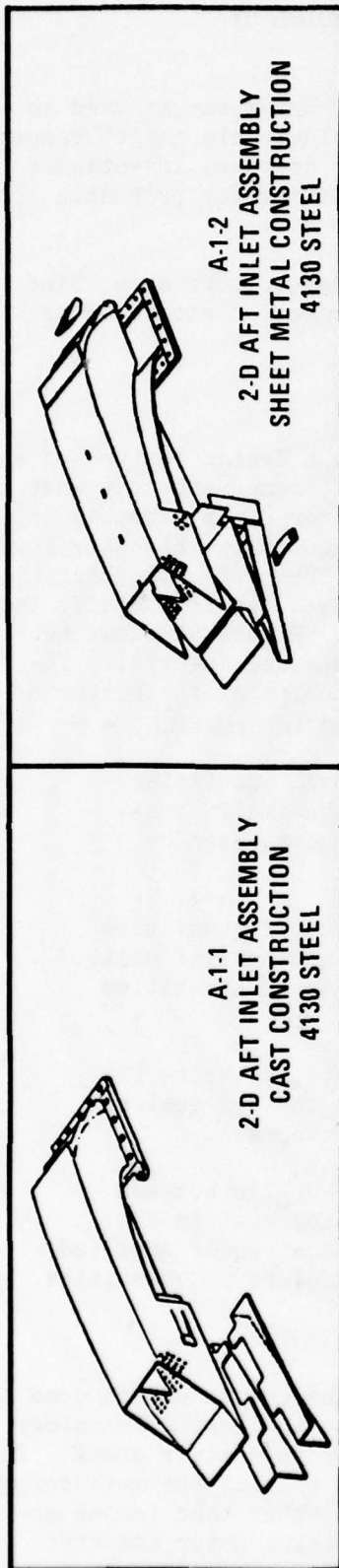
1. COST DRIVER STUDIES

The term cost driver is often used to denote a design feature of a component that is primarily responsible for making that component cost what it does. The reason for wanting to identify the cost driver of an assembly or subassembly of a system is to gain insight on why the costs are high (or low) and thereby be able to design a lower cost assembly. The cost methodology is able to show the variation in cost between designs as well as to identify the major cost factors at different production quantities. Figure 41 shows two different 2-dimensional inlet designs, both made of the same material. The cost breakdown on each of the inlets is shown in the tables at the bottom of the figure. A look at the tables reveals the following information.

- (a) Tooling costs are obviously high for small quantities. If the production quantity is going to be small, considerable attention to reducing tooling costs can be very productive.
- (b) Tooling costs become rather insignificant if quantities get out into the thousands or tens of thousands of units, so efforts to reduce tooling costs for large quantities is not very significant.
- (c) Design variations greatly influence costs. Observe the variation in manufacturing cost between the two designs. There are obvious trade-offs that might be made.
- (d) Material costs are not important in one design but are extremely important in the other. The key cost in the one design is the large casting which is a vendor supplied part. This is a major cost factor regardless of quantities.

2. GENERAL COSTING OF PROPOSALS

Vought has recently made some proposals to the government on some ramjet missile development programs and was able to use the cost methodology to supplement or back up the independent cost estimates in certain areas. It is conceivable that the cost methodology or at least a part of the methodology could be used for estimating production hardware costs other than ramjet engines in much the same way that Vought used the Army Rocket Motor Computer program to develop cost data for ramjet components.



SYSTEM COMPONENT 1 A-1-1 - 2-D AFT INLET ASSY - CAST CONSTRUCTION

| QUANTITY | 1 | | 10 | | 100 | | 1,000 | | 5,000 | | 10,000 | |
|---------------|---------|-------|--------|-------|-------|-------|-------|-------|-------|-------|--------|-------|
| | \$ | % | \$ | % | \$ | % | \$ | % | \$ | % | \$ | % |
| TOOLING COST | 166,577 | 93.2 | 16,658 | 62.7 | 1,666 | 18.6 | 400 | 6.5 | 133 | 2.4 | 83 | 1.5 |
| MFG COST | 4,841 | 2.7 | 3,389 | 12.8 | 1,752 | 19.5 | 968 | 15.7 | 799 | 14.4 | 764 | 14.1 |
| MATERIAL COST | 7,248 | 4.1 | 6,487 | 24.5 | 5,545 | 61.9 | 4,784 | 77.8 | 4,610 | 83.2 | 4,594 | 84.4 |
| SELLING PRICE | 178,666 | 100.0 | 26,533 | 100.0 | 8,963 | 100.0 | 6,152 | 100.0 | 5,542 | 100.0 | 5,441 | 100.0 |

SYSTEM COMPONENT 2 A-1-2 - 2-D AFT INLET ASSY - SHEET METAL CONSTRUCTION

| QUANTITY | 1 | | 10 | | 100 | | 1,000 | | 5,000 | | 10,000 | |
|---------------|---------|-------|--------|-------|-------|-------|-------|-------|-------|-------|--------|-------|
| | \$ | % | \$ | % | \$ | % | \$ | % | \$ | % | \$ | % |
| TOOLING COST | 98,013 | 91.9 | 9,801 | 61.9 | 980 | 23.8 | 235 | 11.8 | 78 | 5.1 | 49 | 3.4 |
| MFG COST | 8,555 | 8.0 | 5,989 | 37.8 | 3,097 | 75.1 | 1,711 | 86.1 | 1,412 | 92.3 | 1,351 | 93.8 |
| MATERIAL COST | 63 | 0.1 | 56 | 0.3 | 48 | 1.1 | 42 | 2.1 | 40 | 2.6 | 40 | 2.8 |
| SELLING PRICE | 106,631 | 100.0 | 15,846 | 100.0 | 4,125 | 100.0 | 1,988 | 100.0 | 1,530 | 100.0 | 1,440 | 100.0 |

FIGURE 41 VARIATION IN COST ELEMENTS WITH QUANTITY

3. COST/EFFECTIVENESS STUDIES

In many instances it is desirable to know the relationship between system performance and cost. As an example, Vought has been conducting in-house studies of LFRJ-powered missiles to perform certain missions. A baseline system design was established and its basic performance characteristics determined. Performance trade studies were conducted for small variations in the missile design using conventional aerodynamic and propulsion analysis techniques; however, it was also of interest to know what impact these variations had on cost--both RDT and E cost and Production Cost. The Vought ramjet cost methodology was employed to show the expected variation. Table 28 shows the results of the cost analysis.

TABLE 28
LFRJ ENGINE PRODUCTION COST SUMMARY IN 1977 DOLLARS

| | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
|------------------------|------|------|------|------|------|------|------|------|------|
| Booster Diameter | 15.5 | 15.5 | 15.5 | 15.5 | 15.5 | 15.5 | 17.0 | 17.0 | 17.0 |
| Fuel Tank Diameter | 15.0 | 15.0 | 15.0 | 15.5 | 15.5 | 15.5 | 17.0 | 17.0 | 17.0 |
| Vehicle Length | 169 | 179 | 189 | 169 | 179 | 189 | 169 | 179 | 189 |
| Capture Area/Inlet | 18 | 18 | 18 | 18 | 18 | 18 | 23 | 23 | 23 |
| Booster Case Length | 43.3 | 44.5 | 45.8 | 44.2 | 45.9 | 47.6 | 39.7 | 41.3 | 42.9 |
| Fuel Tank Case Length | 54.5 | 63.3 | 72.0 | 54.9 | 63.2 | 71.4 | 57.4 | 65.9 | 74.2 |
| FMS Compartment Length | 8.5 | 8.5 | 8.5 | 8.8 | 8.8 | 8.8 | 9.6 | 9.6 | 9.6 |

BASELINE

1977 \$ Cumulative Average Cost for 2000 Production Units

| | | | | | | | | | |
|---------------------------|-------|--------|-------|-------|-------|-------|-------|-------|-------|
| Air Induction Sys. Cost | 2650 | 2650 | 2650 | 2650 | 2650 | 2650 | 2650 | 2650 | 2950 |
| Booster/Combustor Cost | 18700 | 18850 | 19050 | 18900 | 19000 | 19200 | 20150 | 20550 | 20800 |
| Fuel System Cost | 12150 | 12300 | 12450 | 12450 | 12600 | 12750 | 13800 | 14050 | 14150 |
| Final Assembly Cost | 2850 | 2850 | 2850 | 2900 | 2900 | 2900 | 3200 | 3200 | 3200 |
| Total RJ Engine Cost | 36350 | 36650 | 37000 | 36900 | 37150 | 37500 | 40100 | 40750 | 41100 |
| Cost from Baseline | - 800 | - 500 | - 150 | - 250 | 0 | 350 | 2950 | 3600 | 3950 |
| % Deviation from Baseline | - 2.1 | - 1.34 | - .40 | - .67 | 0 | .94 | 7.94 | 9.69 | 10.63 |

SECTION V

CONCLUSIONS AND RECOMMENDATIONS

This program has attempted to advance the status of ramjet cost estimating techniques by the establishment of a significantly large cost data base and the generation of a handbook-type methodology to use the data base for predicting costs of ramjets. The methodology and data base are applicable to a large number of ramjet types and configurations and can handle variations in size, production quantities and production rates.

The methodology has been designed to be used by cost estimators with only limited knowledge of ramjet engines. It is judged to be fast, simple to use, flexible and accurate.

The methodology is published in a separate volume called "The Ramjet Production Cost Handbook." The handbook is also published in loose leaf form in order to facilitate the working of the handbook and to allow for future additions as new cost data become available.

The methodology has been checked by working some sample problems, and it has been used by Vought in some related missile cost/effectiveness and cost driver studies. There are areas where the methodology can be improved. Several things are specifically recommended. One is the computerization of the data base and the cost computation. Another is the expansion of the data base, and the third is the addition of some general engine performance predictions capability.

1. COMPUTERIZATION OF COST METHODOLOGY

The current methodology has been designed to produce the cost of a specific ramjet engine configuration in approximately 2 to 4 hours using tables, curves, and quadratic equations contained in a handbook. In certain studies, it is often desirable to investigate the impact of slight variations in the design--such as alternate manufacturing processes, configurations, materials, or even sizes on cost variations. However, it would be very time consuming to make a complete analysis of a number of variables unless the computations can be automated by a rather simple computer program.

The computerization of the program would allow a rapid assessment of a large number of configurations and design variables. It would provide a valuable tool in a "Design-to-Cost" study of ramjet engines. It could be used to identify which components were the primary cost drivers under certain situations as well as identifying why they were the cost drivers (labor, materials, tooling, etc.).

The basic cost methodology lends itself quite well to computer implementation since it is founded on a building block approach. The generation of a routine to manipulate the basic computations and to store the baseline cost data can be accomplished with a nominal amount of time.

2. EXPANSION OF COST DATA BASE

The current program has resulted in the identification and costing of around 130 specific components many of which are constructed of three different materials making a total of around 300 basic components that make up the baseline data base for the cost handbook. This number was the result of a compromise between time and money available on the contract and the virtually unlimited configurations, materials, and manufacturing processes that are possible candidates for ramjet engines.

The present data base for components is a spin-off of the Vought designed and built ALVRJ Liquid Fueled Integral Rocket/Ramjet. Consequently, most of the baseline components are basically designed for a 15-inch diameter engine. The costing methodology provides for a scaling up or down of the baseline components' costs to cover a range of engine diameters from a nominal 6 inches to 18 inches. While the approach is basically sound, there are some aspects of the costing which it does not consider--that being the possibility of component "redesign" to take advantage of manufacturing processes or stock materials that could result in more simple designs and consequently less expensive manufacturing costs. This is particularly true for the smaller engine sizes where stock tubing might be substituted for a rolling and welding operation using sheet stock materials. In similar manner, many components involving the joining of many small parts like an inlet assembly might be redesigned to eliminate a large number of individual parts by combining subcomponents and parts or combining assembly operations.

An expansion of the components data base to include additional configurations, manufacturing processes, and material of construction would provide a broader spectrum of choices for the cost handbook user in attempting to relate his specific design to components listed in the handbook. It would result in higher confidence in the cost estimating because it would require less approximating on the cost equivalence between components of slightly differing designs. In addition, a fresh look should be given to the component data base to determine if smaller engines are being unnecessarily penalized by simply scaling down a 15" diameter engine component. If it is apparent that the smaller engines can be produced with more simple designs, an adjustment should be made to the predicted costs to account for this. The net result should be the generation of more realistic costs for the smaller engines.

A "design-to-cost" type study of the baseline components should be made to determine where fabrication processes and materials might be modified slightly to accommodate the small (6 to 10 inch diameter) engine. If it is determined that there is a special relationship that exists between size and design simplification and therefore cost reduction, this relationship should be established. The review should concentrate on the high cost components and the fabricated components like inlets, combustors, nozzles, and fuel tanks.

3. SUPPLEMENTAL PERFORMANCE DATA

Air Force tactical missile requirements of the future may impose weight, range, speed and maneuverability requirements on propulsion systems that can only be met with ramjet propulsion systems. Many of the systems analysis engineers are reluctant to evaluate ramjet engines for their mission

studies because they do not have sufficient knowledge of the performance potential or the cost of ramjet engines. The current program will provide a tool that can be used to generate good cost numbers if the user has already determined the size and design/construction features of a particular ramjet propulsion system. There is still lacking a method by which the user can determine the configuration of a ramjet which can potentially satisfy specified mission requirements.

It is possible to create a section of the cost methodology handbook which will permit the user to readily obtain reasonable approximations of range, weight, and ramjet engine cost with a minimum of required input information.

Use of an existing Vought computer routine can be made to generate parametric performance data based upon typical inputs. Inputs which are judged to have the least effect on results will be assigned typical values and will remain constant for the analyses. Inputs which are judged to have the greatest impact on results will be assigned a range of values. This latter category will consist of missile diameter, engine length, nonpropulsive weight, ramjet type, and trajectory. The variables have been necessarily limited in order to achieve an approach which will produce reasonable accuracy at minimum program cost. A summary of the recommended study configurations and assumptions is included in Table 29. The output data could be displayed as parametric graphs, tables, or equations and could be organized such that the user is not required to be knowledgeable in ramjet technology status or limits.

TABLE 1-1. BASELINE COMPONENT COST ESTIMATES - UNIT NO. 1

(PRIME CONTRACTOR MANUFACTURED)

PAGE 1 OF 4

STRUCTURAL MATERIAL 17-4 STAINLESS STEEL

(PRIME CONTRACTOR MANUFACTURED)

| | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|--|---------------------|-----------------|------------------|--------------------|---------------------------------|------------------------|------------------------------|---------------------|------------------------------------|-------------------------------|
| COMPONENT | PRODUCTION MANHOURS | PRODUCTION COST | TOOLING MANHOURS | TOOLING LABOR COST | TOOLING MATERIALS NON-RECURRING | PURCHASED TOOLING COST | TOTAL TOOLING COST (4) + (6) | MATERIALS RECURRING | PURCHASED MATERIALS RECURRING COST | SELLING PRICE (2) + (7) + (9) |
| A-1 INLET ASSEMBLIES | | | | | | | | | | |
| A-1-1 2-D AFT INLET ASSEMBLY - CAST | 122.7 | 4,238 | 751 | 25,205 | 85,000 | 125,215 | 150,420 | 2,477 | 3,894 | 158,552 |
| A-1-2 2-D AFT INLET ASSEMBLY - SHEET METAL | 181.9 | 6,283 | 2,408 | 81,686 | -- | -- | 81,686 | 120 | 189 | 88,158 |
| A-1-3 AXISYMMETRIC AFT INLET ASSEMBLY - CAST | 27.9 | 964 | 2,345 | 79,538 | 52,524 | 77,374 | 156,912 | 915 | 1,438 | 159,314 |
| A-1-4 AXISYMMETRIC AFT INLET ASSEMBLY - SHEET METAL | 133.6 | 4,615 | 2,984 | 101,319 | -- | -- | 101,319 | 260 | 408 | 106,342 |
| A-1-5 CHIN INLET ASSEMBLY - CAST/SHEET METAL | 165.8 | 5,727 | 5,116 | 173,990 | 122,000 | 179,721 | 353,711 | 5,903 | 9,281 | 368,719 |
| A-1-6 CHIN INLET ASSEMBLY - SHEET METAL | 725.7 | 25,066 | 10,495 | 357,339 | -- | -- | 357,339 | 651 | 1,024 | 363,429 |
| A-1-7 AXISYMMETRIC PODED INLET ASSEMBLY - CAST/SHEET METAL | 128.2 | 4,428 | 1,124 | 37,919 | 14,000 | 20,624 | 58,543 | 1,099 | 1,728 | 64,699 |
| A-1-8 PITOT PODED INLET ASSEMBLY - SHEET METAL | 94.7 | 3,271 | 374 | 12,355 | -- | -- | 12,355 | 69 | 108 | 15,734 |
| A-2 INLET AFT FAIRINGS | | | | | | | | | | |
| A-2-1 2-D AFT INLET AFT FAIRING | 56.8 | 1,962 | 699 | 23,432 | -- | -- | 23,432 | 61 | 96 | 25,490 |
| A-2-2 AXISYMMETRIC AFT INLET AFT FAIRING | 57.4 | 1,983 | 699 | 23,432 | -- | -- | 23,432 | 74 | 116 | 25,531 |
| A-2-3 CHIN INLET AFT FAIRING | 53.2 | 1,838 | 2,817 | 95,627 | 3,000 | 4,419 | 100,046 | 457 | 719 | 102,603 |
| A-3 INLET SIDE FAIRINGS | | | | | | | | | | |
| A-3-1 2-D AFT INLET SIDE FAIRING | 41.2 | 1,423 | 447 | 14,843 | -- | -- | 14,843 | 70 | 110 | 16,376 |
| A-3-2 AXISYMMETRIC AFT INLET SIDE FAIRING | 42.1 | 1,454 | 447 | 14,843 | -- | -- | 14,843 | 68 | 107 | 16,404 |
| A-4 POD ATTACH FAIRING | 80.5 | 2,780 | 850 | 28,580 | -- | -- | 28,580 | 213 | 335 | 31,695 |
| A-5 OPTIONS | | | | | | | | | | |
| A-5-1 2-D INLET COVER | 29.2 | 1,009 | 586 | 19,581 | -- | -- | 19,581 | 436 | 764 | 21,354 |
| A-5-2 AXISYMMETRIC INLET COVER | 27.8 | 960 | 989 | 33,317 | -- | -- | 33,317 | 477 | 750 | 35,027 |
| A-5-3 CHIN INLET COVER | 32.5 | 1,123 | 1,119 | 37,749 | 3,000 | 4,419 | 42,168 | 470 | 739 | 44,030 |
| A-5-4 AIRFOIL TYPE AERODYNAMIC GRID - 2-D | 7.1 | 245 | 280 | 9,150 | 3,000 | 4,419 | 13,569 | 44 | 69 | 13,883 |
| A-5-5 AIRFOIL TYPE AERODYNAMIC GRID - CIRCULAR | 6.4 | 221 | 145 | 4,549 | 4,000 | 5,892 | 10,441 | 66 | 104 | 10,766 |
| B-1 COMBUSTOR CHAMBER ASSEMBLY (INTEGRAL OR NON-INTEGRAL DESIGN) | | | | | | | | | | |
| B-1-1 CHAMBER FOR AFT INLET DESIGN (LFRJ) | | | | | | | | | | |
| B-1-1-1 ROLL AND WELD CONSTRUCTION | 355.4 | 12,276 | 5,396 | 183,534 | 6,200 | 9,133 | 192,667 | 519 | 816 | 205,759 |
| B-1-1-2 DEEP DRAW CONSTRUCTION | 231.9 | 8,010 | 4,280 | 145,494 | 86,200 | 126,983 | 272,477 | 806 | 1,267 | 281,754 |
| B-1-1-3 MACHINED & SHEAR SPUN CONSTRUCTION | 633.8 | 21,891 | 7,645 | 260,194 | 18,200 | 26,811 | 287,005 | 2,299 | 3,614 | 312,510 |
| B-1-2 CHAMBER FOR CHIN INLET DESIGN (LFRJ) | | | | | | | | | | |
| B-1-2-1 ROLL AND WELD CONSTRUCTION | 163.2 | 5,637 | 1,932 | 65,460 | -- | -- | 65,460 | 168 | 264 | 71,361 |
| B-1-2-2 DEEP DRAW CONSTRUCTION | 87.9 | 3,036 | 1,546 | 52,303 | 52,000 | 76,602 | 128,905 | 514 | 808 | 132,749 |
| B-1-2-3 MACHINED & SHEAR SPUN CONSTRUCTION | 429.2 | 14,825 | 6,540 | 222,529 | 12,000 | 17,677 | 240,206 | 1,425 | 2,240 | 257,271 |

TABLE 1-1. BASELINE COMPONENT COST ESTIMATES - UNIT NO. 1

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| STRUCTURAL MATERIAL 17-4 STAINLESS STEEL | | | | | | | | | | |
|--|-------------------------------|---------------------------|----------------------------|---------------------------------|---|-------------------------------------|--|---------------------------------------|--|---|
| COMPONENT | (1) PRODUCTION MANHOURS | (2) PRODUCTION COST | (3) TOOLING MANHOURS | (4) TOOLING LABOR COST | (5) TOOLING MATERIALS NON RECURRING | (6) PURCHASED TOOLING COST | (7) TOTAL TOOLING COST (4) + (6) | (8) MATERIALS RECURRING COST | (9) PURCHASED MATERIALS RECURRING COST | (10) SELLING PRICE (2) + (7) + (9) |
| B-1-3 CHAMBER FOR PODED DESIGN (LFRJ) ROLL & WELD | 114.2 | 3,944 | 899 | 30,250 | -- | -- | 30,250 | 146 | 230 | 34,424 |
| B-1-4 CHAMBER FOR AFT INLET DESIGN (SFRJ) | | | | | | | | | | |
| B-1-4-1 ROLL AND WELD CONSTRUCTION | 337.4 | 11,654 | 5,269 | 179,206 | 26,200 | 38,596 | 217,802 | 582 | 915 | 230,371 |
| B-1-4-2 DEEP DRAW CONSTRUCTION | 284.0 | 9,809 | 4,981 | 169,399 | 26,200 | 38,596 | 207,965 | 667 | 1,049 | 218,823 |
| B-1-4-3 MACHINED AND SHEAR SPUN CONSTRUCTION | 711.2 | 24,565 | 9,136 | 311,016 | 22,200 | 32,703 | 343,719 | 2,022 | 3,17 | 371,462 |
| B-1-5 CHAMBER FOR AFT INLET DESIGN (SFDR OR LFDR) | | | | | | | | | | |
| B-1-5-1 ROLL AND WELD CONSTRUCTION | 365.4 | 12,621 | 5,591 | 190,181 | 6,200 | 9,133 | 199,314 | 555 | 873 | 212,808 |
| B-1-5-2 DEEP DRAW CONSTRUCTION | 246.2 | 8,504 | 4,540 | 154,357 | 86,200 | 126,983 | 281,340 | 842 | 1,324 | 291,168 |
| B-1-5-3 MACHINED AND SHEAR SPUN CONSTRUCTION | 625.1 | 21,591 | 7,645 | 260,194 | 18,200 | 26,811 | 287,005 | 2,299 | 3,614 | 312,210 |
| B-2 BOOSTER CHAMBER ASSEMBLY (FOR NON-INTEGRAL BOOSTER ONLY) | | | | | | | | | | |
| B-2-1 STAGED (SEPARABLE) | | | | | | | | | | |
| B-2-1-1 ROLL AND WELD CONSTRUCTION | 303.6 | 10,486 | 2,569 | 87,173 | -- | -- | 87,173 | 656 | 1,031 | 98,690 |
| B-2-1-2 DEEP DRAW CONSTRUCTION | 238.5 | 8,238 | 2,167 | 73,471 | 29,000 | 42,720 | 116,191 | 915 | 1,438 | 125,867 |
| B-2-2 NON-STAGED | | | | | | | | | | |
| B-2-2-1 ROLL AND WELD CONSTRUCTION | 201.3 | 6,953 | 2,523 | 85,605 | -- | -- | 85,605 | 217 | 341 | 92,899 |
| B-2-2-2 DEEP DRAW CONSTRUCTION | 189.0 | 6,528 | 2,121 | 71,903 | 29,000 | 42,720 | 114,623 | 476 | 748 | 121,899 |
| B-3 SUSTAINER NOZZLE ASSEMBLY | | | | | | | | | | |
| B-3-1 SILICA PHENOLIC INSERT | 163.6 | 5,651 | 1,797 | 60,859 | 5,375 | 7,918 | 68,777 | 713 | 1,121 | 75,549 |
| B-3-2 METALLIC/SILICA PHENOLIC | 222.2 | 7,675 | 2,281 | 77,356 | 2,400 | 3,535 | 80,891 | 652 | 1,025 | 89,591 |
| B-7 BOOSTER NOZZLE ASSEMBLY | | | | | | | | | | |
| B-7-1 NOZZLE FOR INTEGRAL DESIGN | | | | | | | | | | |
| B-7-1-1 SILICA PHENOLIC WITH GRAPHITE THROAT | 67.1 | 2,318 | 613 | 20,501 | -- | -- | 20,501 | 337 | 530 | 23,349 |
| B-7-1-2 SILICA PHENOLIC WITH METALLIC STRUCTURE #1 | 77.5 | 2,677 | 613 | 20,501 | -- | -- | 20,501 | 456 | 717 | 23,895 |
| B-7-2 NOZZLE FOR NON-INTEGRAL BOOSTER | | | | | | | | | | |
| B-7-2-1 SILICA PHENOLIC/METAL/GRAPHITE | 197.9 | 6,835 | 1,411 | 47,702 | -- | -- | 47,701 | 317 | 498 | 55,034 |
| B-8 BOOSTER NOZZLE RETENTION ASSEMBLY (INTEGRAL) | | | | | | | | | | |
| B-8-1 BOOSTER NOZZLE RETENTION ASSEMBLY (INTEGRAL) | 16.7 | 577 | 192 | 6,151 | -- | -- | 6,151 | 23 | 36 | 6,764 |
| B-8-2 BOOSTER NOZZLE ATTACH CLAMP ASSEMBLY (INTEGRAL) | 29.1 | 1,005 | 555 | 18,524 | -- | -- | 18,524 | 165 | 259 | 19,788 |
| B-9 BOOSTER ATTACH CLAMP ASSEMBLY (NON-INTEGRAL) | | | | | | | | | | |
| B-9-1 CASE PORT COVER (ALUMINUM) | 1.7 | 59 | 292 | 9,559 | 3,600 | 5,303 | 14,862 | 42 | 66 | 14,987 |
| B-12 AFT SHROUD (NON-INTEGRAL BOOSTER) | 70.6 | 2,439 | 525 | 17,501 | -- | -- | 17,501 | 68 | 107 | 20,047 |

TABLE 1-1. BASELINE COMPONENT COST ESTIMATES - UNIT NO. 1

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| STRUCTURAL MATERIAL 17-4 STAINLESS STEEL | | | | | | | | | | |
|---|-------------------------------|---------------------------|----------------------------|---------------------------------|---|-------------------------------------|--|---------------------------------------|--|---|
| COMPONENT | (1) PRODUCTION MANHOURS | (2) PRODUCTION COST | (3) TOOLING MANHOURS | (4) TOOLING LABOR COST | (5) TOOLING MATERIALS NON RECURRING | (6) PURCHASED TOOLING COST | (7) TOTAL TOOLING COST (4) + (6) | (8) MATERIALS RECURRING COST | (9) PURCHASED MATERIALS RECURRING COST | (10) SELLING PRICE (2) + (7) + (9) |
| B-13 BOOSTER/COMBUSTOR OPTIONS | | | | | | | | | | |
| B-13-1 FIXED LAUNCH RAIL (1 FITTING) | 9.0 | 311 | 281 | 9,184 | 2,652 | 3,907 | 13,091 | 42 | 66 | 13,468 |
| B-13-2 EXTERNAL FOLDING LAUNCH LUG | 28.2 | 974 | 626 | 20,944 | 6,222 | 9,166 | 30,110 | 129 | 203 | 31,287 |
| B-13-3 FOLDING LAUNCH LUG/SWAY BRACE/FAIRING SUPPORT | 59.2 | 2,045 | 691 | 23,160 | 14,200 | 20,918 | 44,078 | 468 | 735 | 46,858 |
| B-13-4 360° & 180° SWAY BRACE OR SUPPORT | 27.5 | 950 | 329 | 10,821 | -- | -- | 10,821 | 45 | 71 | 11,842 |
| B-13-7 STRONGBACK | 14.2 | 490 | 145 | 4,549 | -- | -- | 4,549 | 33 | 52 | 5,091 |
| C-4 FUEL TANK - LFRJ | | | | | | | | | | |
| C-4-1 FUEL TANK WITH STANDPIPE AND FULL BLADDER | 363.7 | 12,562 | 2,150 | 72,891 | 9,900 | 14,584 | 87,475 | 1,330 | 2,091 | 102,128 |
| C-4-1-1 ROLL AND WELD CONSTRUCTION | 261.0 | 9,015 | 2,397 | 81,310 | 38,900 | 57,304 | 138,614 | 1,589 | 2,498 | 150,127 |
| C-4-1-2 DEEP DRAW CONSTRUCTION | 366.2 | 12,649 | 2,239 | 75,925 | 9,900 | 14,584 | 90,509 | 2,052 | 3,226 | 106,384 |
| C-4-1-3 MACHINED FORGING WITH ROLL AND WELD CASE | 359.8 | 12,427 | 2,831 | 96,104 | 9,900 | 14,584 | 110,688 | 2,669 | 4,196 | 127,311 |
| C-4-1-4 MACHINED AND SHEAR SPUN CONSTRUCTION | 431.6 | 14,907 | 2,246 | 76,164 | 4,000 | 5,892 | 82,056 | 1,113 | 1,750 | 98,713 |
| C-4-2 FUEL TANK WITH HALF ROLLING DIAPHRAGM | | | | | | | | | | |
| C-5 PROPELLANT/OXIDIZER TANKS (LDR) | | | | | | | | | | |
| (REF. C-4, LDR LIQUID FUEL AND OXIDIZER TANKS ARE SAME AS LFRJ LIQUID FUEL TANKS) | | | | | | | | | | |
| C-8 FUEL MANIFOLDS AND INJECTORS | | | | | | | | | | |
| C-8-1 WALL MOUNTED INJECTORS IN INLET PADS (PER INLET) | 10.5 | 363 | 281 | 9,185 | -- | -- | 9,185 | 32 | 50 | 9,598 |
| C-8-2 WALL MOUNTED INJECTORS AROUND INLET DUCT | 114.4 | 3,951 | 429 | 14,229 | -- | -- | 14,229 | 77 | 121 | 18,301 |
| C-8-3 INTERNAL STREAM INJECTORS (PER INLET) | 19.2 | 663 | 476 | 15,831 | 3,500 | 5,156 | 20,987 | 120 | 189 | 21,839 |
| C-8-4 INTERNAL STREAM INJECTOR FOR PODED RAMJET | 167.8 | 5,796 | 1,922 | 65,120 | -- | -- | 65,120 | 121 | 190 | 71,106 |
| C-9 FUEL MANAGEMENT SYSTEM COMPARTMENT | 170.0 | 5,872 | 284 | 9,287 | -- | -- | 9,287 | 93 | 146 | 15,305 |
| C-10 GAS GENERATOR - LRDR | 116.7 | 4,031 | 1,052 | 35,465 | 3,000 | 4,419 | 39,884 | 250 | 393 | 44,308 |
| C-11 GAS GENERATOR NOZZLE | 82.2 | 2,839 | 832 | 27,966 | -- | -- | 27,966 | 307 | 608 | 31,413 |
| C-12 RAM AIR TURBINE SCOOP | 18.6 | 642 | 384 | 12,695 | 4,500 | 6,629 | 19,324 | 380 | 597 | 20,563 |
| C-13 FUEL SYSTEM OPTIONS | | | | | | | | | | |
| C-13-1 FUEL TANK FIXED LAUNCH RAIL (1 FITTING) | 9.0 | 311 | 281 | 9,184 | 2,652 | 3,907 | 13,091 | 42 | 66 | 13,468 |
| C-13-2 FUEL TANK EXTERNAL FOLDING LAUNCH LUG | 28.2 | 974 | 626 | 20,944 | 6,222 | 9,166 | 30,110 | 129 | 203 | 31,287 |
| C-13-3 SUBMERGED FOLDING LAUNCH LUG AND TANK SWAY BRACE | 88.8 | 3,067 | 854 | 28,715 | 16,500 | 24,306 | 53,021 | 492 | 774 | 56,862 |
| C-13-4 FMS COMPARTMENT SUBMERGED FOLDING LAUNCH LUG | 36.0 | 1,243 | 626 | 20,944 | 6,222 | 9,166 | 30,110 | 129 | 203 | 31,556 |
| C-13-5 FUEL TANK FOLDING LAUNCH LUG/SWAY BRACE/FAIRING SUPPORT | 59.2 | 2,045 | 691 | 23,160 | 14,200 | 20,918 | 44,078 | 468 | 735 | 46,858 |
| C-13-6 360° & 180° SWAY BRACE OR SUPPORT | 27.5 | 950 | 329 | 10,821 | -- | -- | 10,821 | 45 | 71 | 11,842 |
| C-13-7 FUEL TANK STRONGBACK | 14.2 | 490 | 145 | 4,549 | -- | -- | 4,549 | 33 | 52 | 5,091 |

TABLE 1-1. BASELINE COMPONENT COST ESTIMATES - UNIT NO. 1

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| STRUCTURAL MATERIAL 17-4 STAINLESS STEEL | | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|--|--|---------------------|-----------------|------------------|--------------------|---------------------------------|------------------------|------------------------------|---------------------|------------------------------------|-------------------------------|
| COMPONENT | | PRODUCTION MANHOURS | PRODUCTION COST | TOOLING MANHOURS | TOOLING LABOR COST | TOOLING MATERIALS NON-RECURRING | PURCHASED TOOLING COST | TOTAL TOOLING COST (4) + (6) | MATERIALS RECURRING | PURCHASED MATERIALS RECURRING COST | SELLING PRICE (2) + (7) + (9) |
| C-13-8 | PODDED ENGINE MOUNT LUG | 16.6 | 573 | 464 | 15,422 | -- | -- | 15,422 | 98 | 154 | 16,149 |
| C-13-9 | EXTERNAL INSULATION | 17.7 | 611 | 6 | 195 | -- | -- | 195 | 59 | 93 | 899 |
| C-13-10 | WIRING & PLUMBING TUNNEL | 22.5 | 777 | 1,312 | 44,327 | -- | -- | 44,327 | 58 | 91 | 45,195 |
| D-3 | GAS GENERATOR CHAMBER ASSEMBLY (SFDR) | | | | | | | | | | |
| D-3-1 | ROLL AND WELD CONSTRUCTION | 293.3 | 10,131 | 2,833 | 96,172 | -- | -- | 96,172 | 318 | 500 | 106,803 |
| D-3-2 | DEEP DRAW CONSTRUCTION | 222.0 | 7,668 | 2,447 | 83,015 | 52,000 | 76,602 | 159,617 | 664 | 1,044 | 168,329 |
| D-3-3 | MACHINED AND SHEAR SPUN CONSTRUCTION | 341.5 | 11,795 | 2,496 | 84,685 | 12,000 | 17,677 | 102,362 | 1,468 | 2,308 | 116,465 |
| D-4 | SOLID DUCTED ROCKET NOZZLE ASSEMBLY | 82.2 | 2,839 | 832 | 27,966 | -- | -- | 27,966 | 387 | 608 | 31,413 |
| D-5 | SOLID FUEL SYSTEM OPTIONS | | | | | | | | | | |
| D-5-1 | FIXED LAUNCH RAIL (1 FITTING) | 9.0 | 311 | 281 | 9,185 | 2,652 | 3,902 | 13,092 | 42 | 66 | 13,468 |
| D-5-2 | EXTERNAL FOLDING LAUNCH LUG | 28.2 | 974 | 626 | 20,944 | 6,222 | 9,166 | 30,110 | 129 | 203 | 31,287 |
| D-5-3 | FOLDING LAUNCH LUG/SWAY BRACE/FAIRING SUPPORT | 59.2 | 2,045 | 691 | 23,160 | 14,200 | 20,918 | 44,078 | 463 | 735 | 46,858 |
| D-5-4 | 360° & 180° SWAY BRACE OR SUPPORT | 27.5 | 950 | 329 | 10,821 | -- | -- | 10,821 | 45 | 71 | 11,842 |
| D-5-5 | STRONGBACK | 14.2 | 490 | 145 | 4,549 | -- | -- | 4,549 | 33 | 52 | 5,091 |
| FINAL ASSEMBLY (DOES NOT INCLUDE SYSTEMS CHECKOUT) | | | | | | | | | | | |
| E-1 | LIQUID FUEL RAMJET - INTEGRAL ROCKET - RAMJET | 160.8 | 5,554 | 3,240 | 110,045 | -- | -- | 110,045 | 1,521 | 2,391 | 117,990 |
| E-2 | LIQUID FUEL RAMJET - STAGED BOOSTER | 184.8 | 6,383 | 3,240 | 110,045 | -- | -- | 110,045 | 2,042 | 3,210 | 119,538 |
| E-3 | LIQUID FUEL RAMJET - PODDED | 154.3 | 5,330 | 3,743 | 127,190 | -- | -- | 127,190 | 2,604 | 4,094 | 136,614 |
| E-4 | SOLID FUEL RAMJET - INTEGRAL ROCKET - RAMJET | 105.7 | 3,651 | 2,818 | 95,661 | -- | -- | 95,661 | 1,304 | 2,050 | 101,362 |
| E-5 | SOLID FUEL DUCTED ROCKET - INTEGRAL ROCKET - RAMJET | 127.5 | 4,404 | 3,204 | 108,818 | -- | -- | 108,818 | 1,304 | 2,050 | 115,272 |
| E-6 | SOLID FUEL DUCTED ROCKET - STAGED BOOSTER | 153.6 | 5,305 | 3,204 | 108,818 | -- | -- | 108,818 | 1,824 | 2,868 | 116,991 |
| E-7 | LIQUID FUEL DUCTED ROCKET - INTEGRAL ROCKET - RAMJET | 192.2 | 6,639 | 3,204 | 108,818 | -- | -- | 108,818 | 1,611 | 2,533 | 117,990 |
| E-8 | LIQUID FUEL DUCTED ROCKET - STAGED BOOSTER | 229.2 | 7,917 | 3,240 | 110,045 | -- | -- | 110,045 | 2,132 | 3,352 | 121,314 |

TABLE 1-2. BASELINE COMPONENT COST ESTIMATES - UNIT NO. 1

PAGE 1 OF 4

STRUCTURAL MATERIAL 4130 STEEL

| COMPONENT | (1) PRODUCTION MANHOURS | (2) PRODUCTION COST | (3) TOOLING MANHOURS | (4) TOOLING COST | (5) TOOLING MATERIALS NON- RECURRING | (6) PURCHASED TOOLING COST | (7) TOTAL TOOLING COST (4) + (6) | (8) MATERIALS RECURRING COST | (9) PURCHASED MATERIALS RECURRING COST | (10) SELLING PRICE (2) + (7) + (9) |
|---|-------------------------------|---------------------------|----------------------------|------------------------|--|-------------------------------------|--|---------------------------------------|--|---|
| A-1 INLET ASSEMBLIES | | | | | | | | | | |
| A-1-1 2-D AFT INLET ASSEMBLY - CAST | 114.0 | 3,938 | 999 | 33,658 | 85,000 | 125,215 | 158,873 | 3,467 | 5,452 | 168,263 |
| A-1-2 2-D AFT INLET ASSEMBLY - SHEET METAL | 191.9 | 6,628 | 2,887 | 98,013 | -- | -- | 98,013 | 37 | 58 | 104,694 |
| A-1-3 AXISYMMETRIC AFT INLET ASSEMBLY - CAST | 31.0 | 1,071 | 2,916 | 99,001 | 52,524 | 77,374 | 176,375 | 1,642 | 2,581 | 180,027 |
| A-1-4 AXISYMMETRIC AFT INLET ASSEMBLY - SHEET METAL | 167.9 | 5,799 | 3,434 | 116,658 | -- | -- | 116,658 | 81 | 127 | 122,584 |
| A-1-5 CHIN INLET ASSEMBLY - CAST/SHEET METAL | 181.4 | 6,266 | 5,406 | 183,875 | 122,000 | 179,721 | 363,596 | 8,507 | 13,375 | 383,237 |
| A-1-6 CHIN INLET ASSEMBLY - SHEET METAL | 757.9 | 26,178 | 12,740 | 433,862 | -- | -- | 433,862 | 202 | 317 | 460,357 |
| A-1-7 AXISYMMETRIC PODED INLET ASSEMBLY - CAST/SHEET METAL | 130.2 | 4,497 | 1,368 | 46,236 | 14,000 | 20,624 | 66,860 | 1,409 | 2,215 | 73,572 |
| A-1-8 PITOT PODED INLET ASSEMBLY - SHEET METAL | 98.0 | 3,385 | 374 | 12,354 | -- | -- | 12,354 | 21 | 34 | 15,773 |
| A-2 INLET AFT FAIRINGS | | | | | | | | | | |
| A-2-1 2-D AFT INLET AFT FAIRING | 54.6 | 1,886 | 909 | 30,590 | -- | -- | 30,590 | 20 | 31 | 32,507 |
| A-2-2 AXISYMMETRIC AFT INLET AFT FAIRING | 54.6 | 1,886 | 909 | 30,590 | -- | -- | 30,590 | 23 | 36 | 32,512 |
| A-2-3 CHIN INLET AFT FAIRING | 52.4 | 1,810 | 2,817 | 95,627 | 3,000 | 4,419 | 100,046 | 209 | 328 | 102,184 |
| A-3 INLET SIDE FAIRINGS | | | | | | | | | | |
| A-3-1 2-D AFT INLET SIDE FAIRING | 40.0 | 1,382 | 673 | 22,546 | -- | -- | 22,546 | 22 | 34 | 23,962 |
| A-3-2 AXISYMMETRIC AFT INLET SIDE FAIRING | 40.9 | 1,413 | 673 | 22,546 | -- | -- | 22,546 | 21 | 33 | 23,992 |
| A-4 POD ATTACH FAIRING | 78.2 | 2,701 | 850 | 28,580 | -- | -- | 28,580 | 66 | 103 | 31,384 |
| A-5 OPTIONS | | | | | | | | | | |
| A-5-1 2-D INLET COVER | 28.1 | 971 | 586 | 19,581 | -- | -- | 19,581 | 338 | 532 | 21,084 |
| A-5-2 AXISYMMETRIC INLET COVER | 26.7 | 922 | 989 | 33,317 | -- | -- | 33,317 | 336 | 528 | 34,767 |
| A-5-3 CHIN INLET COVER | 31.0 | 1,070 | 1,119 | 37,749 | 3,000 | 4,419 | 42,168 | 388 | 610 | 43,848 |
| A-5-4 AIRFOIL TYPE AERODYNAMIC GRID - 2-D | 8.5 | 294 | 280 | 9,150 | 3,000 | 4,419 | 13,569 | 66 | 104 | 13,967 |
| A-5-5 AIRFOIL TYPE AERODYNAMIC GRID - CIRCULAR | 5.8 | 200 | 145 | 4,549 | 4,000 | 5,892 | 10,441 | 99 | 156 | 10,797 |
| B-1 COMBUSTOR CHAMBER ASSEMBLY (INTEGRAL OR NON-INTEGRAL DESIGN) | | | | | | | | | | |
| B-1-1 CHAMBER FOR AFT INLET DESIGN (LFRJ) | | | | | | | | | | |
| B-1-1-1 ROLL AND WELD CONSTRUCTION | 369.8 | 12,773 | 6,581 | 223,926 | 6,200 | 9,133 | 233,059 | 548 | 861 | 246,693 |
| B-1-1-2 DEEP DRAW CONSTRUCTION | 241.3 | 8,335 | 4,893 | 166,389 | 66,200 | 97,520 | 263,909 | 633 | 995 | 273,239 |
| B-1-1-3 MACHINED & SHEAR SPUN CONSTRUCTION | 616.0 | 21,277 | 8,396 | 285,792 | 18,200 | 26,811 | 312,603 | 1,453 | 2,284 | 336,164 |
| B-1-2 CHAMBER FOR CHIN INLET DESIGN (LFRJ) | | | | | | | | | | |
| B-1-2-1 ROLL AND WELD CONSTRUCTION | 165.3 | 5,709 | 2,191 | 74,289 | -- | -- | 74,289 | 52 | 83 | 80,081 |
| B-1-2-2 DEEP DRAW CONSTRUCTION | 91.1 | 3,147 | 1,805 | 61,132 | 52,000 | 76,602 | 137,734 | 155 | 244 | 141,125 |
| B-1-2-3 MACHINED & SHEAR SPUN CONSTRUCTION | 406.3 | 14,034 | 7,291 | 248,127 | 12,000 | 17,677 | 265,804 | 730 | 1,148 | 280,986 |

TABLE 1-2. BASELINE COMPONENT COST ESTIMATES - UNIT NO. 1

PAGE 2 OF 4

| STRUCTURAL MATERIAL 4130 STEEL | | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|--------------------------------|--|------------------------|--------------------|---------------------|--------------------------|--|------------------------------|---------------------------------------|------------------------|---|-------------------------------------|
| COMPONENT | | PRODUCTION MANHOURS | PRODUCTION COST | TOOLING MANHOURS | TOOLING LABOR COST | TOOLING MATERIALS NON RECURRING | PURCHASED TOOLING COST | TOTAL TOOLING COST (4) + (6) | MATERIALS RECURRING | PURCHASED MATERIALS RECURRING COST | SELLING PRICE (2) + (7) + (9) |
| B-1-3 | CHAMBER FOR PODED DESIGN (LFRJ) ROLL & WELD | 121.0 | 4,179 | 1,319 | 44,566 | -- | -- | 44,566 | 46 | 72 | 48,817 |
| B-1-4 | CHAMBER FOR AFT INLET DESIGN (SFRJ) | | | | | | | | | | |
| B-1-4-1 | ROLL AND WELD CONSTRUCTION | 351.0 | 12,124 | 6,454 | 219,597 | 26,200 | 38,596 | 258,193 | 567 | 891 | 271,208 |
| B-1-4-2 | DEEP DRAW CONSTRUCTION | 299.2 | 10,334 | 5,594 | 190,284 | 21,200 | 31,230 | 221,514 | 634 | 997 | 232,845 |
| B-1-4-3 | MACHINED AND SHEAR SPUN CONSTRUCTION | 690.5 | 23,850 | 10,321 | 351,408 | 22,200 | 32,703 | 384,111 | 1,327 | 2,086 | 410,047 |
| B-1-5 | CHAMBER FOR AFT INLET DESIGN (SFRJ OR LFRJ) | | | | | | | | | | |
| B-1-5-1 | ROLL AND WELD CONSTRUCTION | 381.1 | 13,163 | 6,776 | 230,573 | 6,200 | 9,133 | 239,706 | 559 | 879 | 253,746 |
| B-1-5-2 | DEEP DRAW CONSTRUCTION | 254.7 | 8,797 | 5,153 | 175,252 | 66,200 | 97,520 | 272,772 | 644 | 1,012 | 282,581 |
| B-1-5-3 | MACHINED AND SHEAR SPUN CONSTRUCTION | 607.8 | 20,993 | 8,396 | 285,792 | 18,200 | 26,811 | 312,603 | 1,450 | 2,280 | 335,876 |
| B-2 | BOOSTER CHAMBER ASSEMBLY (FOR NON-INTEGRAL BOOSTER ONLY) | | | | | | | | | | |
| B-2-1 | STAGED (SEPARABLE) | | | | | | | | | | |
| B-2-1-1 | ROLL AND WELD CONSTRUCTION | 308.8 | 10,666 | 2,828 | 96,002 | -- | -- | 96,002 | 202 | 317 | 106,985 |
| B-2-1-2 | DEEP DRAW CONSTRUCTION | 245.6 | 8,483 | 2,426 | 82,299 | 29,000 | 42,720 | 125,019 | 364 | 572 | 134,074 |
| B-2-2 | NON-STAGED | | | | | | | | | | |
| B-2-2-1 | ROLL AND WELD CONSTRUCTION | 217.4 | 7,509 | 2,782 | 94,434 | -- | -- | 94,434 | 67 | 105 | 102,048 |
| B-2-2-2 | DEEP DRAW CONSTRUCTION | 201.6 | 6,963 | 2,380 | 80,731 | 29,000 | 42,720 | 123,451 | 229 | 360 | 130,774 |
| B-3 | SUSTAINER NOZZLE ASSEMBLY | | | | | | | | | | |
| B-3-1 | SILICA PHENOLIC INSERT | 168.4 | 5,817 | 2,003 | 67,880 | 5,375 | 7,918 | 75,798 | 560 | 881 | 82,496 |
| B-3-2 | METALLIC/SILICA PHENOLIC | 218.3 | 7,540 | 2,490 | 84,480 | 2,400 | 3,535 | 88,015 | 500 | 786 | 96,341 |
| B-7 | BOOSTER NOZZLE ASSEMBLY | | | | | | | | | | |
| B-7-1 | NOZZLE FOR INTEGRAL DESIGN | | | | | | | | | | |
| B-7-1-1 | SILICA PHENOLIC WITH GRAPHITE THROAT | 67.1 | 2,318 | 613 | 20,501 | -- | -- | 20,501 | 337 | 530 | 23,349 |
| B-7-1-2 | SILICA PHENOLIC WITH METALLIC STRUCTURE #1 | 77.5 | 2,677 | 613 | 20,501 | -- | -- | 20,501 | 456 | 717 | 23,895 |
| B-7-2 | NOZZLE FOR NON-INTEGRAL BOOSTER | | | | | | | | | | |
| B-7-2-1 | SILICA PHENOLIC/METAL/GRAPHITE | 198.8 | 6,867 | 1,620 | 54,826 | -- | -- | 54,826 | 259 | 407 | 62,100 |
| B-8 | BOOSTER NOZZLE RETENTION ASSEMBLY (INTEGRAL) | | | | | | | | | | |
| B-8-1 | BOOSTER NOZZLE RETENTION ASSEMBLY (INTEGRAL) | 15.1 | 521 | 192 | 6,151 | -- | -- | 6,151 | 20 | 31 | 6,703 |
| B-8-2 | BOOSTER NOZZLE ATTACH CLAMP ASSEMBLY (INTEGRAL) | 27.0 | 933 | 555 | 18,524 | -- | -- | 18,524 | 129 | 203 | 19,660 |
| B-9 | BOOSTER ATTACH CLAMP ASSEMBLY (NON-INTEGRAL) | 27.0 | 933 | 555 | 18,524 | -- | -- | 18,524 | 129 | 203 | 19,660 |
| B-11 | CASE PORT COVER (ALUMINUM) | 1.7 | 59 | 292 | 9,559 | 3,600 | 5,303 | 14,862 | 42 | 66 | 14,987 |
| B-12 | AFT SHROUD (NON-INTEGRAL BOOSTER) | 66.1 | 2,283 | 734 | 24,625 | -- | -- | 24,625 | 23 | 36 | 26,944 |

TABLE 1-2. BASELINE COMPONENT COST ESTIMATES - UNIT NO. 1

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| STRUCTURAL MATERIAL 4130 STEEL | | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|--|---|------------------------|--------------------|---------------------|--------------------------|---|------------------------------|---------------------------------------|------------------------|---|-------------------------------------|
| COMPONENT | | PRODUCTION MANHOURS | PRODUCTION COST | TOOLING MANHOURS | TOOLING LABOR COST | TOOLING MATERIALS NON- RECURRING | PURCHASED TOOLING COST | TOTAL TOOLING COST (4) + (6) | MATERIALS RECURRING | PURCHASED MATERIALS RECURRING COST | SELLING PRICE (2) + (7) + (9) |
| B-13 BOOSTER/COMBUSTOR OPTIONS | | | | | | | | | | | |
| B-13-1 | FIXED LAUNCH RAIL (1 FITTING) | 9.0 | 311 | 281 | 9,184 | 2,590 | 3,815 | 13,000 | 30 | 47 | 13,358 |
| B-13-2 | EXTERNAL FOLDING LAUNCH LUG | 29.9 | 1,033 | 626 | 20,944 | 5,755 | 8,478 | 29,422 | 94 | 148 | 30,603 |
| B-13-3 | FOLDING LAUNCH LUG/SWAY BRACE/FAIRING SUPPORT | 62.2 | 2,148 | 691 | 23,160 | 14,200 | 20,918 | 44,078 | 477 | 750 | 46,976 |
| B-13-4 | 360° & 180° SWAY BRACE OR SUPPORT | 33.1 | 1,143 | 538 | 17,945 | -- | -- | 17,945 | 24 | 38 | 19,126 |
| B-13-7 | STRONGBACK | 18.0 | 622 | 145 | 4,549 | -- | -- | 4,549 | 12 | 19 | 5,190 |
| C-4 FUEL TANK - LFRJ | | | | | | | | | | | |
| C-4-1 | FUEL TANK WITH STANDPIPE AND FULL BLADDER | | | | | | | | | | |
| C-4-1-1 | ROLL AND WELD CONSTRUCTION | 364.5 | 12,590 | 2,409 | 81,720 | 9,900 | 14,584 | 96,304 | 1,208 | 1,899 | 110,793 |
| C-4-1-2 | DEEP DRAW CONSTRUCTION | 267.4 | 9,236 | 2,630 | 89,253 | 38,900 | 57,304 | 146,557 | 1,370 | 2,154 | 157,947 |
| C-4-1-3 | MACHINED FORGING WITH ROLL AND WELD CASE | 341.5 | 11,795 | 2,894 | 96,251 | 9,900 | 14,584 | 112,835 | 1,528 | 2,402 | 127,032 |
| C-4-1-4 | MACHINED AND SHEAR SPUN CONSTRUCTION | 340.9 | 11,775 | 3,064 | 104,046 | 9,900 | 14,584 | 118,630 | 1,802 | 2,833 | 133,238 |
| C-4-2 | FUEL TANK WITH HALF ROLLING DIAPHRAGM | 447.3 | 15,450 | 2,246 | 76,164 | 4,000 | 5,892 | 82,056 | 714 | 1,123 | 98,629 |
| C-5 PROPELLANT/OXIDIZER TANKS (LDR) (REF. C-4, LDR LIQUID FUEL AND OXIDIZER TANKS ARE SAME AS LFRJ LIQUID FUEL TANKS) | | | | | | | | | | | |
| C-8 FUEL MANIFOLDS AND INJECTORS | | | | | | | | | | | |
| C-8-1 | WALL MOUNTED INJECTORS IN INLET PADS (PER INLET) | 11.3 | 390 | 281 | 9,185 | -- | -- | 9,185 | 32 | 50 | 9,625 |
| C-8-2 | WALL MOUNTED INJECTORS AROUND INLET DUCT | 127.7 | 4,411 | 429 | 14,229 | -- | -- | 14,229 | 57 | 90 | 18,730 |
| C-8-3 | INTERNAL STREAM INJECTORS (PER INLET) | 18.8 | 649 | 476 | 15,831 | 3,500 | 5,156 | 20,987 | 165 | 259 | 21,895 |
| C-8-4 | INTERNAL STREAM INJECTOR FOR PODDED RAMJET | 173.7 | 6,000 | 1,922 | 65,120 | -- | -- | 65,120 | 69 | 109 | 71,229 |
| C-9 | FUEL MANAGEMENT SYSTEM COMPARTMENT | 169.4 | 5,851 | 284 | 9,287 | -- | -- | 9,287 | 35 | 55 | 15,193 |
| C-10 | GAS GENERATOR - LDR | 113.1 | 3,906 | 1,261 | 42,589 | 3,000 | 4,419 | 47,008 | 150 | 236 | 51,150 |
| C-11 | GAS GENERATOR NOZZLE | 79.9 | 2,760 | 1,041 | 35,090 | -- | -- | 35,090 | 276 | 434 | 38,284 |
| C-12 | RAM AIR TURBINE SCOOP | 18.4 | 636 | 384 | 12,695 | 4,500 | 6,629 | 19,324 | 513 | 806 | 20,766 |
| C-13 FUEL SYSTEM OPTIONS | | | | | | | | | | | |
| C-13-1 | FUEL TANK FIXED LAUNCH RAIL (1 FITTING) | 9.0 | 311 | 281 | 9,184 | 2,590 | 3,815 | 13,000 | 15 | 24 | 13,335 |
| C-13-2 | FUEL TANK EXTERNAL FOLDING LAUNCH LUG | 29.9 | 1,033 | 626 | 20,944 | 5,755 | 8,478 | 29,422 | 94 | 148 | 30,603 |
| C-13-3 | SUBMERGED FOLDING LAUNCH LUG AND TANK SWAY BRACE | 100.8 | 3,482 | 854 | 28,716 | 16,500 | 24,306 | 53,022 | 506 | 796 | 57,300 |
| C-13-4 | FMS COMPARTMENT SUBMERGED FOLDING LAUNCH LUG | 37.0 | 1,278 | 626 | 20,944 | 6,222 | 9,166 | 30,110 | 94 | 148 | 31,536 |
| C-13-5 | FUEL TANK FOLDING LAUNCH LUG/SWAY BRACE/FAIRING SUPPORT | 62.2 | 2,148 | 691 | 23,160 | 14,200 | 20,918 | 44,078 | 477 | 750 | 46,976 |
| C-13-6 | 360° & 130° SWAY BRACE OR SUPPORT | 33.1 | 1,143 | 538 | 17,945 | -- | -- | 17,945 | 24 | 38 | 19,126 |
| C-13-7 | FUEL TANK STRONGBACK | 18.0 | 622 | 145 | 4,549 | -- | -- | 4,549 | 12 | 19 | 5,190 |

TABLE 1-2. BASELINE COMPONENT COST ESTIMATES - UNIT NO. 1

PAGE 4 OF 4

| STRUCTURAL MATERIAL | 4130 STEEL | COMPONENT | (1) PRODUCTION MANHOURS | (2) PRODUCTION COST | (3) TOOLING MANHOURS | (4) TOOLING LABOR COST | (5) TOOLING MATERIALS NON- RECURRING | (6) PURCHASED TOOLING COST | (7) TOTAL TOOLING COST (4) + (6) | (8) MATERIALS RECURRING COST | (9) PURCHASED MATERIALS RECURRING COST | (10) SELLING PRICE (2) + (7) + (9) |
|---------------------|--|-----------|-------------------------------|---------------------------|----------------------------|---------------------------------|--|-------------------------------------|--|---------------------------------------|--|---|
| C-13-8 | PODDED ENGINE MOUNT LUG | | 18.5 | 639 | 464 | 15,422 | -- | -- | 15,422 | 38 | 60 | 16,121 |
| C-13-9 | EXTERNAL INSULATION | | 17.7 | 611 | 6 | 195 | -- | -- | 195 | 59 | 93 | 899 |
| C-13-10 | WIRING & PLUMBING TUNNEL | | 23.8 | 822 | 1,312 | 44,327 | -- | -- | 44,327 | 18 | 20 | 45,169 |
| D-3 | GAS GENERATOR CHAMBER ASSEMBLY (SFDR) | | | | | | | | | | | |
| D-3-1 | ROLL AND WELD CONSTRUCTION | | 293.3 | 10,131 | 3,584 | 121,771 | -- | -- | 121,771 | 145 | 228 | 132,130 |
| D-3-2 | DEEP DRAW CONSTRUCTION | | 232.4 | 8,027 | 3,198 | 108,613 | 52,000 | 76,602 | 185,215 | 248 | 390 | 193,632 |
| D-3-3 | MACHINED AND SHEAR SPUN CONSTRUCTION | | 320.8 | 11,080 | 3,247 | 110,284 | 12,000 | 17,677 | 127,961 | 658 | 1,034 | 140,075 |
| D-4 | SOLID DUCTED ROCKET NOZZLE ASSEMBLY | | 79.9 | 2,760 | 1,041 | 35,090 | -- | -- | 35,090 | 276 | 434 | 38,284 |
| D-5 | SOLID FUEL SYSTEM OPTIONS | | | | | | | | | | | |
| D-5-1 | FIXED LAUNCH RAIL (1 FITTING) | | 9.0 | 311 | 281 | 9,184 | 2,590 | 3,815 | 13,000 | 30 | 47 | 13,358 |
| D-5-2 | EXTERNAL FOLDING LAUNCH LUG | | 29.9 | 1,033 | 626 | 20,944 | 5,755 | 8,478 | 29,422 | 94 | 148 | 30,603 |
| D-5-3 | FOLDING LAUNCH LUG/SWAY BRACE/FAIRING SUPPORT | | 62.2 | 2,148 | 691 | 23,160 | 14,200 | 20,918 | 44,078 | 477 | 750 | 46,976 |
| D-5-4 | 360° & 180° SWAY BRACE OR SUPPORT | | 33.1 | 1,143 | 538 | 17,945 | -- | -- | 17,945 | 24 | 38 | 19,126 |
| D-5-5 | STRONGBACK | | 18.0 | 622 | 145 | 4,549 | -- | -- | 4,549 | 12 | 19 | 5,190 |
| | FINAL ASSEMBLY (DOES NOT INCLUDE SYSTEMS CHECKOUT) | | | | | | | | | | | |
| E-1 | LIQUID FUEL RAMJET - INTEGRAL ROCKET - RAMJET | | 159.0 | 5,492 | 3,240 | 110,045 | -- | -- | 110,045 | 1,521 | 2,391 | 117,928 |
| E-2 | LIQUID FUEL RAMJET - STAGED BOOSTER | | 182.4 | 6,300 | 3,240 | 110,045 | -- | -- | 110,045 | 2,042 | 3,210 | 109,555 |
| E-3 | LIQUID FUEL RAMJET - PODDED | | 152.8 | 5,278 | 3,743 | 127,190 | -- | -- | 127,190 | 2,604 | 4,094 | 136,562 |
| E-4 | SOLID FUEL RAMJET - INTEGRAL ROCKET - RAMJET | | 104.5 | 3,609 | 2,818 | 95,661 | -- | -- | 95,661 | 1,304 | 2,050 | 101,320 |
| E-5 | SOLID FUEL DUCTED ROCKET - INTEGRAL ROCKET - RAMJET | | 126.0 | 4,352 | 3,204 | 108,818 | -- | -- | 108,818 | 1,304 | 2,050 | 115,220 |
| E-6 | SOLID FUEL DUCTED ROCKET - STAGED BOOSTER | | 151.5 | 5,233 | 3,204 | 108,818 | -- | -- | 108,818 | 1,824 | 2,868 | 116,919 |
| E-7 | LIQUID FUEL DUCTED ROCKET - INTEGRAL ROCKET - RAMJET | | 190.2 | 6,570 | 3,204 | 108,818 | -- | -- | 108,818 | 1,611 | 2,533 | 117,921 |
| E-8 | LIQUID FUEL DUCTED ROCKET - STAGED BOOSTER | | 226.7 | 7,830 | 3,240 | 110,045 | -- | -- | 110,045 | 2,132 | 3,352 | 121,227 |

TABLE 1-3. BASELINE COMPONENT COST ESTIMATES - UNIT NO. 1

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STRUCTURAL MATERIAL INCONEL 718

| COMPONENT | (1) PRODUCTION MANHOURS | (2) PRODUCTION COST | (3) TOOLING MANHOURS | (4) TOOLING LABOR COST | (5) TOOLING MATERIALS NON- RECURRING | (6) PURCHASED TOOLING COST | (7) TOTAL TOOLING COST (4) + (6) | (8) MATERIALS RECURRING COST | (9) PURCHASED MATERIALS RECURRING COST | (10) SELLING PRICE (2) + (7) + (9) |
|---|-------------------------------|---------------------------|----------------------------|---------------------------------|--|-------------------------------------|--|---------------------------------------|--|---|
| A-1 INLET ASSEMBLIES | | | | | | | | | | |
| A-1-1 2-D AFT INLET ASSEMBLY - CAST | 490.6 | 16,945 | 751 | 25,205 | 85,000 | 125,215 | 150,420 | 4,513 | 7,095 | 174,460 |
| A-1-2 2-D AFT INLET ASSEMBLY - SHEET METAL | 510.2 | 17,622 | 2,408 | 81,686 | -- | -- | 81,685 | 347 | 545 | 99,852 |
| A-1-3 AXISYMMETRIC AFT INLET ASSEMBLY - CAST | 89.9 | 3,105 | 2,345 | 79,538 | 52,524 | 77,374 | 156,912 | 1,279 | 2,011 | 162,028 |
| A-1-4 AXISYMMETRIC AFT INLET ASSEMBLY - SHEET METAL | 318.2 | 10,991 | 2,984 | 101,319 | -- | -- | 101,319 | 749 | 1,178 | 113,488 |
| A-1-5 CHIN INLET ASSEMBLY - CAST/SHEET METAL | 458.7 | 15,843 | 5,116 | 173,990 | 122,000 | 179,721 | 353,711 | 10,386 | 16,328 | 385,882 |
| A-1-6 CHIN INLET ASSEMBLY - SHEET METAL | 1352.2 | 46,705 | 10,495 | 357,339 | -- | -- | 357,339 | 1,777 | 2,794 | 406,838 |
| A-1-7 AXISYMMETRIC PODED INLET ASSEMBLY - CAST/SHEET METAL | 399.1 | 13,785 | 1,124 | 37,919 | 14,000 | 20,624 | 58,543 | 2,157 | 3,391 | 75,719 |
| A-1-8 PITOT PODED INLET ASSEMBLY - SHEET METAL | 243.7 | 8,417 | 374 | 12,355 | -- | -- | 12,355 | 199 | 314 | 21,086 |
| A-2 INLET AFT FAIRINGS | | | | | | | | | | |
| A-2-1 2-D AFT INLET AFT FAIRING | 102.9 | 3,554 | 699 | 23,432 | -- | -- | 23,432 | 176 | 277 | 27,263 |
| A-2-2 AXISYMMETRIC AFT INLET AFT FAIRING | 104.1 | 3,596 | 699 | 23,432 | -- | -- | 23,432 | 213 | 336 | 27,364 |
| A-2-3 CHIN INLET AFT FAIRING | 99.5 | 3,437 | 2,817 | 94,627 | 3,000 | 4,419 | 100,046 | 1,259 | 1,979 | 105,462 |
| A-3 INLET SIDE FAIRINGS | | | | | | | | | | |
| A-3-1 2-D AFT INLET SIDE FAIRING | 74.5 | 2,573 | 447 | 14,843 | -- | -- | 14,843 | 202 | 318 | 17,734 |
| A-3-2 AXISYMMETRIC AFT INLET SIDE FAIRING | 76.3 | 2,635 | 447 | 14,843 | -- | -- | 14,843 | 196 | 309 | 17,787 |
| A-4 POD ATTACH FAIRING | 150.9 | 5,212 | 850 | 28,580 | -- | -- | 28,580 | 615 | 968 | 34,760 |
| A-5 OPTIONS | | | | | | | | | | |
| A-5-1 2-D INLET COVER | 54.6 | 1,886 | 586 | 19,581 | -- | -- | 19,581 | 889 | 1,398 | 22,865 |
| A-5-2 AXISYMMETRIC INLET COVER | 51.9 | 1,793 | 989 | 33,317 | -- | -- | 33,317 | 862 | 1,356 | 36,466 |
| A-5-3 CHIN INLET COVER | 67.8 | 2,342 | 1,119 | 37,749 | 3,000 | 4,419 | 42,168 | 793 | 1,247 | 45,757 |
| A-5-4 AIRFOIL TYPE AERODYNAMIC GRID - 2-D | 14.9 | 515 | 280 | 9,150 | 3,000 | 4,419 | 13,569 | 82 | 129 | 14,213 |
| A-5-5 AIRFOIL TYPE AERODYNAMIC GRID - CIRCULAR | 25.6 | 884 | 145 | 4,549 | 4,000 | 5,892 | 10,441 | 125 | 196 | 11,521 |
| B-1 COMBUSTOR CHAMBER ASSEMBLY (INTEGRAL OR NON-INTEGRAL DESIGN) | | | | | | | | | | |
| B-1-1 CHAMBER FOR AFT INLET DESIGN (LFRJ) | 1065.1 | 36,789 | 5,396 | 183,534 | 6,200 | 9,133 | 192,667 | 1,185 | 1,863 | 231,319 |
| B-1-1-1 ROLL AND WELD CONSTRUCTION | 740.2 | 25,567 | 4,280 | 145,494 | 86,200 | 126,983 | 272,477 | 1,687 | 2,652 | 300,696 |
| B-1-1-2 DEEP DRAW CONSTRUCTION | 2129.6 | 73,556 | 7,645 | 260,194 | 18,200 | 26,811 | 287,005 | 5,441 | 8,554 | 369,115 |
| B-1-1-3 MACHINED & SHEAR SPUN CONSTRUCTION | | | | | | | | | | |
| B-1-2 CHAMBER FOR CHIN INLET DESIGN (LFRJ) | 512.9 | 17,716 | 1,932 | 65,460 | -- | -- | 65,460 | 486 | 764 | 83,940 |
| B-1-2-1 ROLL AND WELD CONSTRUCTION | 277.7 | 9,592 | 1,546 | 52,303 | 52,000 | 76,602 | 128,905 | 1,159 | 1,822 | 140,319 |
| B-1-2-2 DEEP DRAW CONSTRUCTION | 1472.8 | 50,871 | 6,540 | 222,529 | 12,000 | 17,677 | 240,206 | 3,524 | 5,540 | 296,617 |
| B-1-2-3 MACHINED & SHEAR SPUN CONSTRUCTION | | | | | | | | | | |

TABLE 1-3. BASELINE COMPONENT COST ESTIMATES — UNIT NO. 1

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STRUCTURAL MATERIAL INCONEL 718

| COMPONENT | (1) PRODUCTION MANHOURS | (2) PRODUCTION COST | (3) TOOLING MANHOURS | (4) TOOLING LABOR COST | (5) TOOLING MATERIALS NON RECURRING | (6) PURCHASED TOOLING COST | (7) TOTAL TOOLING COST (4) + (6) | (8) MATERIALS RECURRING COST | (9) PURCHASED MATERIALS RECURRING COST | (10) SELLING PRICE (2) + (7) + (9) |
|--|-------------------------------|---------------------------|----------------------------|---------------------------------|---|-------------------------------------|--|---------------------------------------|--|---|
| B-1-3 CHAMBER FOR PODED DESIGN (LFRJ) ROLL & WELD | 324.0 | 11,191 | 899 | 30,250 | -- | -- | 30,250 | 424 | 667 | 42,108 |
| B-1-4 CHAMBER FOR AFT INLET DESIGN (SFRJ) | | | | | | | | | | |
| B-1-4-1 ROLL AND WELD CONSTRUCTION | 1002.0 | 34,609 | 5,269 | 179,206 | 26,200 | 38,596 | 217,802 | 1,367 | 2,149 | 254,560 |
| B-1-4-2 DEEP DRAW CONSTRUCTION | 870.9 | 30,081 | 4,981 | 169,398 | 26,200 | 38,596 | 207,965 | 1,610 | 2,531 | 240,577 |
| B-1-4-3 MACHINED AND SHEAR SPUN CONSTRUCTION | 2377.4 | 82,115 | 9,136 | 311,016 | 22,200 | 32,703 | 343,719 | 4,878 | 7,669 | 433,503 |
| B-1-5 CHAMBER FOR AFT INLET DESIGN (SFDR OR LFDR) | | | | | | | | | | |
| B-1-5-1 ROLL AND WELD CONSTRUCTION | 1093.4 | 37,766 | 5,591 | 190,181 | 6,200 | 9,133 | 199,314 | 1,289 | 2,026 | 239,106 |
| B-1-5-2 DEEP DRAW CONSTRUCTION | 792.1 | 27,359 | 4,540 | 154,357 | 86,200 | 126,983 | 281,340 | 1,781 | 2,800 | 311,499 |
| B-1-5-3 MACHINED AND SHEAR SPUN CONSTRUCTION | 2094.8 | 72,354 | 7,645 | 260,194 | 18,200 | 26,811 | 287,005 | 5,441 | 8,554 | 367,913 |
| B-2 BOOSTER CHAMBER ASSEMBLY (FOR NON-INTEGRAL BOOSTER ONLY) | | | | | | | | | | |
| B-2-1 STAGED (SEPARABLE) | | | | | | | | | | |
| B-2-1-1 ROLL AND WELD CONSTRUCTION | 966.1 | 33,369 | 2,569 | 87,173 | -- | -- | 87,173 | 1,313 | 2,064 | 122,606 |
| B-2-1-2 DEEP DRAW CONSTRUCTION | 751.5 | 25,957 | 2,167 | 73,471 | 29,000 | 42,720 | 116,191 | 2,061 | 3,240 | 145,388 |
| B-2-2 NON-STAGED | | | | | | | | | | |
| B-2-2-1 ROLL AND WELD CONSTRUCTION | 542.8 | 18,748 | 2,523 | 85,605 | -- | -- | 85,605 | 628 | 987 | 105,340 |
| B-2-2-2 DEEP DRAW CONSTRUCTION | 549.5 | 18,980 | 2,121 | 71,903 | 29,000 | 42,700 | 114,623 | 1,376 | 2,163 | 135,766 |
| B-3 SUSTAINER NOZZLE ASSEMBLY | | | | | | | | | | |
| B-3-1 SILICA PHENOLIC INSERT | 444.4 | 15,350 | 1,797 | 60,859 | 5,375 | 7,918 | 68,777 | 1,086 | 1,708 | 85,835 |
| B-3-2 METALLIC/SILICA PHENOLIC | 629.1 | 21,729 | 2,281 | 77,356 | 2,400 | 3,535 | 80,891 | 1,025 | 1,611 | 104,231 |
| B-7 BOOSTER NOZZLE ASSEMBLY | | | | | | | | | | |
| B-7-1 NOZZLE FOR INTEGRAL DESIGN | | | | | | | | | | |
| B-7-1-1 SILICA PHENOLIC WITH GRAPHITE THROAT | 67.1 | 2,318 | 613 | 20,501 | -- | -- | 20,501 | 337 | 530 | 23,349 |
| B-7-1-2 SILICA PHENOLIC WITH METALLIC STRUCTURE #1 | 77.5 | 2,677 | 613 | 20,501 | -- | -- | 20,501 | 456 | 717 | 23,895 |
| B-7-2 NOZZLE FOR NON-INTEGRAL BOOSTER | | | | | | | | | | |
| B-7-2-1 SILICA PHENOLIC/METAL/GRAPHITE | 453.0 | 15,647 | 1,411 | 47,702 | -- | -- | 47,701 | 476 | 748 | 64,096 |
| B-8 BOOSTER NOZZLE RETENTION ASSEMBLY (INTEGRAL) | | | | | | | | | | |
| B-8-1 BOOSTER NOZZLE RETENTION ASSEMBLY (INTEGRAL) | 66.8 | 2,307 | 192 | 6,151 | -- | -- | 6,151 | 66 | 104 | 8,562 |
| B-8-2 BOOSTER NOZZLE ATTACH CLAMP ASSEMBLY (INTEGRAL) | 109.3 | 3,775 | 555 | 18,524 | -- | -- | 18,524 | 269 | 423 | 22,722 |
| B-9 BOOSTER ATTACH CLAMP ASSEMBLY (NON-INTEGRAL) | | | | | | | | | | |
| B-9 CASE PORT COVER (ALUMINUM) | 1.7 | 59 | 292 | 9,559 | 3,600 | 5,303 | 14,862 | 42 | 66 | 14,987 |
| B-12 AFT SHROUD (NON-INTEGRAL BOOSTER) | 237.7 | 8,210 | 525 | 17,501 | -- | -- | 17,501 | 176 | 277 | 25,988 |

TABLE 1-3. BASELINE COMPONENT COST ESTIMATES - UNIT NO. 1

PAGE 3 OF 4

| STRUCTURAL MATERIAL | INCONEL 718 | COMPONENT | (1) PRODUCTION MANHOURS | (2) PRODUCTION COST | (3) TOOLING MANHOURS | (4) TOOLING LABOR COST | (5) TOOLING MATERIALS NON- RECURRING | (6) PURCHASED TOOLING COST | (7) TOTAL TOOLING COST (4) + (6) | (8) MATERIALS RECURRING | (9) PURCHASED MATERIALS RECURRING COST | (10) SELLING PRICE (2) + (7) + (9) |
|---------------------|---|-----------|-------------------------------|---------------------------|----------------------------|---------------------------------|--|-------------------------------------|--|-------------------------------|--|---|
| B-13 | BOOSTER/COMBUSTOR OPTIONS | | | | | | | | | | | |
| B-13-1 | FIXED LAUNCH RAIL (1 FITTING) | | 36.1 | 1,247 | 281 | 9,184 | 2,652 | 3,907 | 13,091 | 122 | 191 | 14,529 |
| B-13-2 | EXTERNAL FOLDING LAUNCH LUG | | 92.9 | 3,209 | 626 | 20,944 | 6,222 | 9,166 | 30,110 | 326 | 512 | 33,831 |
| B-13-3 | FOLDING LAUNCH LUG/SWAY BRACE/FAIRING SUPPORT | | 169.4 | 5,851 | 691 | 23,160 | 14,200 | 20,918 | 44,078 | 842 | 1,324 | 51,253 |
| B-13-4 | 360° & 180° SWAY BRACE OR SUPPORT | | 56.9 | 1,965 | 329 | 10,821 | -- | -- | 10,821 | 130 | 204 | 12,990 |
| B-13-7 | STRONGBACK | | 17.3 | 598 | 145 | 4,549 | -- | -- | 4,549 | 88 | 138 | 5,285 |
| C-4 | FUEL TANK - LFRJ | | | | | | | | | | | |
| C-4-1 | FUEL TANK WITH STANDPIPE AND FULL BLADDER | | | | | | | | | | | |
| C-4-1-1 | ROLL AND WELD CONSTRUCTION | | 1133.3 | 39,144 | 2,150 | 72,891 | 9,900 | 14,584 | 87,475 | 1,665 | 2,618 | 129,237 |
| C-4-1-2 | DEEP DRAW CONSTRUCTION | | 767.0 | 26,492 | 2,397 | 81,310 | 38,900 | 57,304 | 138,614 | 2,433 | 3,825 | 168,931 |
| C-4-1-3 | MACHINED FORGING WITH ROLL AND WELD CASE | | 1339.0 | 46,249 | 2,239 | 75,925 | 9,900 | 14,584 | 90,509 | 3,535 | 5,558 | 142,316 |
| C-4-1-4 | MACHINED AND SHEAR SPUN CONSTRUCTION | | 1287.5 | 44,470 | 2,831 | 96,104 | 9,900 | 14,584 | 110,688 | 4,837 | 7,605 | 162,763 |
| C-4-2 | FUEL TANK WITH HALF ROLLING DIAPHRAGM | | 1259.7 | 43,510 | 2,246 | 76,164 | 4,000 | 5,892 | 82,056 | 2,237 | 3,517 | 129,083 |
| C-5 | PROPELLANT/OXIDIZER TANKS (LDR) (REF. C-4, LDR LIQUID FUEL AND OXIDIZER TANKS ARE SAME AS LFRJ LIQUID FUEL TANKS) | | | | | | | | | | | |
| C-8 | FUEL MANIFOLDS AND INJECTORS | | | | | | | | | | | |
| C-8-1 | WALL MOUNTED INJECTORS IN INLET PADS (PER INLET) | | 28.0 | 967 | 281 | 9,185 | -- | -- | 9,185 | 32 | 50 | 10,202 |
| C-8-2 | WALL MOUNTED INJECTORS AROUND INLET DUCT | | 278.6 | 9,623 | 429 | 14,229 | -- | -- | 14,229 | 102 | 160 | 24,012 |
| C-8-3 | INTERNAL STREAM INJECTORS (PER INLET) | | 66.9 | 2,311 | 476 | 15,831 | 3,500 | 5,156 | 20,987 | 210 | 330 | 23,628 |
| C-8-4 | INTERNAL STREAM INJECTOR FOR PODDED RAMJET | | 402.1 | 13,889 | 1,922 | 65,120 | -- | -- | 65,120 | 350 | 550 | 79,559 |
| C-9 | FUEL MANAGEMENT SYSTEM COMPARTMENT | | | | | | | | | | | |
| C-10 | GAS GENERATOR - LRDR | | 456.8 | 15,778 | 284 | 9,287 | -- | -- | 9,287 | 256 | 402 | 25,467 |
| C-11 | GAS GENERATOR NOZZLE | | 351.8 | 12,151 | 1,052 | 35,465 | 3,000 | 4,419 | 39,884 | 577 | 907 | 52,942 |
| C-12 | RAM AIR TURBINE SCOOP | | 281.4 | 9,719 | 832 | 27,966 | -- | -- | 27,966 | 768 | 1,207 | 38,892 |
| C-13 | FUEL SYSTEM OPTIONS | | | | | | | | | | | |
| C-13-1 | FUEL TANK FIXED LAUNCH RAIL (1 FITTING) | | 64.2 | 2,217 | 384 | 12,695 | 4,500 | 6,629 | 19,324 | 685 | 1,077 | 22,618 |
| C-13-2 | FUEL TANK EXTERNAL FOLDING LAUNCH LUG | | 36.1 | 1,247 | 281 | 9,184 | 2,652 | 3,907 | 13,091 | 122 | 191 | 14,529 |
| C-13-3 | SUBMERGED FOLDING LAUNCH LUG AND TANK SWAY BRACE | | 92.9 | 3,209 | 626 | 20,944 | 6,222 | 9,166 | 30,110 | 326 | 512 | 33,831 |
| C-13-4 | FMS COMPARTMENT SUBMERGED FOLDING LAUNCH LUG | | 212.0 | 7,322 | 854 | 28,715 | 16,500 | 24,306 | 53,021 | 1,311 | 2,061 | 62,404 |
| C-13-5 | FUEL TANK FOLDING LAUNCH LUG/SWAY BRACE/FAIRING SUPPORT | | 85.0 | 2,934 | 626 | 20,944 | 6,222 | 9,166 | 30,110 | 326 | 512 | 33,556 |
| C-13-6 | 360° & 180° SWAY BRACE OR SUPPORT | | 169.4 | 5,851 | 691 | 23,160 | 14,200 | 20,918 | 44,078 | 842 | 1,324 | 51,253 |
| C-13-7 | FUEL TANK STRONGBACK | | 56.9 | 1,965 | 329 | 10,821 | -- | -- | 10,821 | 130 | 204 | 12,990 |
| | | | 17.3 | 598 | 145 | 4,549 | -- | -- | 4,549 | 88 | 138 | 5,285 |

TABLE 1-3. BASELINE COMPONENT COST ESTIMATES - UNIT NO. 1

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| STRUCTURAL MATERIAL INCONEL 718 | | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|--|--|------------------------|--------------------|---------------------|--------------------------|--|------------------------------|---------------------------------------|------------------------|---|-------------------------------------|
| COMPONENT | | PRODUCTION MANHOURS | PRODUCTION COST | TOOLING MANHOURS | TOOLING LABOR COST | TOOLING MATERIALS NON RECURRING | PURCHASED TOOLING COST | TOTAL TOOLING COST (4) + (6) | MATERIALS RECURRING | PURCHASED MATERIALS RECURRING COST | SELLING PRICE (2) + (7) + (9) |
| C-13-8 | PODED ENGINE MOUNT LUG | 57.6 | 1,990 | 464 | 15,422 | -- | -- | 15,422 | 283 | 445 | 17,857 |
| C-13-9 | EXTERNAL INSULATION | 17.7 | 611 | 6 | 195 | -- | -- | 195 | 59 | 93 | 899 |
| C-13-10 | WIRING & PLUMBING TUNNEL | 38.8 | 1,340 | 1,312 | 44,327 | -- | -- | 44,327 | 168 | 264 | 45,931 |
| D-3 | GAS GENERATOR CHAMBER ASSEMBLY (SFDR) | | | | | | | | | | |
| D-3-1 | ROLL AND WELD CONSTRUCTION | 888.5 | 30,689 | 2,833 | 96,172 | -- | -- | 96,172 | 881 | 1,385 | 128,246 |
| D-3-2 | DEEP DRAW CONSTRUCTION | 660.4 | 22,810 | 2,447 | 83,015 | 52,000 | 76,602 | 159,617 | 1,574 | 2,475 | 184,902 |
| D-3-3 | MACHINED AND SHEAR SPUN CONSTRUCTION | 1287.2 | 44,460 | 2,496 | 84,685 | 12,000 | 17,677 | 102,562 | 3,850 | 6,053 | 152,875 |
| D-4 | SOLID DUCTED ROCKET NOZZLE ASSEMBLY | 281.4 | 9,719 | 832 | 27,966 | -- | -- | 27,966 | 768 | 1,207 | 38,892 |
| D-5 | SOLID FUEL SYSTEM OPTIONS | | | | | | | | | | |
| D-5-1 | FIXED LAUNCH RAIL (1 FITTING) | 36.1 | 1,247 | 281 | 9,184 | 2,652 | 3,907 | 13,091 | 122 | 191 | 14,529 |
| D-5-2 | EXTERNAL FOLDING LAUNCH LUG | 92.9 | 3,209 | 626 | 20,944 | 6,222 | 9,166 | 30,110 | 326 | 512 | 33,831 |
| D-5-3 | FOLDING LAUNCH LUG/SWAY BRACE/FAIRING SUPPORT | 169.4 | 5,851 | 691 | 23,160 | 14,200 | 20,918 | 44,078 | 842 | 1,324 | 51,253 |
| D-5-4 | 360° & 180° SWAY BRACE OR SUPPORT | 56.9 | 1,965 | 329 | 10,821 | -- | -- | 10,821 | 130 | 204 | 12,990 |
| D-5-5 | STRONGBACK | 17.3 | 598 | 145 | 4,549 | -- | -- | 4,549 | 88 | 138 | 5,285 |
| FINAL ASSEMBLY (DOES NOT INCLUDE SYSTEMS CHECKOUT) | | | | | | | | | | | |
| E-1 | LIQUID FUEL RAMJET - INTEGRAL ROCKET - RAMJET | 188.9 | 6,525 | 3,240 | 110,045 | -- | -- | 110,045 | 1,521 | 2,391 | 118,961 |
| E-2 | LIQUID FUEL RAMJET - STAGED BOOSTER | 221.7 | 7,658 | 3,240 | 110,045 | -- | -- | 110,045 | 2,042 | 3,210 | 120,913 |
| E-3 | LIQUID FUEL RAMJET - PODED | 180.2 | 6,224 | 3,743 | 127,190 | -- | -- | 127,190 | 2,604 | 4,094 | 137,508 |
| E-4 | SOLID FUEL RAMJET - INTEGRAL ROCKET - RAMJET | 124.8 | 4,311 | 2,818 | 95,661 | -- | -- | 95,661 | 1,304 | 2,050 | 102,022 |
| E-5 | SOLID FUEL DUCTED ROCKET - INTEGRAL ROCKET - RAMJET | 151.4 | 5,229 | 3,204 | 108,818 | -- | -- | 108,818 | 1,304 | 2,050 | 116,097 |
| E-6 | SOLID FUEL DUCTED ROCKET - STAGED BOOSTER | 188.8 | 6,521 | 3,204 | 108,818 | -- | -- | 108,818 | 1,824 | 2,868 | 118,207 |
| E-7 | LIQUID FUEL DUCTED ROCKET - INTEGRAL ROCKET - RAMJET | 226.1 | 7,809 | 3,204 | 108,818 | -- | -- | 108,818 | 1,611 | 2,533 | 119,160 |
| E-8 | LIQUID FUEL DUCTED ROCKET - STAGED BOOSTER | 266.5 | 9,205 | 3,240 | 110,045 | -- | -- | 110,045 | 2,132 | 3,352 | 122,602 |

TABLE 1-4. BASELINE COMPONENT COST ESTIMATES - UNIT NO. 1
(SUBCONTRACTED SERVICES/MATERIALS)

| COMPONENT | (1) PRODUCTION COST | (2) TOTAL TOOLING COST | (3) PURCHASED MATERIALS RECURRING COST |
|--|---------------------------|---------------------------------|--|
| B-6 BOOSTER PROPELLANT | | | |
| B-6-1 PROPELLANT FOR INTEGRAL BOOSTER (SFRJ) | | | |
| B-6-1-1 HTPB HIGH SMOKE | 7,019 | 306,235 | 771 |
| B-6-1-1 HTPB LOW SMOKE | 7,019 | 306,235 | 649 |
| B-6-1-2 CTPB HIGH SMOKE | 7,019 | 306,235 | 1,043 |
| B-6-1-2 CTPB LOW SMOKE | 7,019 | 306,235 | 810 |
| B-6-2 PROPELLANT FOR INTEGRAL BOOSTER (LFRJ, DR) | | | |
| B-6-2-1 HTPB HIGH SMOKE | 4,834 | 163,326 | 2,477 |
| B-6-2-1 HTPB LOW SMOKE | 4,834 | 163,326 | 2,364 |
| B-6-2-2 CTPB HIGH SMOKE | 4,803 | 177,833 | 2,755 |
| B-6-2-2 CTPB LOW SMOKE | 4,803 | 177,833 | 2,644 |
| B-6-3 PROPELLANT FOR NON-INTEGRAL BOOSTER | | | |
| B-6-3-1 HTPB HIGH SMOKE | 13,680 | 40,998 | 1,092 |
| B-6-3-1 HTPB LOW SMOKE | 13,680 | 40,998 | 976 |
| B-6-3-2 CTPB HIGH SMOKE | 13,680 | 40,998 | 1,390 |
| B-6-3-2 CTPB LOW SMOKE | 13,680 | 40,998 | 1,274 |
| B-7 BOOSTER NOZZLE ASSEMBLY | | | |
| B-7-1 NOZZLE FOR INTEGRAL DESIGN | 496 | 27,318 | 4,815 |
| B-7-1-3 SILICA PHENOLIC WITH METALLIC STRUCTURE #2 | | | |
| B-7-1-4 CONSUMABLE BOOSTER NOZZLE | | | |
| B-7-1-4-1 HTPB HIGH SMOKE | 1,269 | 4,008 | 271 |
| B-7-1-4-2 HTPB LOW SMOKE | 1,269 | 4,008 | 241 |
| B-7-1-4-3 CTPB HIGH SMOKE | 1,233 | 4,008 | 352 |
| B-7-1-4-4 CTPB LOW SMOKE | 1,233 | 4,008 | 320 |
| B-7-2 NOZZLE FOR NON-INTEGRAL BOOSTER | | | |
| B-7-2-2 CONSUMABLE BOOSTER NOZZLE | | | |
| B-7-2-2-1 HTPB HIGH SMOKE | 339 | 4,539 | 122 |
| B-7-2-2-2 HTPB LOW SMOKE | 339 | 4,539 | 109 |

| COMPONENT | (1) PRODUCTION COST | (2) TOTAL TOOLING COST | (3) PURCHASED MATERIALS RECURRING COST |
|--|---------------------------|---------------------------------|--|
| B-7-2-2-3 CTPB HIGH SMOKE | 355 | 4,539 | 160 |
| B-7-2-2-4 CTPB LOW SMOKE | 355 | 4,539 | 146 |
| B-13 BOOSTER/COMBUSTOR OPTIONS | | | |
| B-13-5 THERMAL INSULATION (LFRJ OR DR) | | | |
| B-13-5-1 PTV VENTED | 9,384 | 289,078 | 982 |
| B-13-5-2 SRL VENTED | 7,328 | 289,078 | 982 |
| B-13-5-3 CONTINUOUS | 3,712 | 42,453 | 982 |
| B-13-6 THERMAL INSULATION (SFRJ) | | | |
| B-13-6-1 VENTED | 13,842 | 385,437 | 2,089 |
| B-13-6-2 CONTINUOUS | 5,476 | 56,604 | 2,089 |
| D-1 FUEL - SFRJ | | | |
| D-1-1 60% MAGNESIUM (CAST) | 13,912 | 163,326 | 3,726 |
| D-1-2 60% MAGNESIUM (PRESSED) | 16,042 | 163,326 | 3,309 |
| D-2 FUEL - SFRJ | | | |
| D-2-1 UT-18818 (LOW SMOKE) | 3,934 | 306,235 | 531 |
| D-2-2 UT-14649 (HIGH SMOKE) | 3,934 | 306,235 | 665 |

TABLE 1-5. BASELINE COMPONENT COST ESTIMATES - UNIT NO. 1
(PURCHASED COMPONENTS)

| COMPONENT | SELLING PRICE | COMPONENT | SELLING PRICE |
|--|---------------|---|---------------|
| B-4 SUSTAINER IGNITER ASSEMBLY | | C-2-2 HYDRAZINE | 355 |
| B-4-1 LIQUID FUEL RAMJET IGNITER | | C-2-3 MMH | 503 |
| B-4-1-1 EXTERNALLY LOCATED - DUAL INITIATORS | 9,127 | C-3 SUSTAINER OXIDIZER - LFDR | |
| B-4-1-1 EXTERNALLY LOCATED - DUAL BRIDGEWIRES | 8,116 | C-3-1 IRFNA | 40 |
| B-4-1-1 EXTERNALLY LOCATED - SIMPLE NOZZLE | 7,483 | C-3-2 NITROGEN TETROXIDE | 29 |
| B-4-1-2 INTERNALLY LOCATED - NON-HERMETIC SINGLE IGNITION | 555 | C-6 FUEL MANAGEMENT SYSTEM (LFRJ) | |
| B-4-1-2 INTERNALLY LOCATED - NON-HERMETIC DUAL IGNITION | 655 | C-6-1 FUEL DELIVERY SYSTEM | |
| B-4-1-2 INTERNALLY LOCATED - HERMETIC SINGLE IGNITION | 966 | C-6-1-1 TURBOPUMP | 138,731 |
| B-4-1-2 INTERNALLY LOCATED - HERMETIC DUAL IGNITION | 1,077 | C-6-1-2 SOLID PROPELLANT GAS GENERATOR - SINGLE CONTAINER | 39,476 |
| B-4-2 SOLID DUCTED ROCKET IGNITER | 2,936 | C-6-1-2 SOLID PROPELLANT GAS GENERATOR - TWO CONTAINERS | 47,232 |
| B-5 BOOSTER IGNITER ASSEMBLY | | C-6-2 FUEL CONTROL SYSTEM | |
| B-5-1 HEAD END IGNITER | 1,970 | C-6-2-1 SINGLE FLOWRATE | 571 |
| B-5-2 NOZZLE MOUNTED IGNITER | 2,936 | C-6-2-1 2-FLOWRATES - STEPPED | 1,508 |
| B-10 DOME PORT COVER | 1,545 | C-6-2-1 3-FLOWRATES - STEPPED | 2,187 |
| B-13 BOOSTER/COMBUSTOR OPTIONS | | C-6-2-1 7-FLOWRATES - STEPPED | 3,779 |
| B-13-8 IGNITER SAFE/ARM ASSEMBLY | | C-6-2-2 PNEUMATIC ALTITUDE SCHEDULED FUEL CONTROL - HYDRAULIC AMPLIFICATION | 101,108 |
| B-13-8-1 EBW WITH FIRING UNIT | 761 | C-6-2-2 PNEUMATIC ALTITUDE SCHEDULED FUEL CONTROL - MECHANICAL AND HYDRAULIC AMPLIFICATION | 263,453 |
| B-13-8-2 TBI WITH TRANSFER | 1,195 | C-6-2-3 ELECTRONIC FUEL/AIR RATIO CONTROL WITH PR AND MN LIMITERS | 284,019 |
| B-13-8-3 S/A MANUAL ACTUATION | 1,520 | C-6-2-3 PNEUMATIC FUEL/AIR RATIO CONTROL WITH PR AND MN LIMITERS | 206,393 |
| B-13-8-4 S/A MANUAL ACTUATION, TEST POSITION | 1,739 | C-7 FUEL MANAGEMENT SYSTEM (LDR) (COST FACTORS DEVELOPED TO CONVERT LFRJ FMS COSTS TO LDR FMS COSTS) | |
| B-13-8-5 S/A ELECTRICAL ENABLE, MANUAL/LANYARD ACTUATION, TEST POSITION, ARM DELAY | 4,345 | | |
| C-1 SUSTAINER FUEL - LFRJ | | | |
| C-1-1 JP-5 | 11 | | |
| C-1-2 SHELLDYNE | 1,021 | | |
| C-1-3 TH DIMER | 30 | | |
| C-1-4 SI-80 | 973 | | |
| C-2 SUSTAINER FUEL - LFDR | | | |
| C-2-1 UDMH | 803 | | |

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